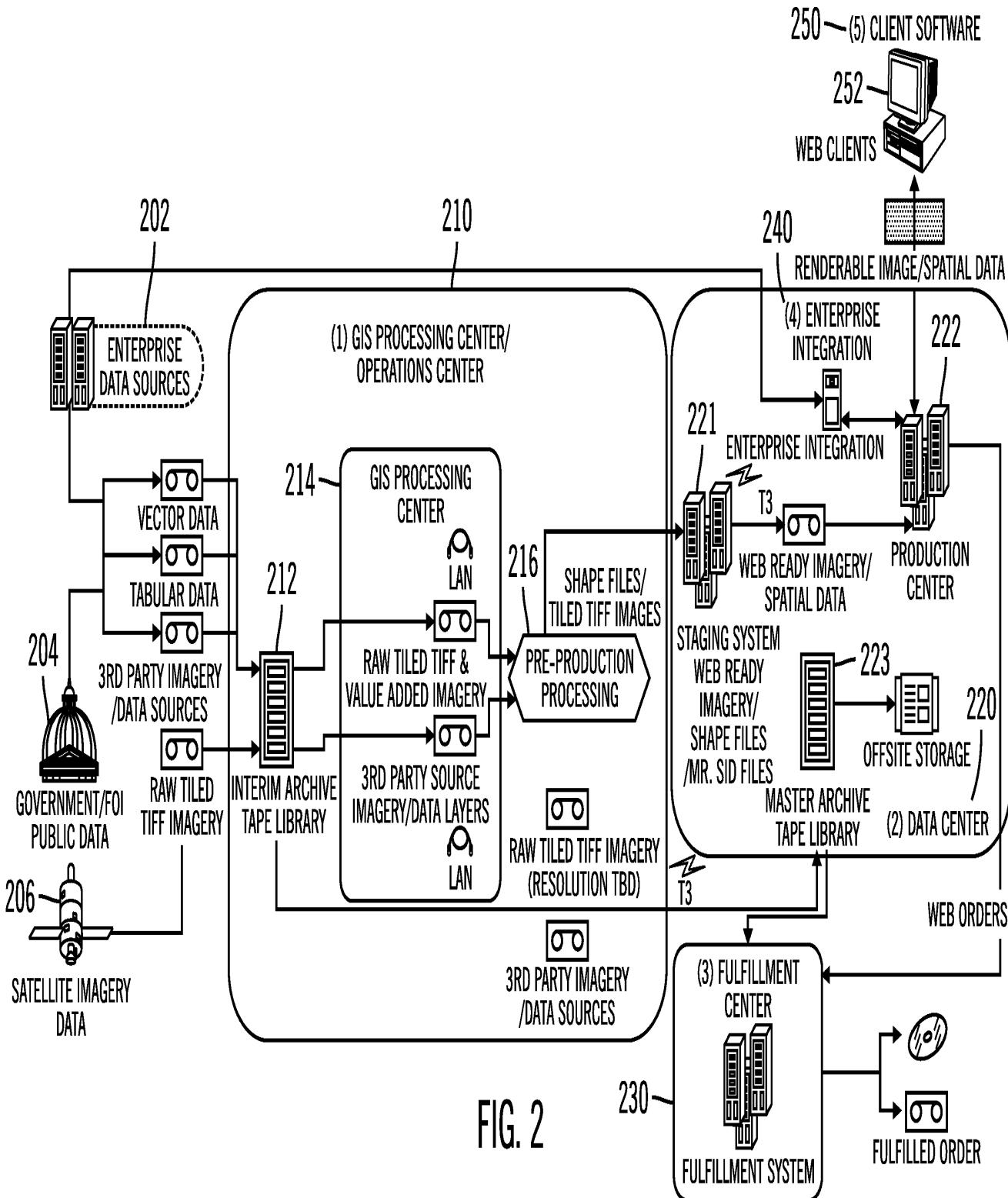


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Q-02-02B

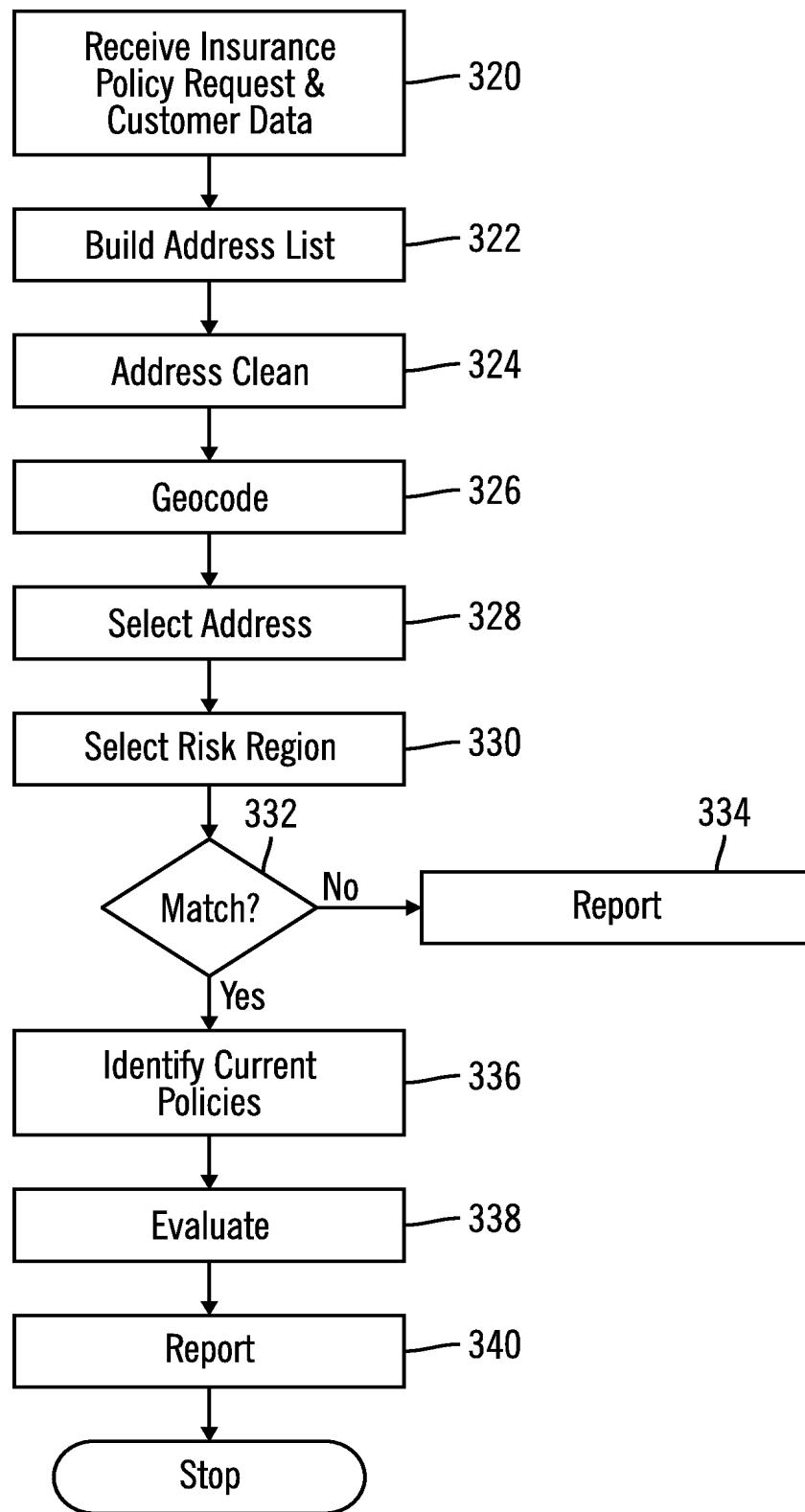


FIG. 3

+

REPLACEMENT SHEET

Q-02-02B

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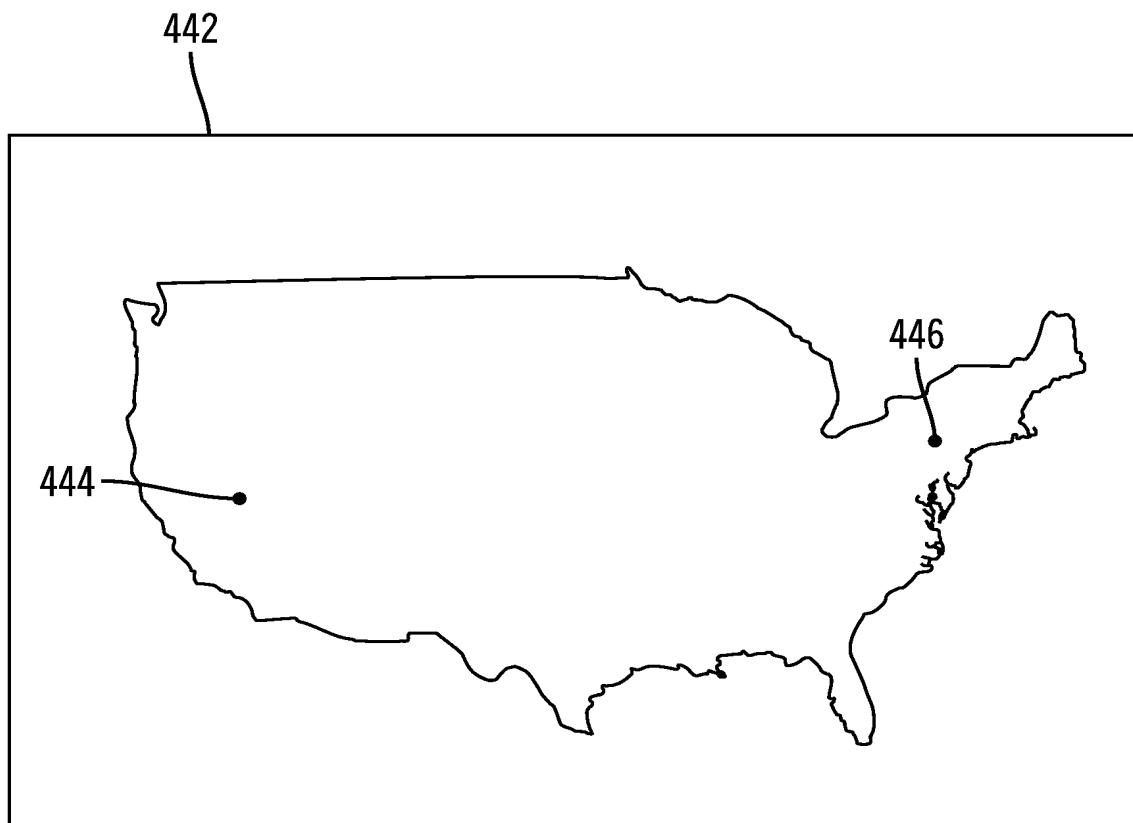


FIG. 4A

+

+

REPLACEMENT SHEET

Q-02-02B

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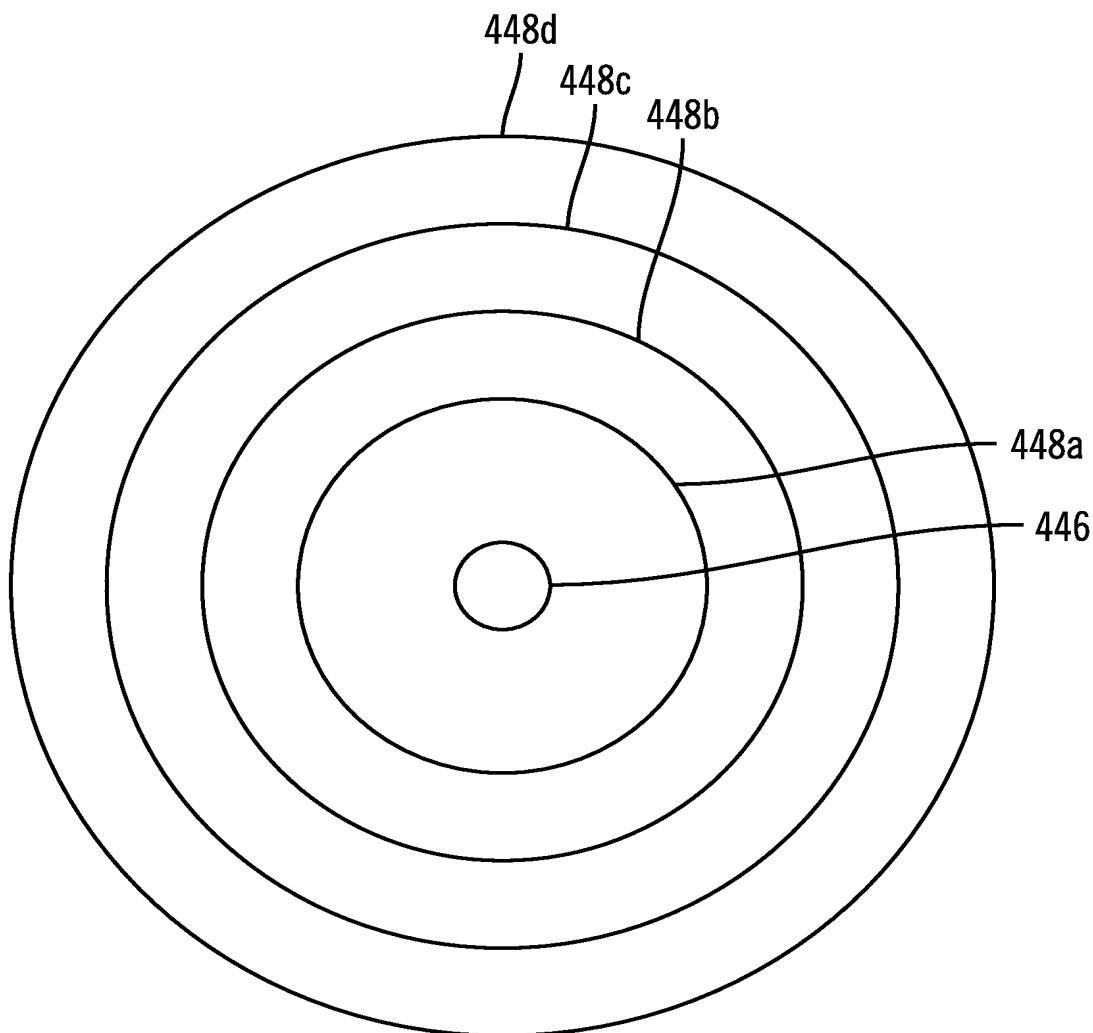


FIG. 4B

+

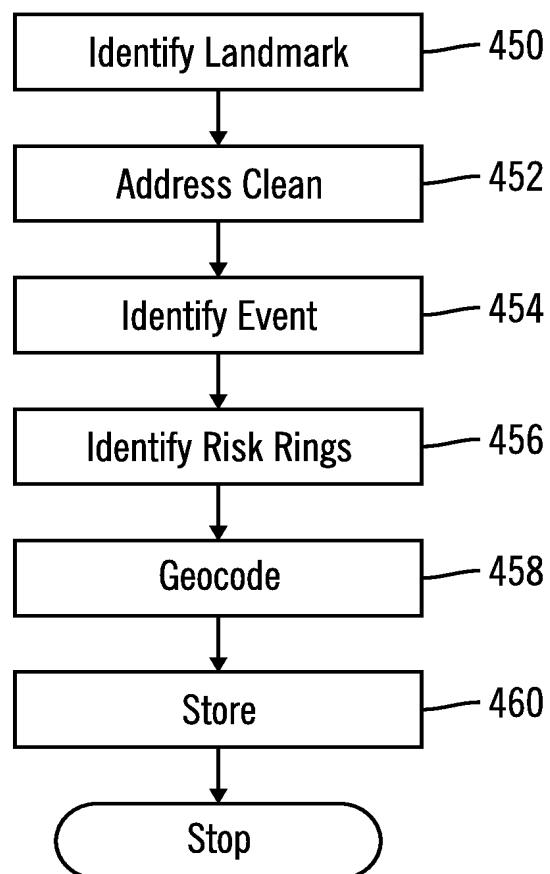


FIG. 4C

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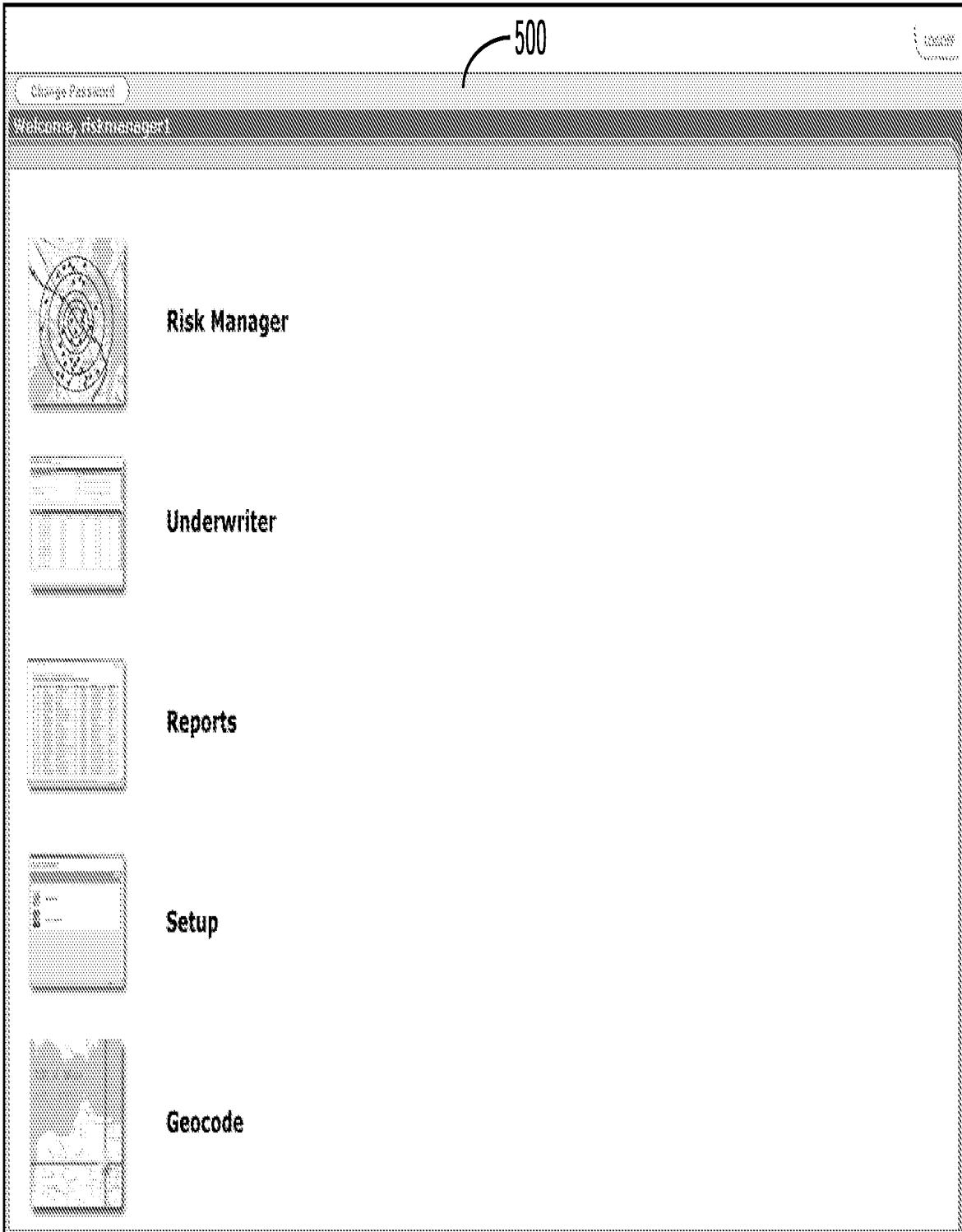
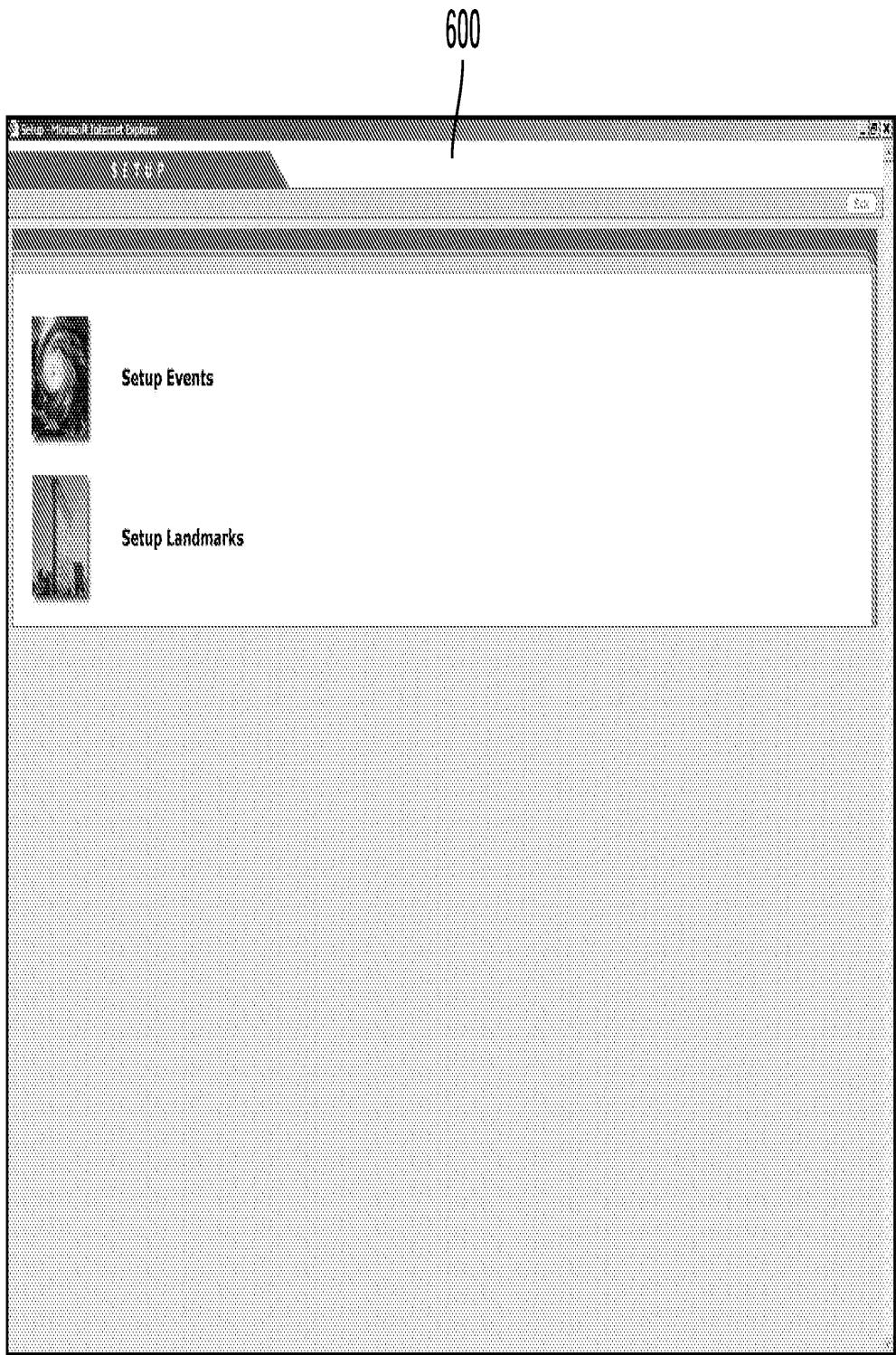


FIG. 5

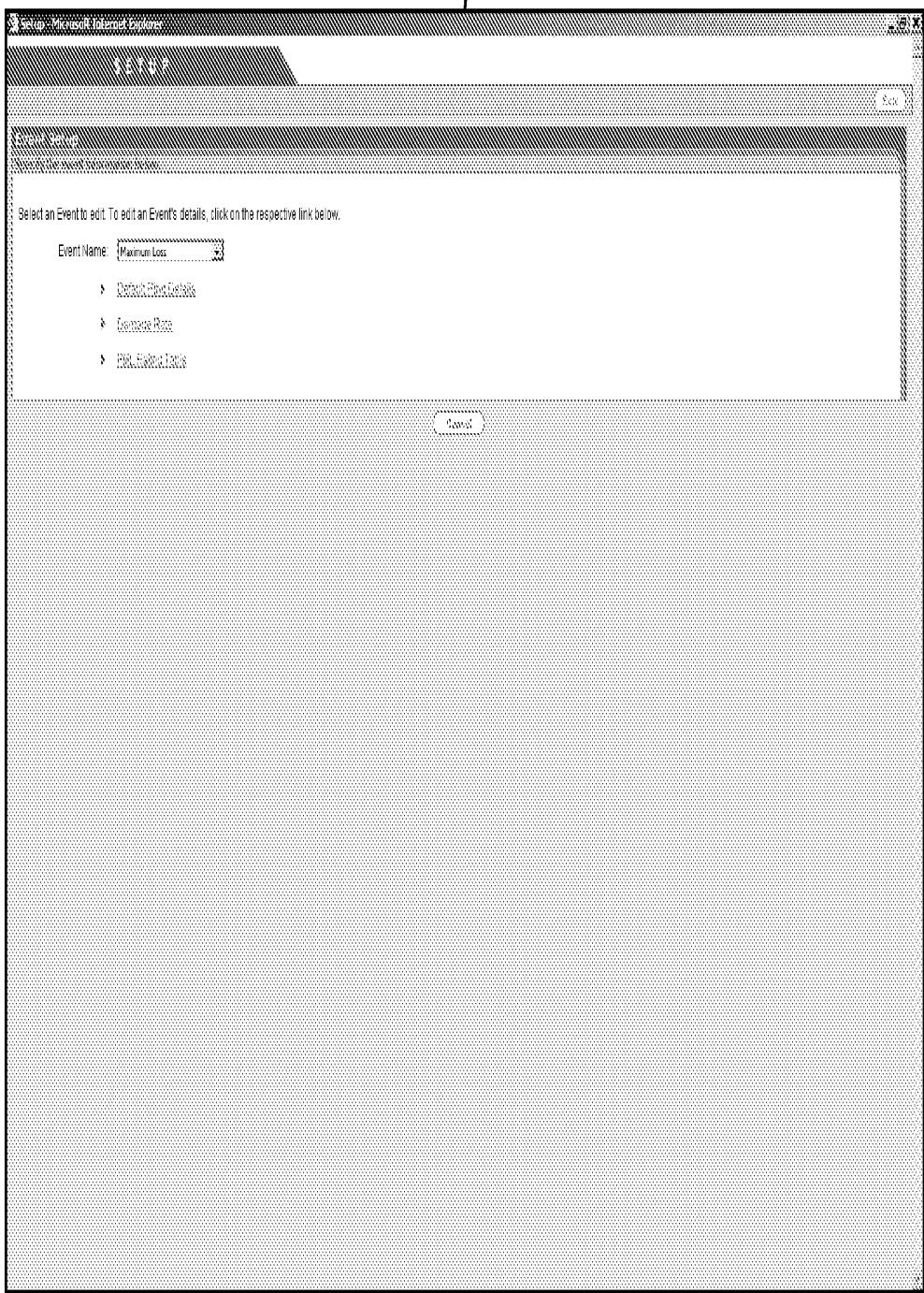
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FIG. 6



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FIG. 7



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FIG. 8

The screenshot shows a software window titled "Steel - Nominal Internal Diameters". Inside the window, there is a message: "Enter the required ring information below." Below this message, there are input fields for "Number of Rings" (set to 5) and "Unit of Measurement" (set to feet). Under the heading "Spacing from center:", there are five input fields labeled "Ring 1", "Ring 2", "Ring 3", "Ring 4", and "Ring 5", each containing the value "800". At the bottom of the window, there are two buttons: "Save" and "Cancel". A large number "800" is also displayed above the window.

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900

Each ring will have a damage rate associated with it that will be used to calculate the PML. Provide the damage rate for each ring in the spaces provided below.

	Ring 1:	Ring 2:	Ring 3:	Ring 4:	Ring 5:
Officers and Directors	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Errors and Omissions	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Fire and Earthquake	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Business Interruption	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Whole Life	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Term Life	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Workers Compensation	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Umbrella	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Structure	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Marine	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
General Liability	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Other Structures	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05
Contents	[] 0.0	[] 0.7	[] 0.3	[] 0.1	[] 0.05

FIG. 9

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1000

Please provide the information that describes the behavior of the various PML ratings in the spaces provided below.

Rating Description	Start Ring Group Code	Group Code Description
1 THERE IS BETWEEN 1 and 9 PERCENT OF PML TO CAP	0.0	LOW
2 THERE IS BETWEEN 10 and 19 PERCENT OF PML TO CAP	0.1	LOW
3 THERE IS BETWEEN 20 and 29 PERCENT OF PML TO CAP	0.2	LOW
4 THERE IS BETWEEN 30 and 39 PERCENT OF PML TO CAP	0.3	LOW
5 THERE IS BETWEEN 40 and 49 PERCENT OF PML TO CAP	0.4	LOW
6 THERE IS BETWEEN 50 and 59 PERCENT OF PML TO CAP	0.5	LOW
7 THERE IS BETWEEN 60 and 69 PERCENT OF PML TO CAP	0.6	MEDIUM
8 THERE IS BETWEEN 70 and 79 PERCENT OF PML TO CAP	0.7	MEDIUM
9 THERE IS BETWEEN 80 and 89 PERCENT OF PML TO CAP	0.8	HIGH
10 THERE IS OVER 90 PERCENT OF PML TO CAP	0.9	HIGH

See [Section 3](#)

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Q-02-02B

1100

FIG. 11

Internet Explorer

Select a landmark from the list provided below.

Landmark Name:

Enable Landmark

Provide attribute data for the landmark in the space provided below.

CAP:

PML Adjustment:

Cap Breakout

Provide the address of the landmark in the space provided below.

Street:

City: St Zip: +4

Latitude: Longitude: GeoResult Code:

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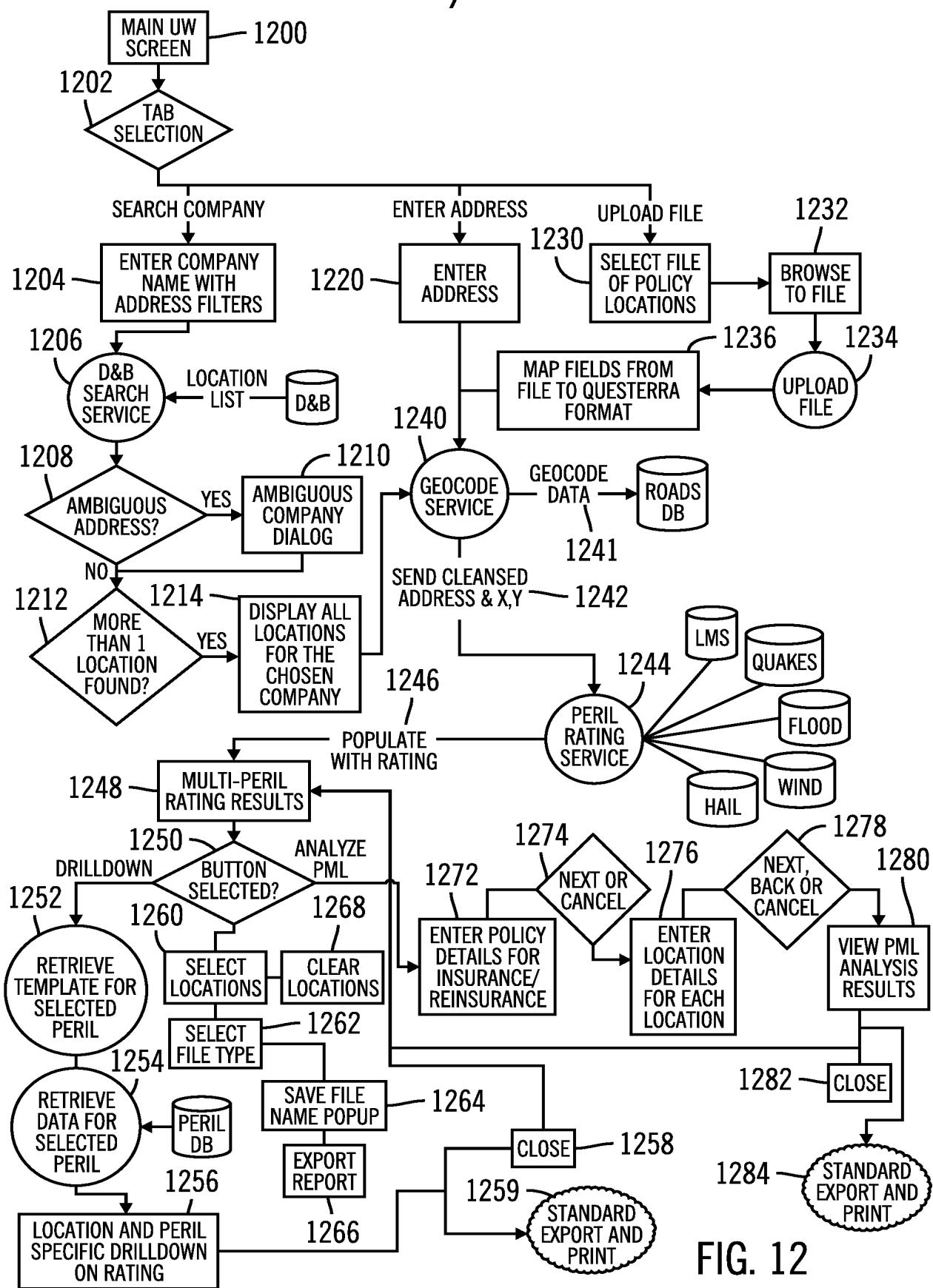


FIG. 12

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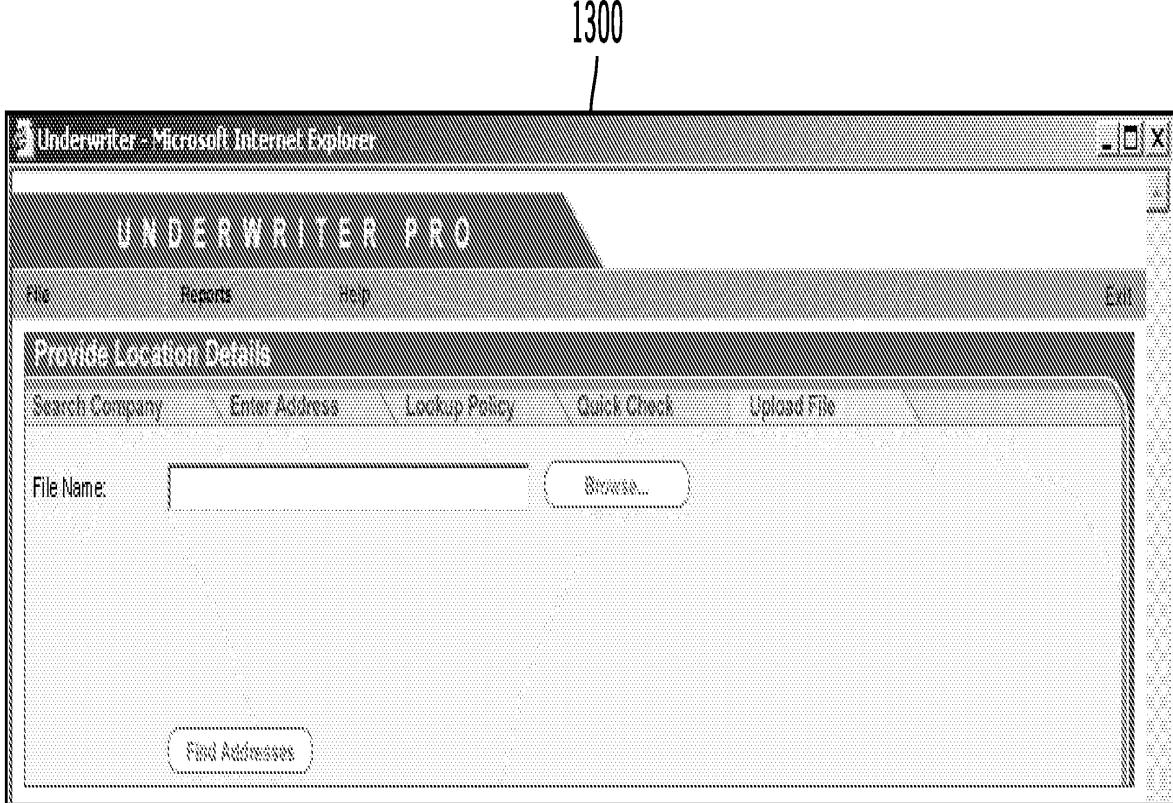


FIG. 13

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1400

The screenshot shows a Microsoft Internet Explorer browser window with the title bar "Underwriter - Microsoft Internet Explorer". The main content area displays the "UNDERWRITER PRO" logo and the "Provide Location Details" search interface. The interface includes fields for "Company Name", "Address 1", "Address 2", "City", "State" (with dropdown arrows), and "ZIP". There are also buttons for "Enter Address", "Lookup Policy", "Quick Check", and "Upload File". The entire interface is framed by a thick black border.

FIG. 14

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Q-02-02B

1500

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

In order for the file to be geocoded, you need to identify specific columns containing such data as Street Address, City, State, etc.

Firm Name Column:	<input type="text"/>	Policy Number:	<input type="text"/>
Street Address Column: [*]	<input type="text"/>	Distance to Coast (miles):	<input type="text"/>
City Column: [*]	<input type="text"/>	Number of Employees:	<input type="text"/>
State Column: [*]	<input type="text"/>	Average Salary:	<input type="text"/>
Zip Column: [*]	<input type="text"/>	Construction Year:	<input type="text"/>
Building Height:	<input type="text"/>	Number of Floors:	<input type="text"/>
Total Insured Value:	<input type="text"/>	Premium Amount:	<input type="text"/>

** Required Field*

Offset Distance (ft):

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Q-02-02B

1600

The screenshot shows a Microsoft Internet Explorer window titled "Underwriter - Microsoft Internet Explorer". The main content area displays the "UNDERWRITER 180" logo. Below it, there is a navigation menu with links like "Home", "Accounts", "Search", and "Logout". A sub-menu titled "SEARCH COMPANY" is open, containing options such as "Search Company", "Enter Address", "Lookup Policy", "Quick Check", and "Upload File". The search form has fields for "Company Name" (containing "bank of a"), "City: (optional)", "St: (optional)" (with a dropdown menu showing "CA"), and "ZIP: (optional)". A "Find Company" button is at the bottom of the form.

FIG. 16

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1700

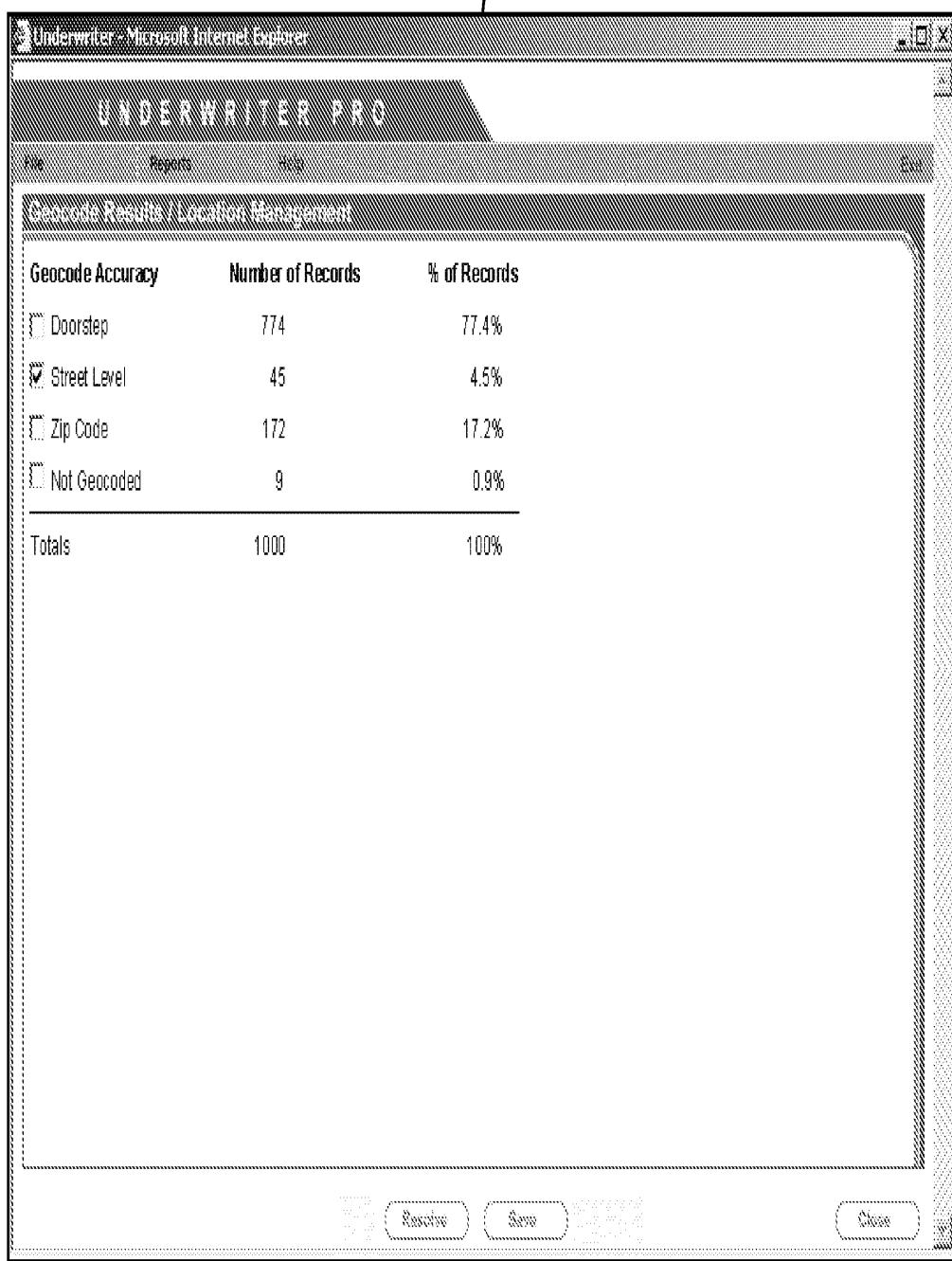


FIG. 17

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1800

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

File Edit View Report Help

Geocode Results

Geocode Accuracy

Street Level

Source Address	Source City	Source State	Source ZIP
12345 Main St. #143	Anytown	Anystate	11111-1010

Address Options	Source City	Source State	Source ZIP
<input checked="" type="radio"/> 12345 N. Main Street, #143	Anytown	Anystate	11111-1010
<input type="radio"/> 12345 S. Main Street, #143	Anytown	Anystate	11111-1012

Next Back 2 of 2 Cancel

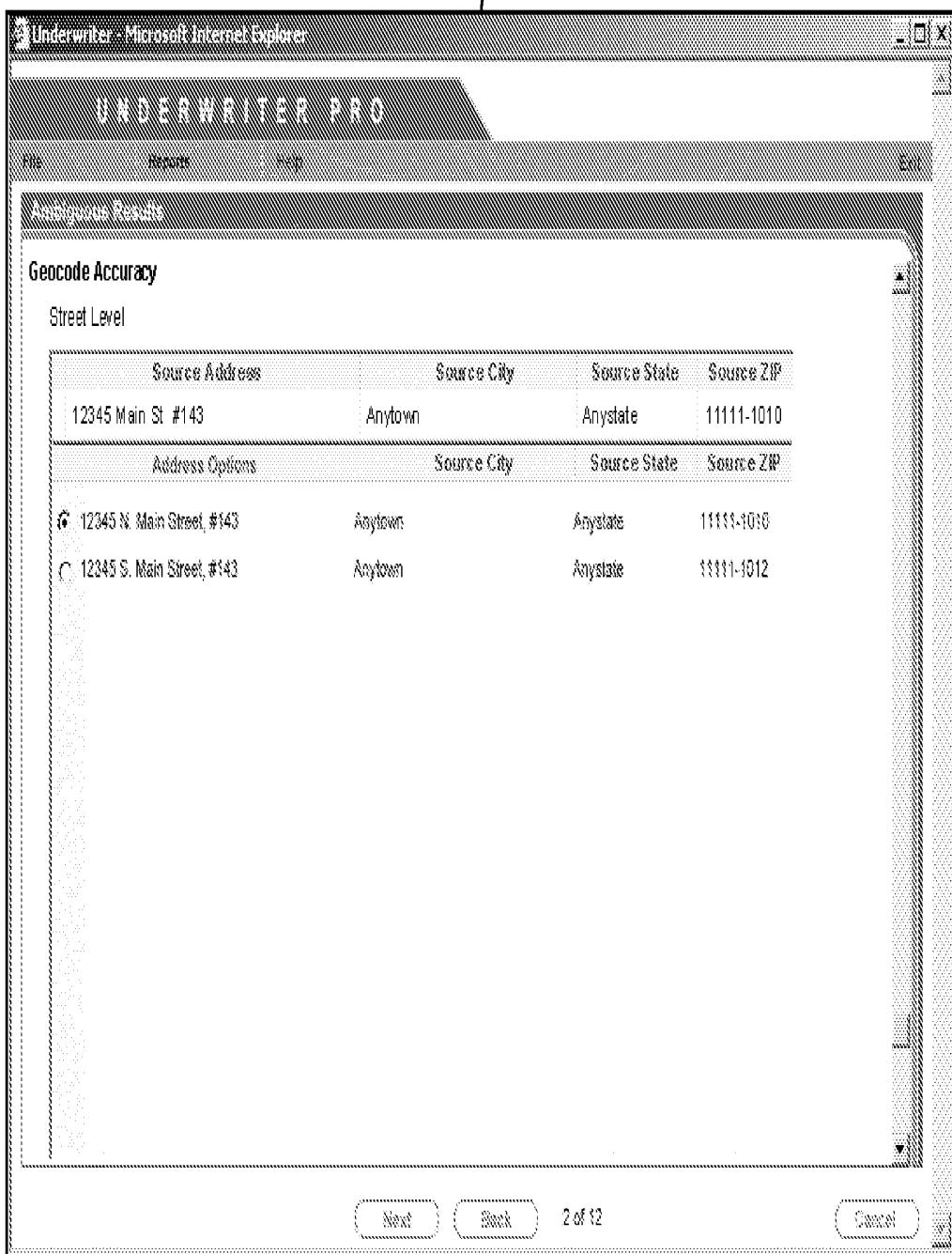


FIG. 18

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1900

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

Geocode Results - Location Management

Geocode Accuracy

Street Level

Source Address	Source City	Source State	Source ZIP
12345 Main St #143	Anytown	Anystate	11111-1010
6437 Tieson Ave	Anytown	Anystate	11111-1011
89774 Main St	Anytown	Anystate	11111-1012
9866 City Way	Anytown	Anystate	11111-1111
56787 Harper	Anytown	Anystate	11121-1212
hwy 99	Anytown	Anystate	12121-1211
877 parkway west	Anytown	Anystate	11111-1212
2292 Yardley Dr	Anytown	Anystate	12122-2121
74744 Derby	Anytown	Anystate	11122-2211
Park Ave	Anytown	Anystate	12222-2121
4 East 17th	Anytown	Anystate	22112-2211
Independence Way	Anytown	Anystate	22222-2222
6565 Becker	Anytown	Anystate	22122-2221
545 N Tower	Anytown	Anystate	11222-2211

Correct Close

FIG. 19

REPLACEMENT SHEET

Q-02-02B

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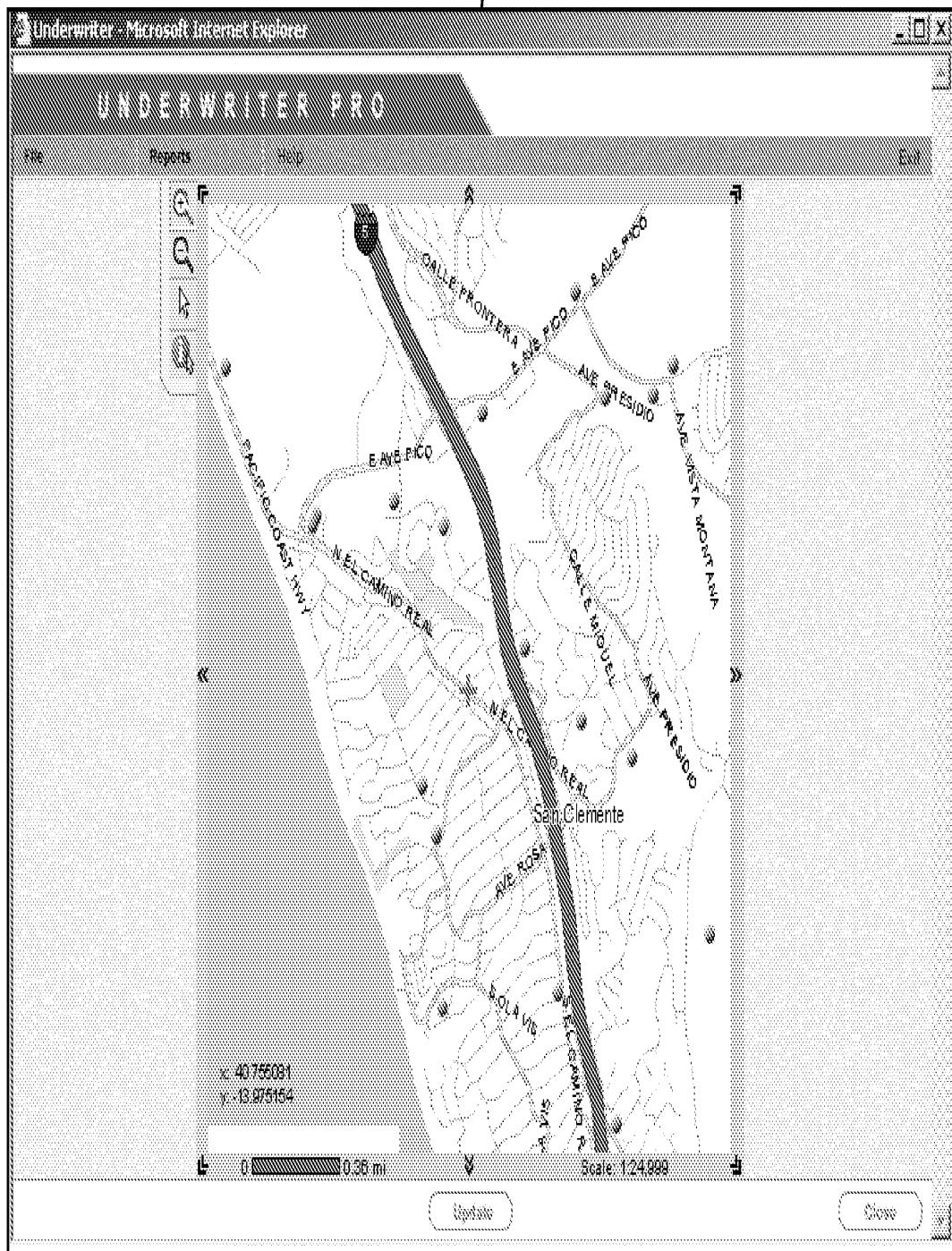


FIG. 20

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Q-02-02B

2100

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

File Reports Help

Provide Location Details

New Company Enter Address Lookup Policy Quick Check Upload File

Company Name:

Address 1:

Address 2:

City: St: ZIP:

FIG. 21

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2200

Underwriter - Microsoft Internet Explorer

UNIVERSITY PARK

File Edit View Insert Favorites Tools Help

SEARCH COMPANY

Search Company Enter Address Lookups Policy Quick Check About Us

Company Name: bank of a

City. (optional):

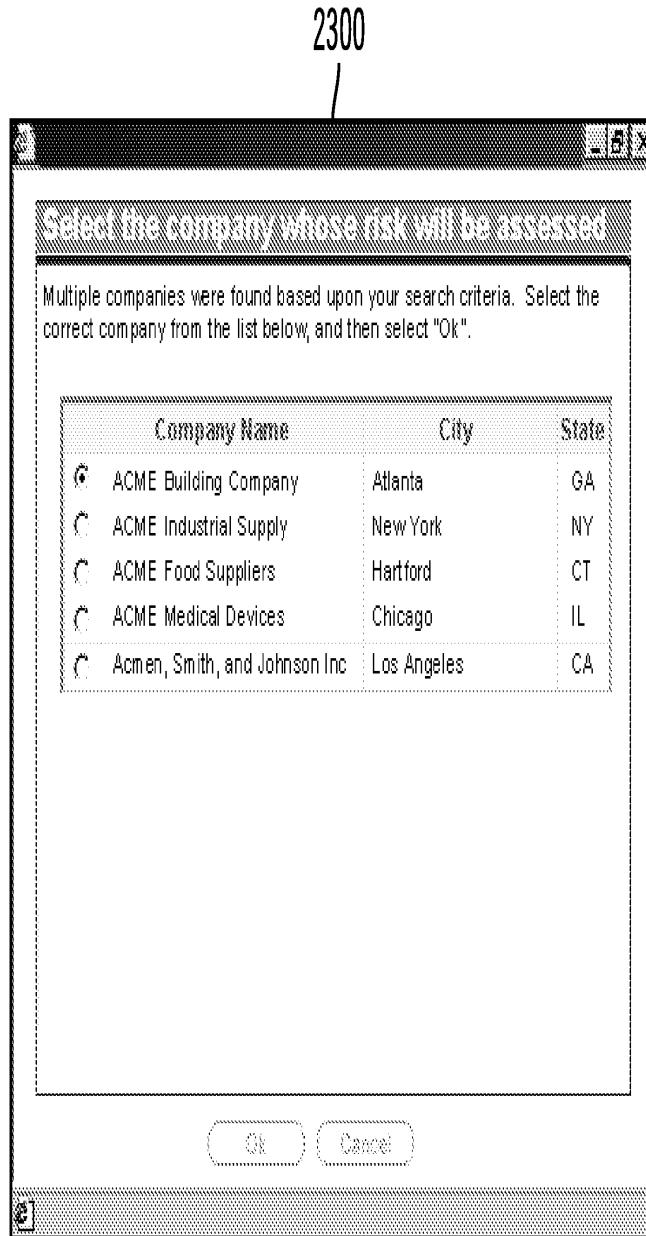
St. (optional): CA

ZIP: (optional):

FIG. 22

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Q-02-02B

FIG. 23



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2400

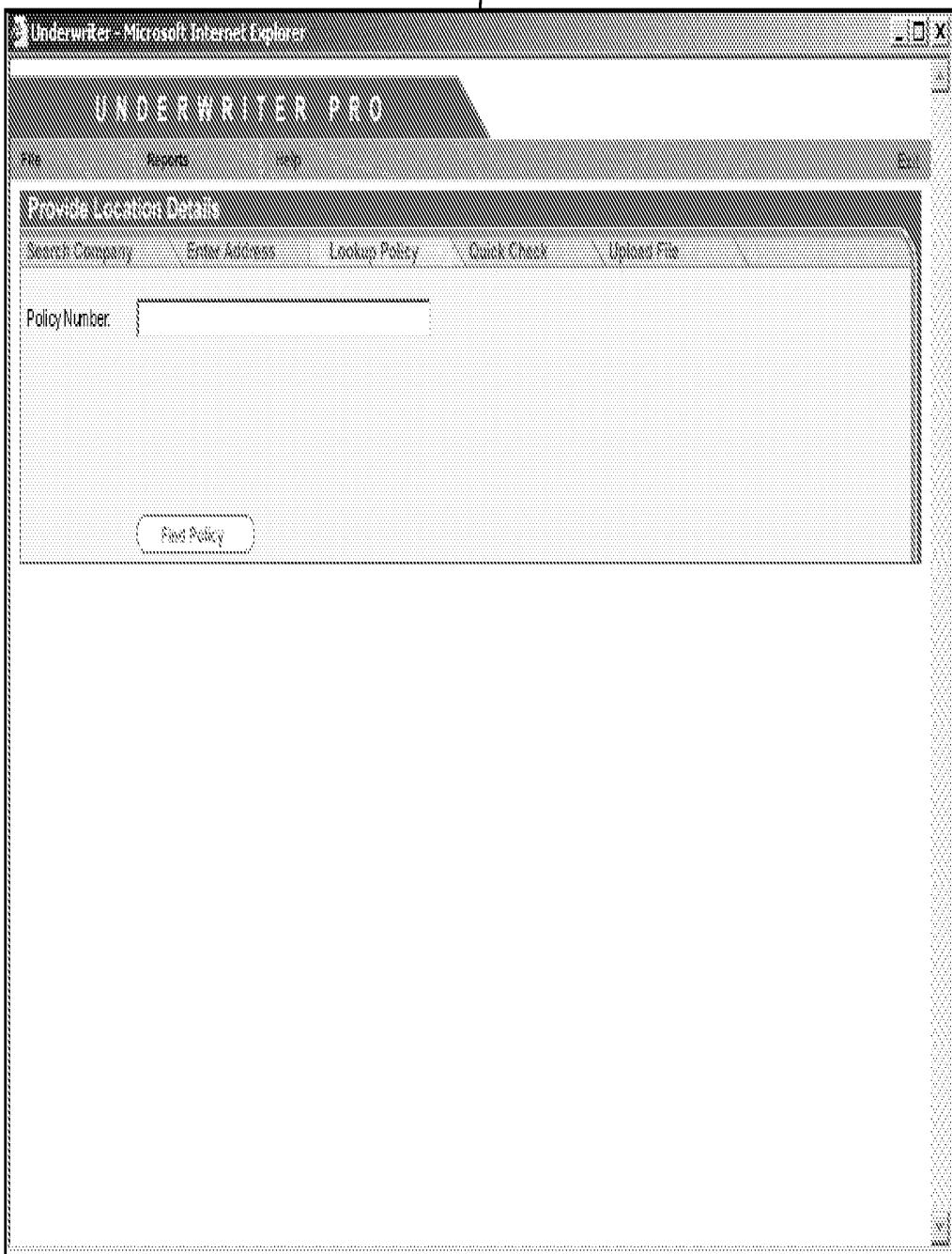


FIG. 24

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Q-02-02B

2500

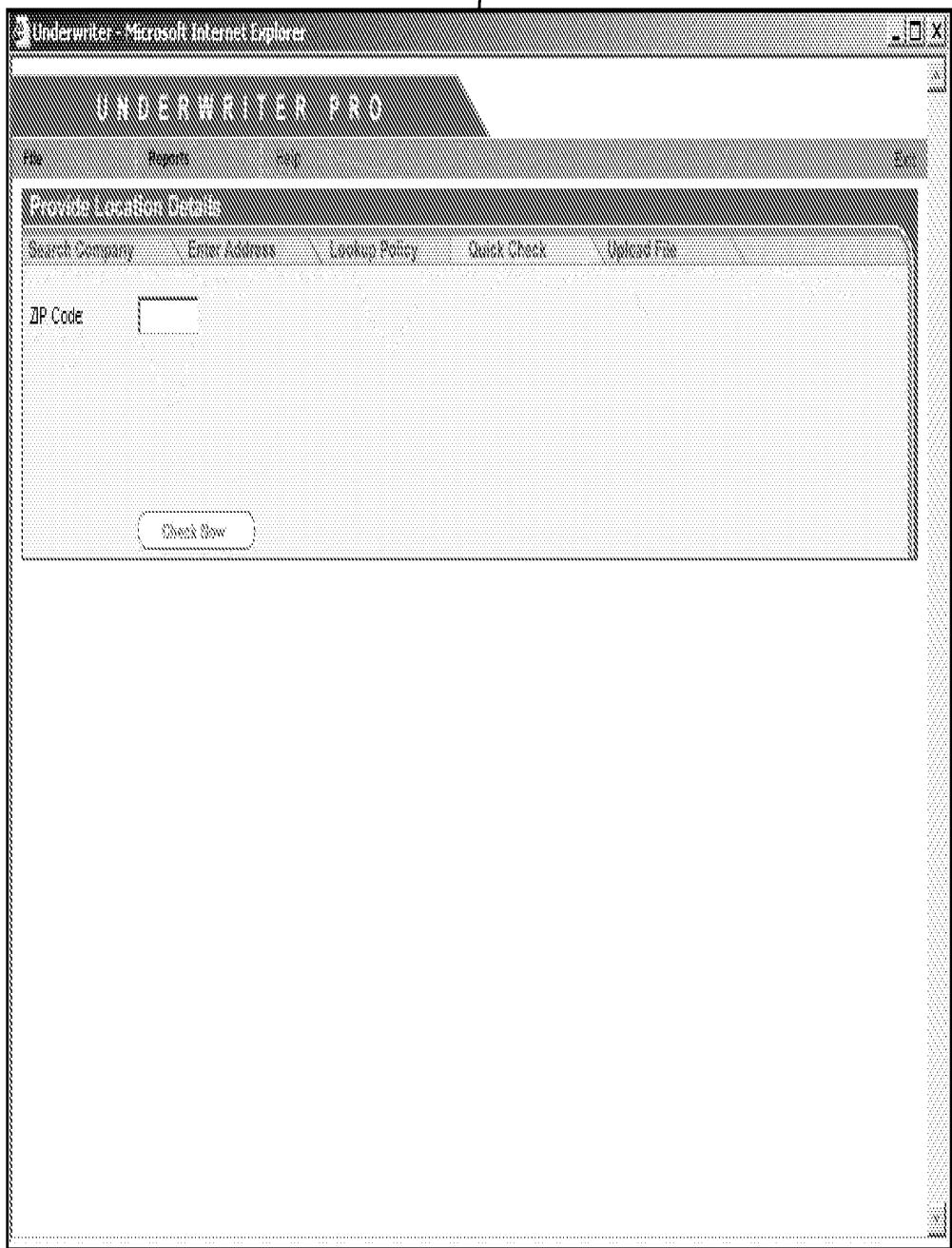


FIG. 25

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2600

UNDERWRITER PRO

File Report Help

Provided by Underwriter Pro

Search Company Enter Address Lookups Policy Quick Check Upload File

Company Name: bank of a

City: (optional)

St: (optional) CA

ZIP: (optional)

	Company Name	Address	City	State	Zip	Flood	Terror.	Quake	Not ZIP	Lms
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	!	!	!	!	0
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203 TORRANCE		CA	90503-3126	!	!	!	!	0
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418	!	!	!	!	0
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212	!	!	!	!	0
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418	!	!	!	!	0
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655	!	!	!	!	0
7	<input checked="" type="checkbox"/> BANK OF AMERICA	885 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512	!	!	!	!	1
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003	!	!	!	!	0
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392	!	!	!	!	0

Page 1 of 17

FIG. 26

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Q-02-02B

2700

The screenshot shows a Microsoft Internet Explorer window titled "Underwriter - Microsoft Internet Explorer" with the title bar "UNDERWRITER PRO". Below it is a "Web Page Dialog" window titled "Property Search Results". The table displays two properties:

Address	City	State	Zip	Landmark	CAP (mil)	% CAP	Dist.
1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	UCLA - Poly Pavilion	100	82%	0.9 mi
1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	Hollywood Theater	50	51%	0.3 mi

At the bottom of the dialog are three buttons: "Print", "Export", and "Close".

FIG. 27

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FIG. 28

2800

The screenshot shows a web page with a header "INSURANCE RATE BILLING". Below the header is a navigation bar with links for Home, Reports, and Help. A search bar contains the text "Bank of America". Below the search bar are fields for "Company Name" (set to "Bank of a"), "City (optional)", "St. (optional)" (set to "CA"), and "ZIP (optional)". A "Find Company" button is located below these fields. The main content area displays a table of search results for "BANK OF AMERICA". The table has columns for Company Name, Address, City, State, Zip, and several hazard risk levels (Flood, Terror, Quake, Hot ZIP, LBS). The results show 19 entries, all with a checked checkbox in the first column. The last entry is for "1742 ELM ST LOS ANGELES CA 99917-4392". At the bottom of the table are buttons for "Select All" and "Clear All", and a page navigation bar showing "Page 1 of 17" with arrows for "««", "»»", and "»»»". Below the table are buttons for "Analyze", "Show on Map", "Save", "Export", "New Policy", and "Copy Policy".

	Company Name	Address	City	State	Zip	Flood	Terror	Quake	Hot ZIP	LBS
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	●	●	●	●	0
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203 TORRANCE	TORRANCE	CA	90503-3126	●	●	●	●	0
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418	●	●	●	●	0
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212	●	●	●	●	0
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418	●	●	●	●	3
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655	●	●	●	●	0
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512	●	●	●	●	1
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003	●	●	●	●	0
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392	●	●	●	●	0

Page 1 of 17 «« »» »»»

[Analyze](#) [Show on Map](#) [Save](#) [Export](#) [New Policy](#) [Copy Policy](#)

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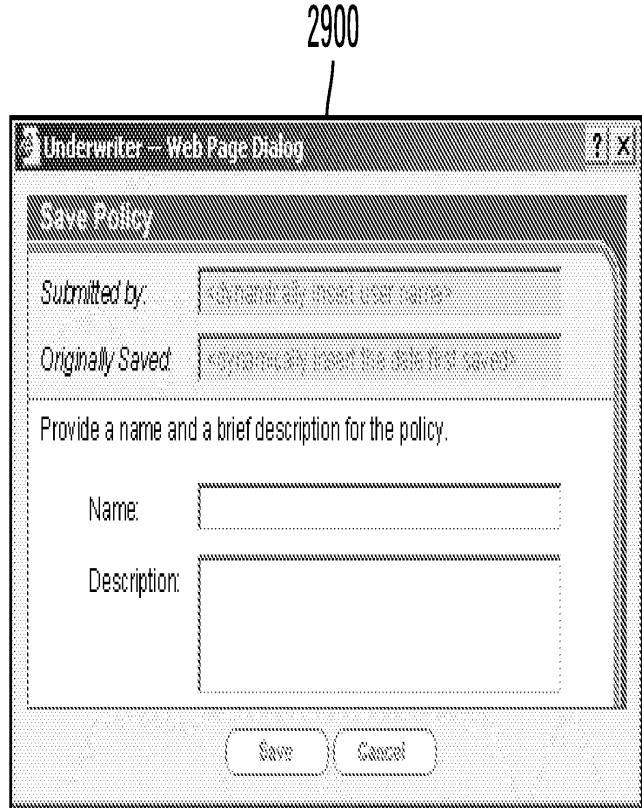


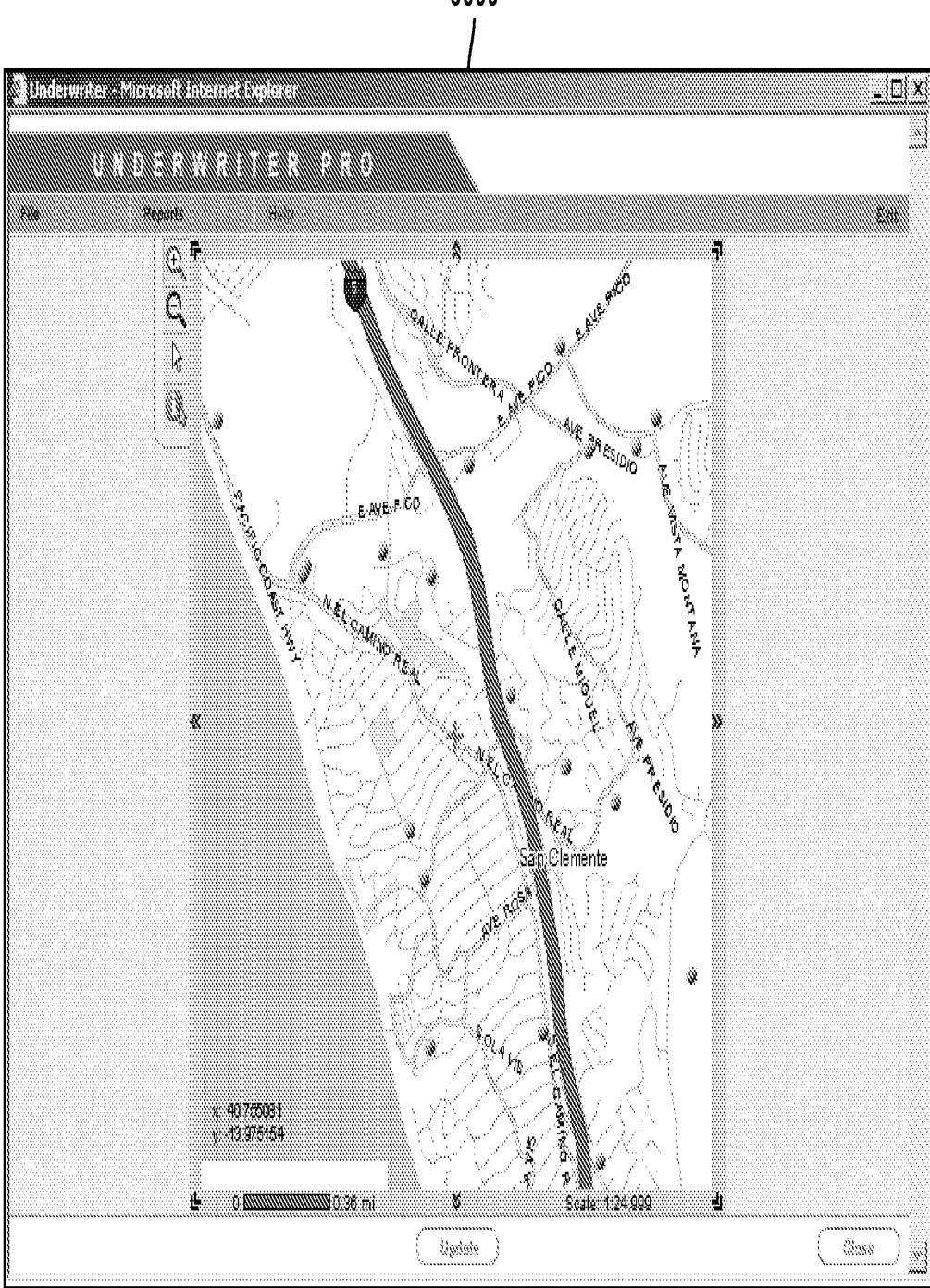
FIG. 29

REPLACEMENT SHEET

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FIG. 30



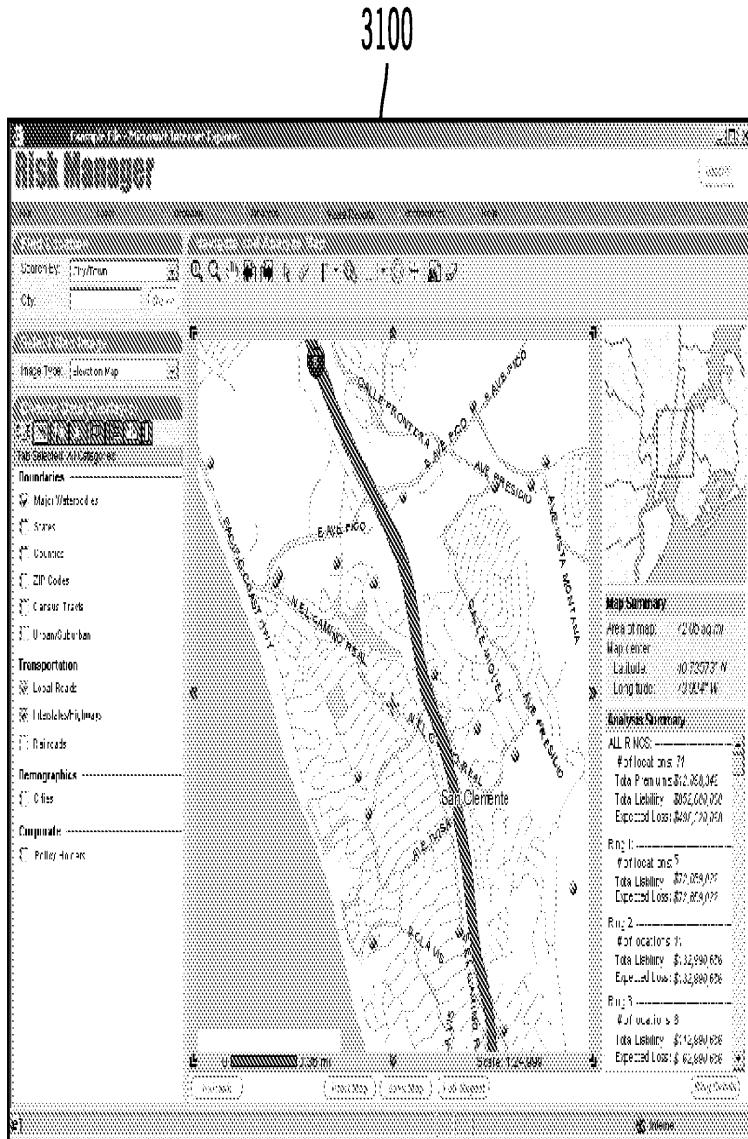
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FIG. 31

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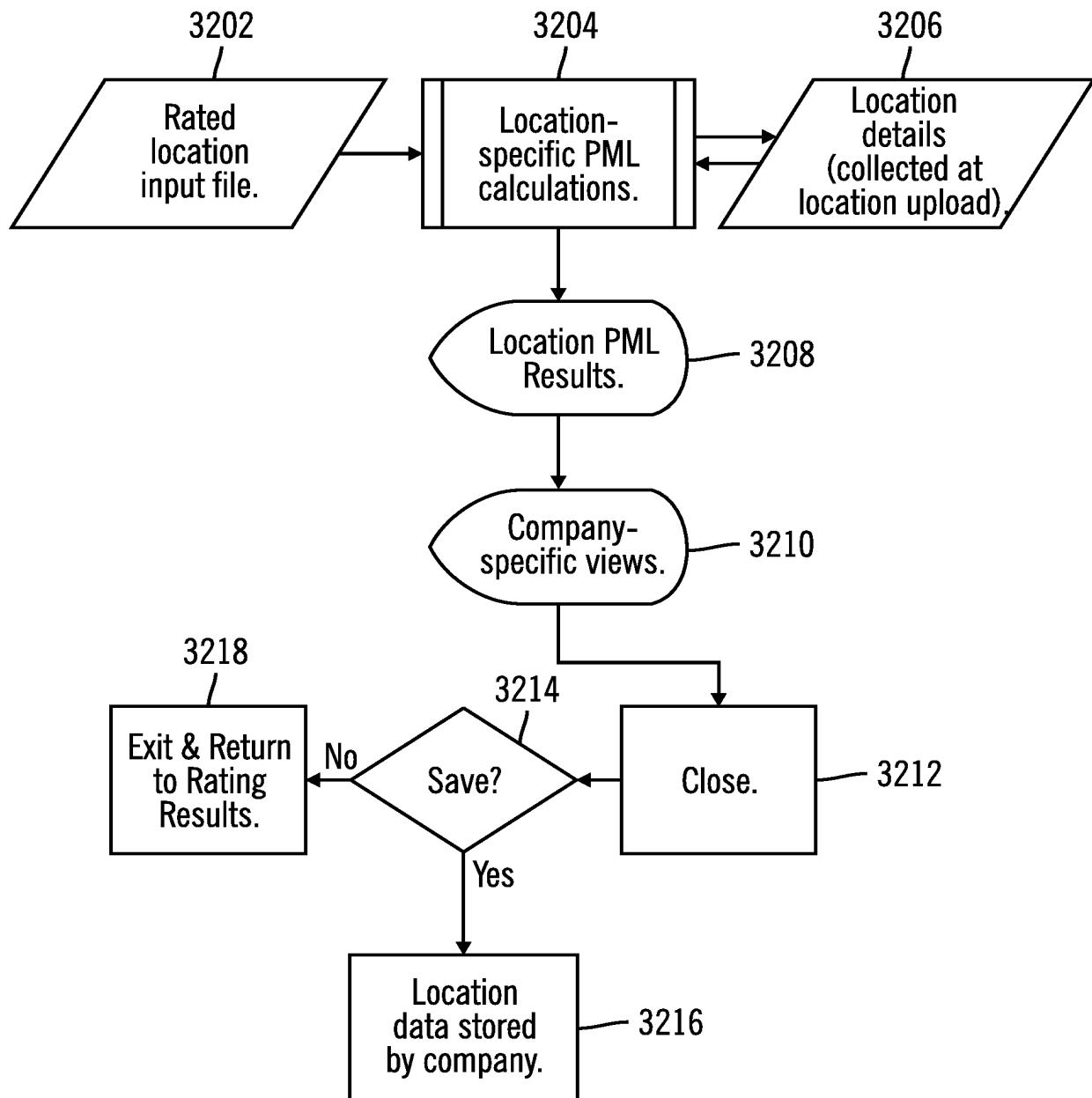


FIG. 32A

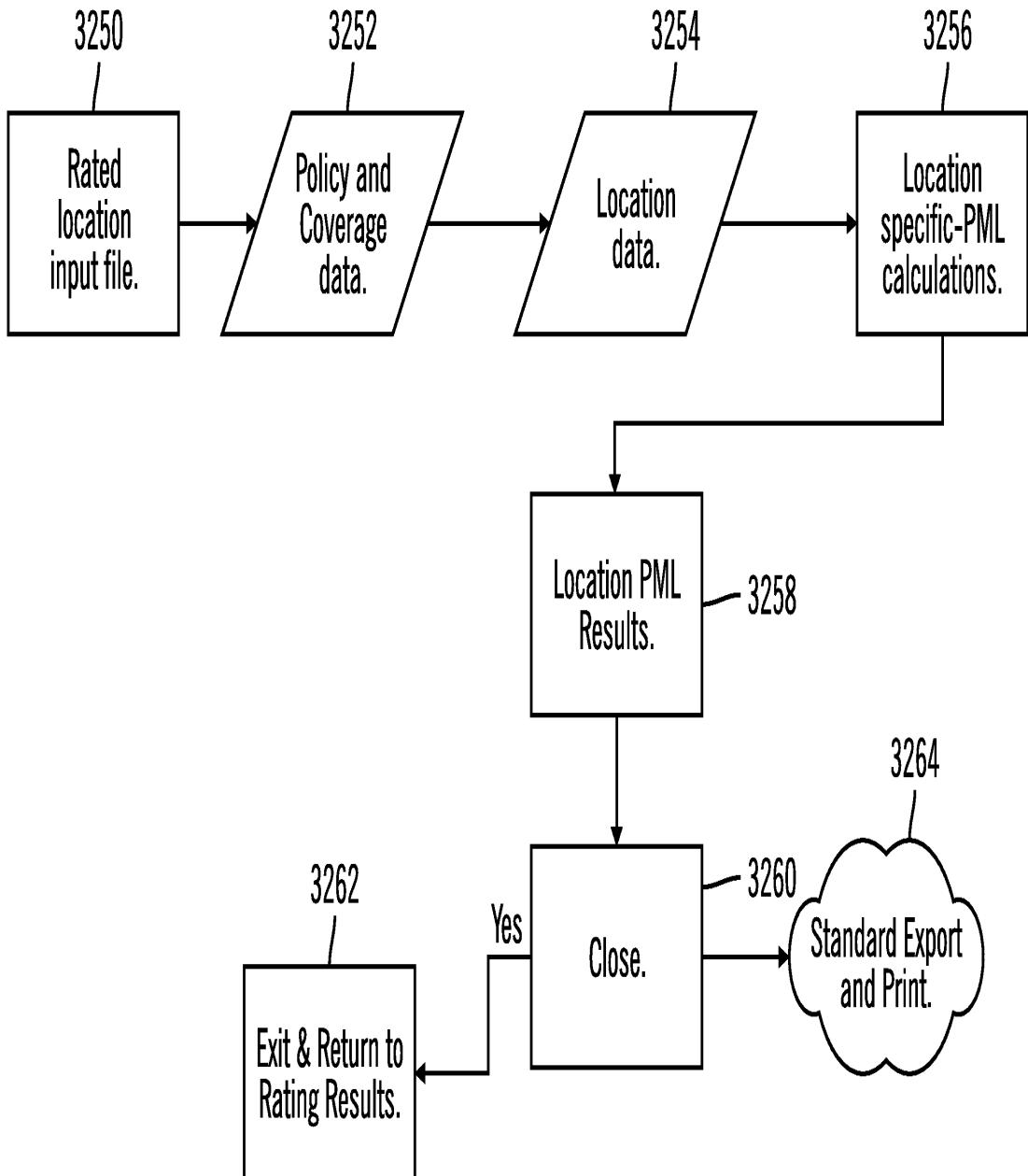


FIG. 32B

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3300

Underwriter: Microsoft Internet Explorer

UNDERWRITER PRO

File Edit View Help

Customer Information

Insurance Reinsurance

Policy #:

Name Insured:

Line of Business:

Effective Date:

Expiration Date:

Layer Limit:

coverage

Select Coverage	Cedant	Mr. Cedant	Max Deductible	Limit	Premium	Hail	EQ	Flood	Mortgage
Select Coverage	150000	140000	175000	\$500000	75000	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Continue Cancel

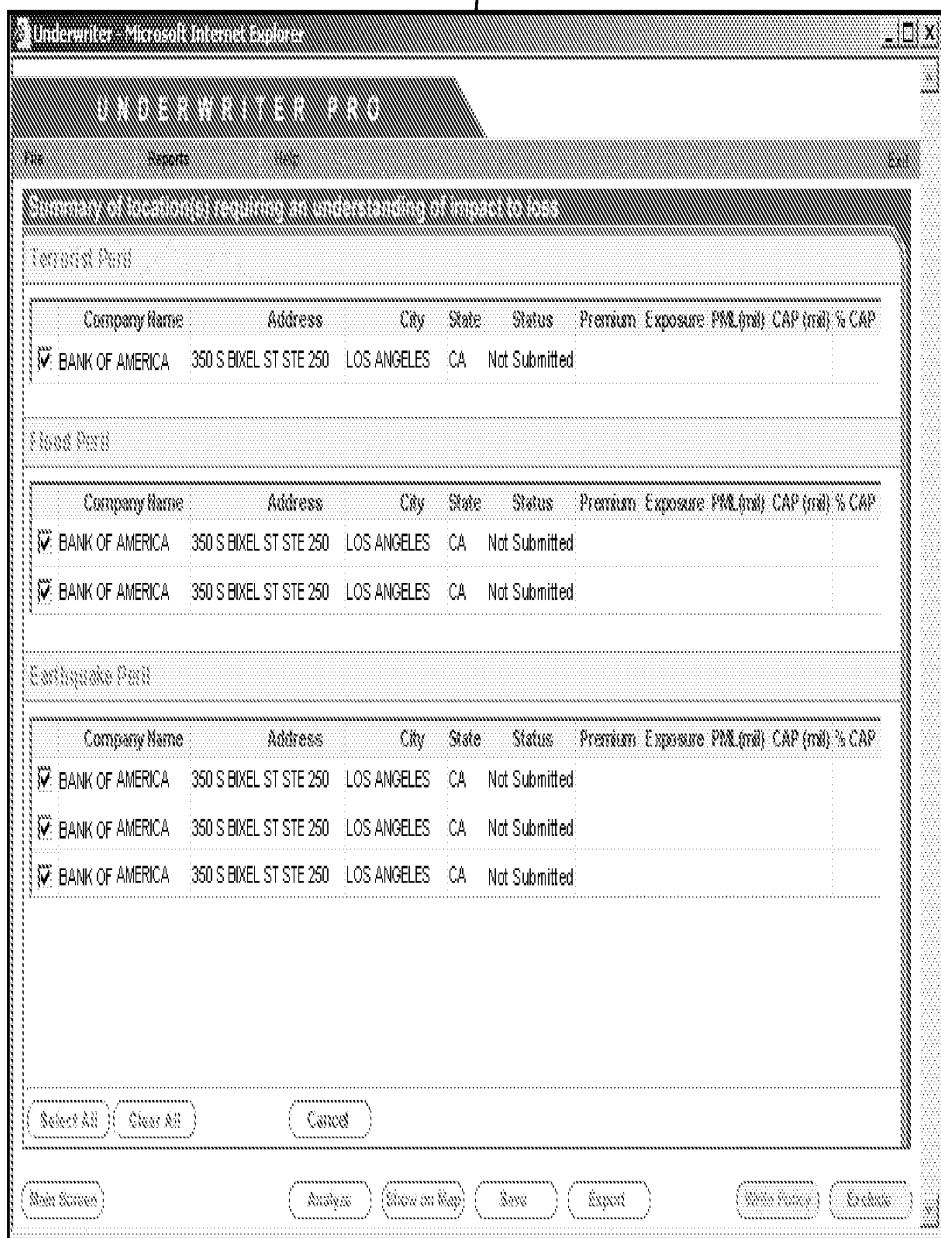
Back Screen

FIG. 33

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+

FIG. 34



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+

FIG. 35

3500

Underwriter - Microsoft Internet Explorer

INDUSTRY PROFILE

[Home](#) [Report](#) [Help](#) [Logout](#)

Industry Profile

Insurance Reinsurance

Company Name:	# of Employees:
Location ID:	Payroll Amount:
Address:	Year Built:
City:	# of Stores:
County:	Occupancy Type:
State:	Insured Quarterly:
ZIP Code:	Wind Const. Type:
	EQ Const. Type:

Coverage Options

Coverage	Deduction	Mo. Deduction	Max Deduction	Limit	Premium	Nat	SO	Flood	Mammals	Exclde
Contents	\$150,000	\$146,000	\$175,000	\$1,500,000	\$75,000	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Building	\$425,000	\$375,000	\$500,000	\$8,833,000	\$215,000	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Select Coverage

[Main Screen](#)

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FIG. 36

3600

The screenshot shows a Microsoft Internet Explorer window titled "Underwriter - Microsoft Internet Explorer". The main content area displays three separate tables of insurance policy information for "BANK OF AMERICA" located at "350 S BIXEL ST STE 250 LOS ANGELES CA".

Table 1: Flood Policy

Company Name	Address	City	State	Status	Premium	Exposure	PMI (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

Table 2: Windstorm Policy

Company Name	Address	City	State	Status	Premium	Exposure	PMI (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	4,343	24,343	12,123	150	44%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Approved	5,126	19,564	15,564	100	21%

Table 3: Earthquake Policy

Company Name	Address	City	State	Status	Premium	Exposure	PMI (mil)	CAP (mil)	% CAP
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	987	4,387	2,387	100	74%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	3,944	16,221	11,221	100	09%
<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	8,523	22,889	4,889	150	132%

Buttons at the bottom include: Select All, Clear All, Main Screen, Analyze, Show on Map, Save, Export, Policy Policy, and Exclude.

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3700

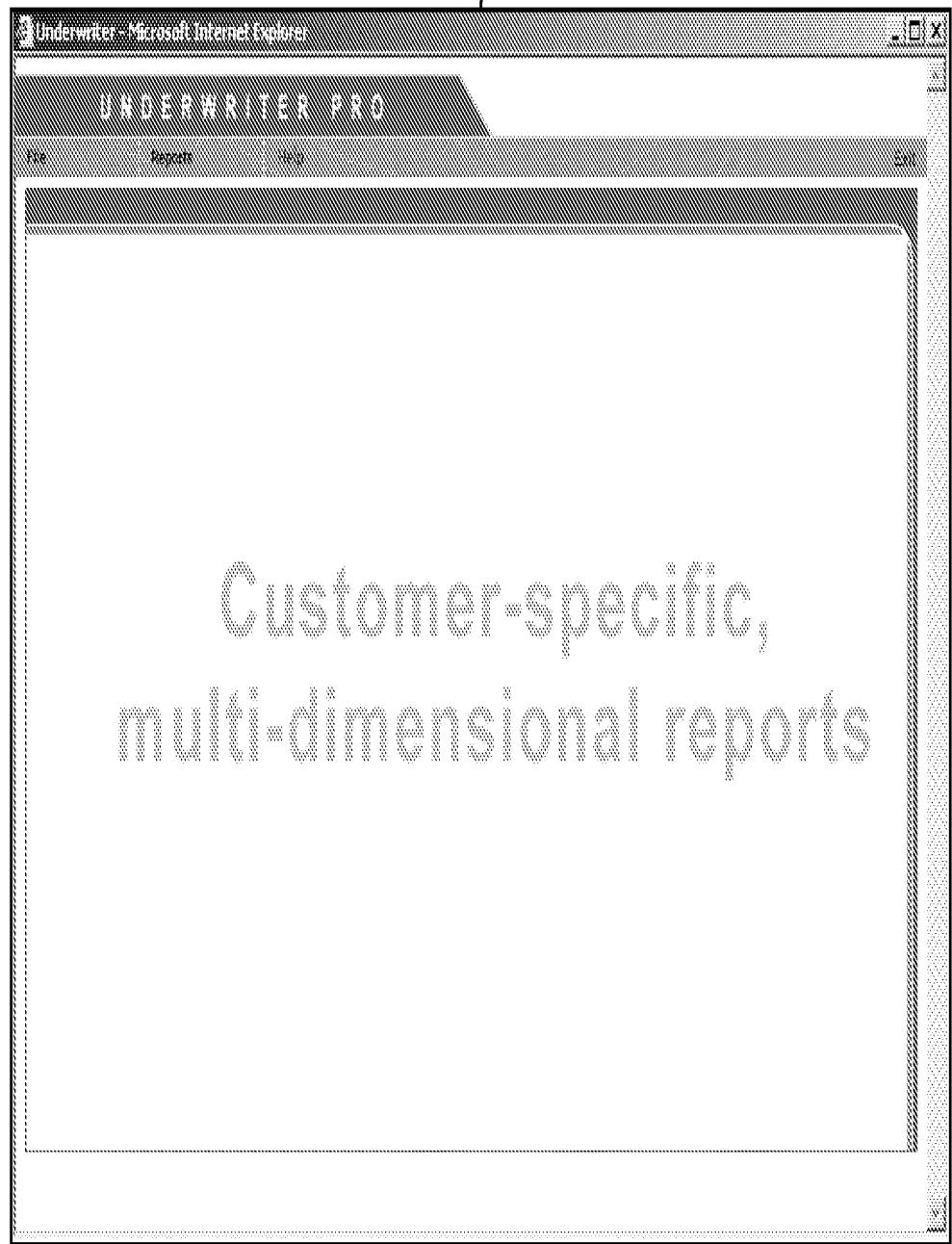


FIG. 37

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Q-02-02B

3800

	Company Name	Address	City	State	Zip	Flood	Terror.	Quake	Hot ZIP
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	●	●	●	●
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203 TORRANCE		CA	90503-3126	●	●	●	●
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418	●	●	●	●
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212	●	●	●	●
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418	●	●	●	●
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655	●	●	●	●
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512	●	●	●	●
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003	●	●	●	●
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392	●	●	●	●

Select All Page 1 of 17 >>

Analyze

FIG. 38

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FIG. 39

3900

The screenshot shows the Underwriter Pro software interface. At the top, there is a search bar with the placeholder "Search Company" and a dropdown menu "Enter Address". Below the search bar are fields for "Company Name" (containing "bank of a"), "City (optional)", "St (optional)" (set to CA), and "ZIP (optional)". A "Find Company" button is located below these fields. The main area displays a table titled "Search Results" with 9 rows. The columns are: Row#, Company, Address, City, State, Zip, and Status. The data is as follows:

Row#	Company	Address	City	State	Zip	Status
1	<input checked="" type="checkbox"/> Bank of America	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	Write
2	<input checked="" type="checkbox"/> Bank of America	3490 SEPULVEDA BLVD STE 1203	TORRANCE	CA	90503-3126	Write
3	<input checked="" type="checkbox"/> Bank of America	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418	Write
4	<input checked="" type="checkbox"/> Bank of America	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212	Write
5	<input checked="" type="checkbox"/> Bank of America	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418	Escalate
6	<input checked="" type="checkbox"/> Bank of America	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655	Write
7	<input checked="" type="checkbox"/> Bank of America	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512	Write
8	<input checked="" type="checkbox"/> Bank of America	85798 11th ST	CARSON	CA	90021-1003	Reject
9	<input checked="" type="checkbox"/> Bank of America	1742 ELM ST	LOS ANGELES	CA	99917-4392	Write

At the bottom of the table, there are buttons for "Select All", "Clear All", "Page 1 of 17", and "Export".

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4000

The screenshot shows a Microsoft Internet Explorer window with the title "Underwater - Microsoft Internet Explorer". The main content is a table titled "Manage Policies in Progress". The table has columns for Policy Name, Description, Submitted by, Originally Saved, and Status. There are 10 rows in the table, each representing a saved policy. The status column shows various states: Approved, Rejected, In Progress, and Submitted.

Policy Name	Description	Submitted by	Originally Saved	Status
Saved Policy Name 1	A brief description, provided by the file's creator	User Login ID	05/31/03	Approved
Saved Policy Name 2	A brief description, provided by the file's creator	User Login ID	04/23/03	Rejected
Saved Policy Name 3	A brief description, provided by the file's creator	User Login ID	05/04/03	In Progress
Saved Policy Name 4	A brief description, provided by the file's creator	User Login ID	06/11/03	In Progress
Saved Policy Name 5	A brief description, provided by the file's creator	User Login ID	06/09/03	In Progress
Saved Policy Name 6	A brief description, provided by the file's creator	User Login ID	06/25/03	Submitted
Saved Policy Name 7	A brief description, provided by the file's creator	User Login ID	05/30/03	In Progress
Saved Policy Name 8	A brief description, provided by the file's creator	User Login ID	07/03/03	Submitted
Saved Policy Name 9	A brief description, provided by the file's creator	User Login ID	06/02/03	Approved

FIG. 40

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FIG. 41

4100

Underwriter - Microsoft Internet Explorer

INSURER WINTER PRO

Summary of Premium Reporting by Underwriter (most recent)

Key Data Panel

Company Name	Address	City	State	Status	Premium	Exposure	PNA (mil)	CAP (mil)	% CAP
✓ BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Not Submitted					

Basic Panel

Company Name	Address	City	State	Status	Premium	Exposure	PNA (mil)	CAP (mil)	% CAP
✓ BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	4,343	24,343	12,123	150	44%
✓ BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Approved	5,126	19,954	15,584	100	21%

Additional Panel

Company Name	Address	City	State	Status	Premium	Exposure	PNA (mil)	CAP (mil)	% CAP
✓ BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	987	4,387	2,387	100	74%
✓ BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	3,944	16,221	11,221	100	09%
✓ BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	Submitted	8,523	22,889	4,889	150	132%

Action Buttons

Select All Clear All

Print Screen Analyze Show on Map Save Export Approve Reject

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FIG. 42

4200

	Company Name	Address	City	State	Zip	Flood	Terror.	Quake	Hnt ZIP	LNs
1	<input checked="" type="checkbox"/> BANK OF AMERICA	1145 WILSHIRE BLVD	LOS ANGELES	CA	90017-1900	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
2	<input checked="" type="checkbox"/> BANK OF AMERICA	3490 SEPULVEDA BLVD STE 1203 TORRANCE		CA	90503-3126	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
3	<input checked="" type="checkbox"/> BANK OF AMERICA	350 S BIXEL ST STE 250	LOS ANGELES	CA	90017-1418	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
4	<input checked="" type="checkbox"/> BANK OF AMERICA	3231 EL SEGUNDO BLVD	EL SEGUNDO	CA	90230-1212	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
5	<input checked="" type="checkbox"/> BANK OF AMERICA	11220 DEL AMO BLVD	ROLLING HILLS	CA	90017-1418	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
6	<input checked="" type="checkbox"/> BANK OF AMERICA	520 S GRAND AVE STE 695	LOS ANGELES	CA	90071-2655	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
7	<input checked="" type="checkbox"/> BANK OF AMERICA	865 S FIGUEROA ST STE 3500	LOS ANGELES	CA	90017-5512	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	1
8	<input checked="" type="checkbox"/> BANK OF AMERICA	85798 11th ST	CARSON	CA	90021-1003	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0
9	<input checked="" type="checkbox"/> BANK OF AMERICA	1742 ELM ST	LOS ANGELES	CA	99917-4392	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	0

 << Page 1 of 17 >>

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FIG. 43

Underwriter - Microsoft Internet Explorer

UNDERWRITER PRO

Monthly Report August 2011

# of Policies Reviewed:	526
# of Policies Approved:	85
# of Policies Escalated:	17
# of Policy Renewals:	36
# of New Policies:	59
# of Location PMIs Run:	31
# of Locations Geocoded:	12,487
# of Locations Not Geocoded:	1,039
# of Locations in Hot Zones:	2,456
# of Locations in Peril Zones:	5,240

4300

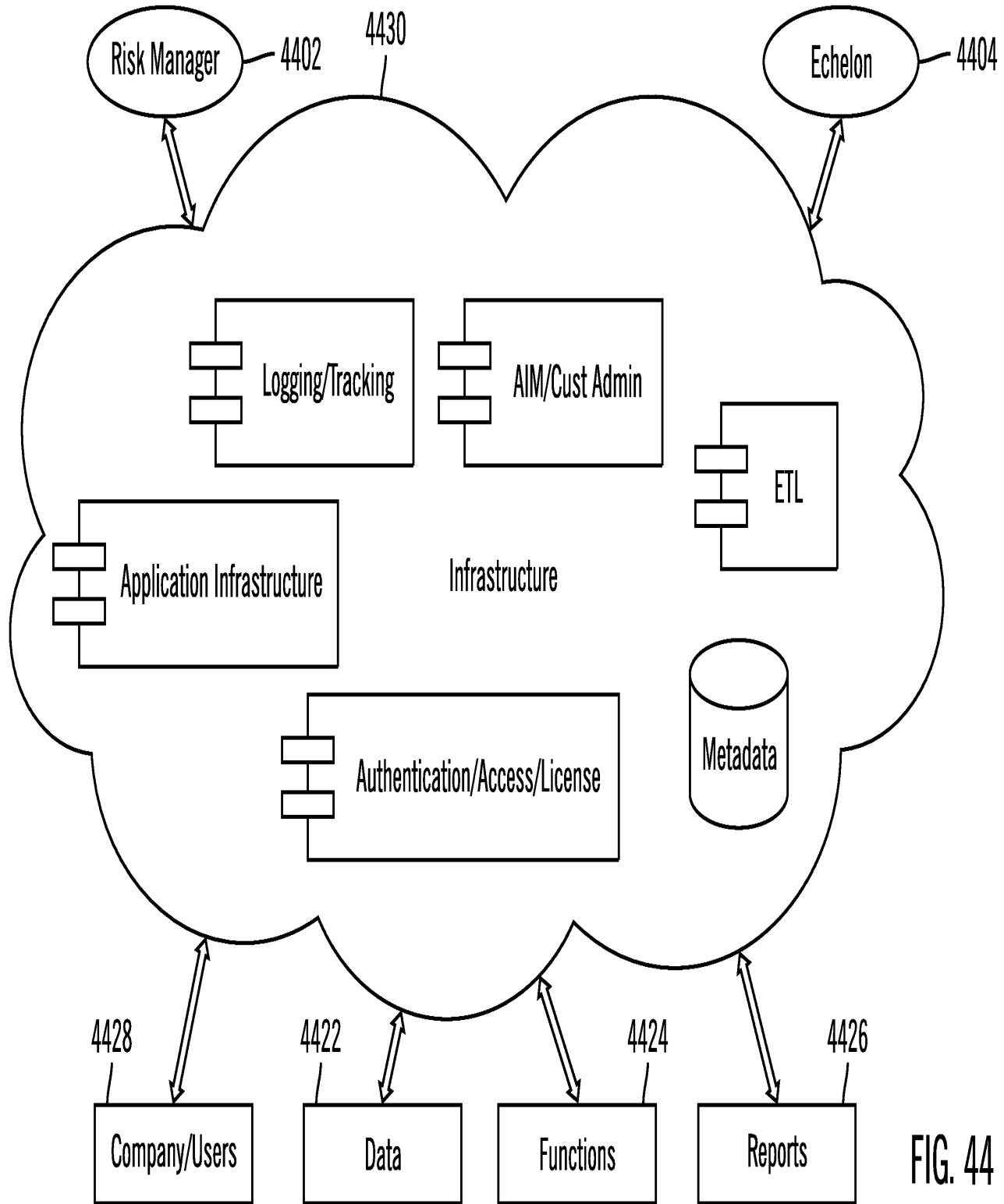
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FIG. 44

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4500

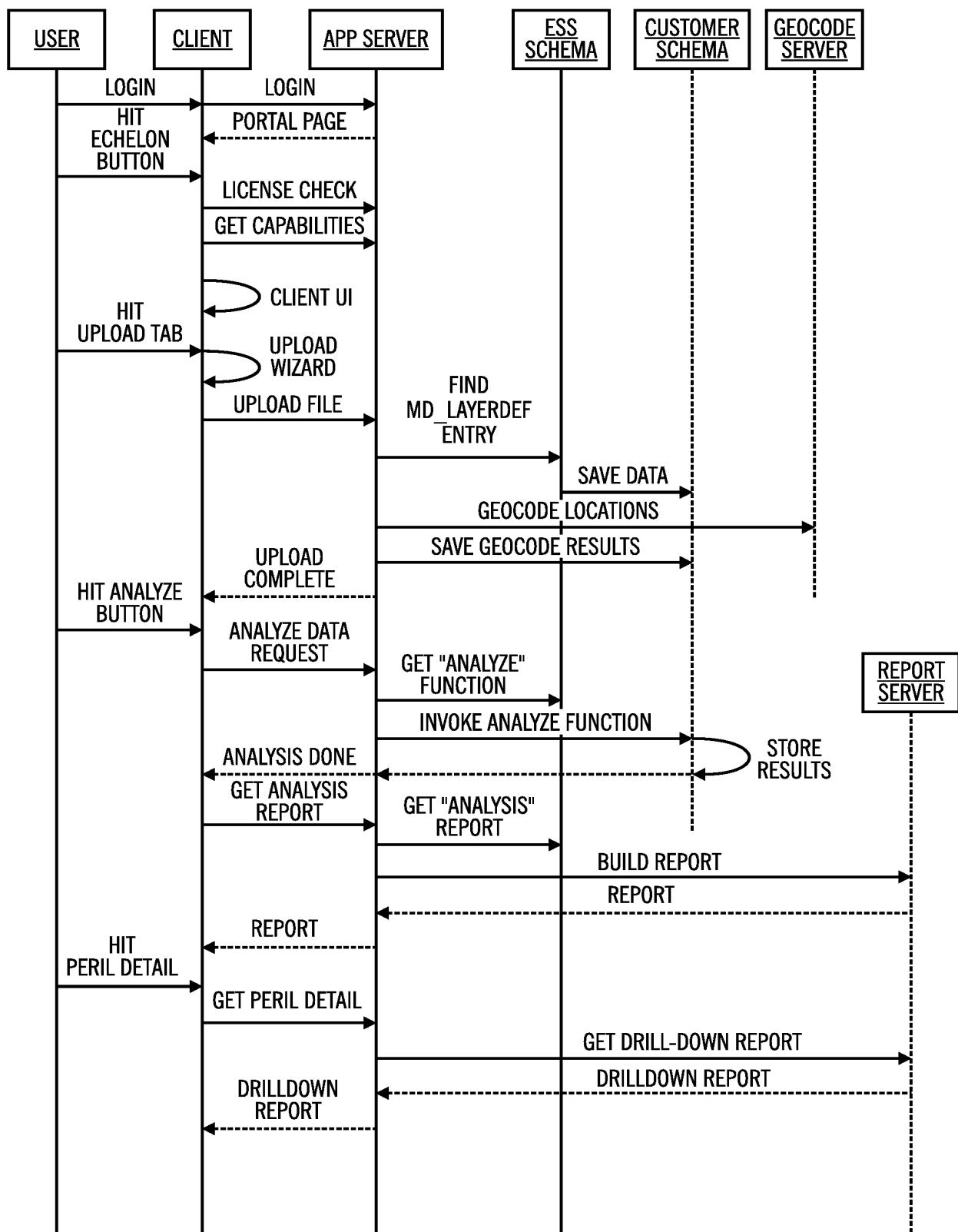
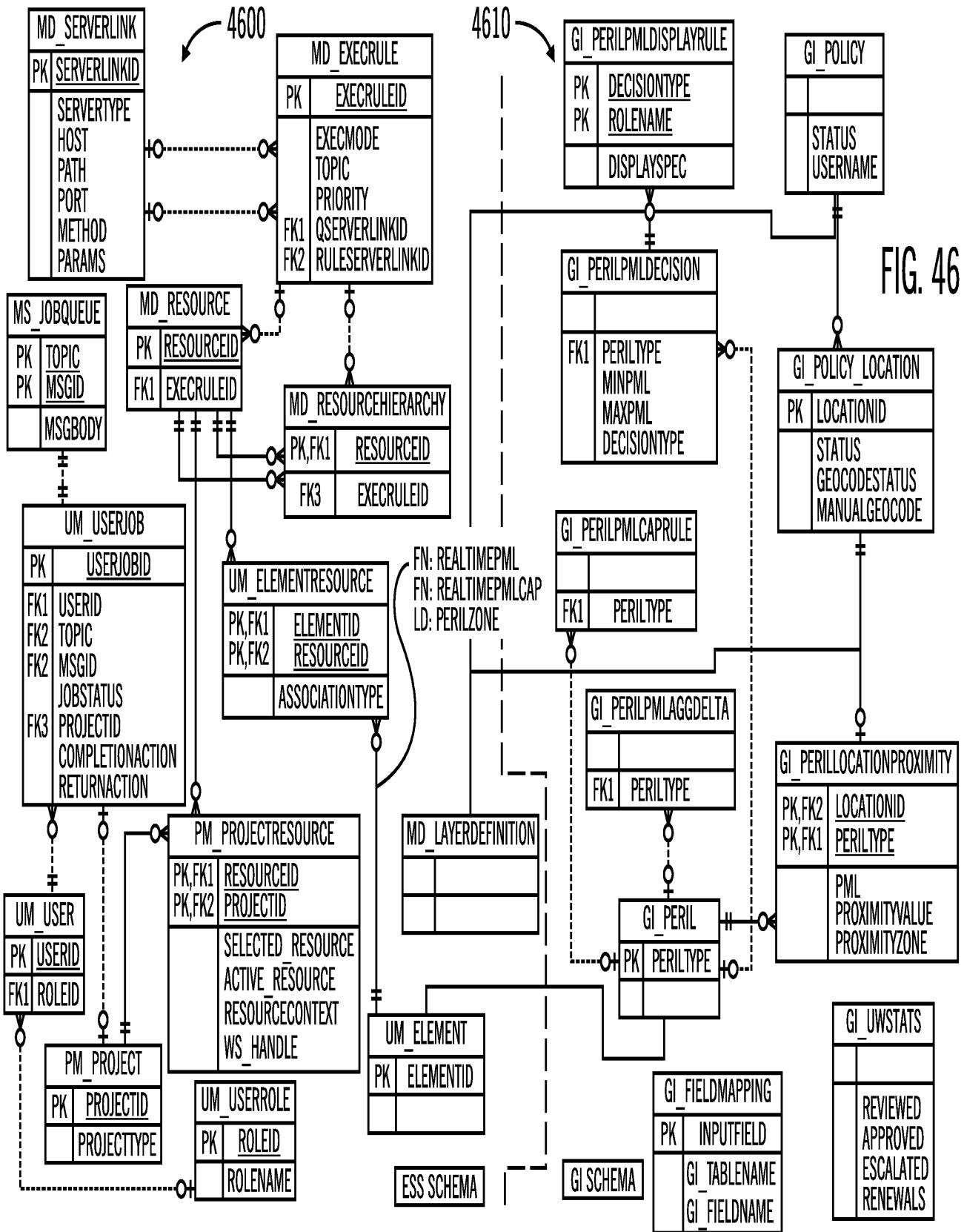


FIG. 45



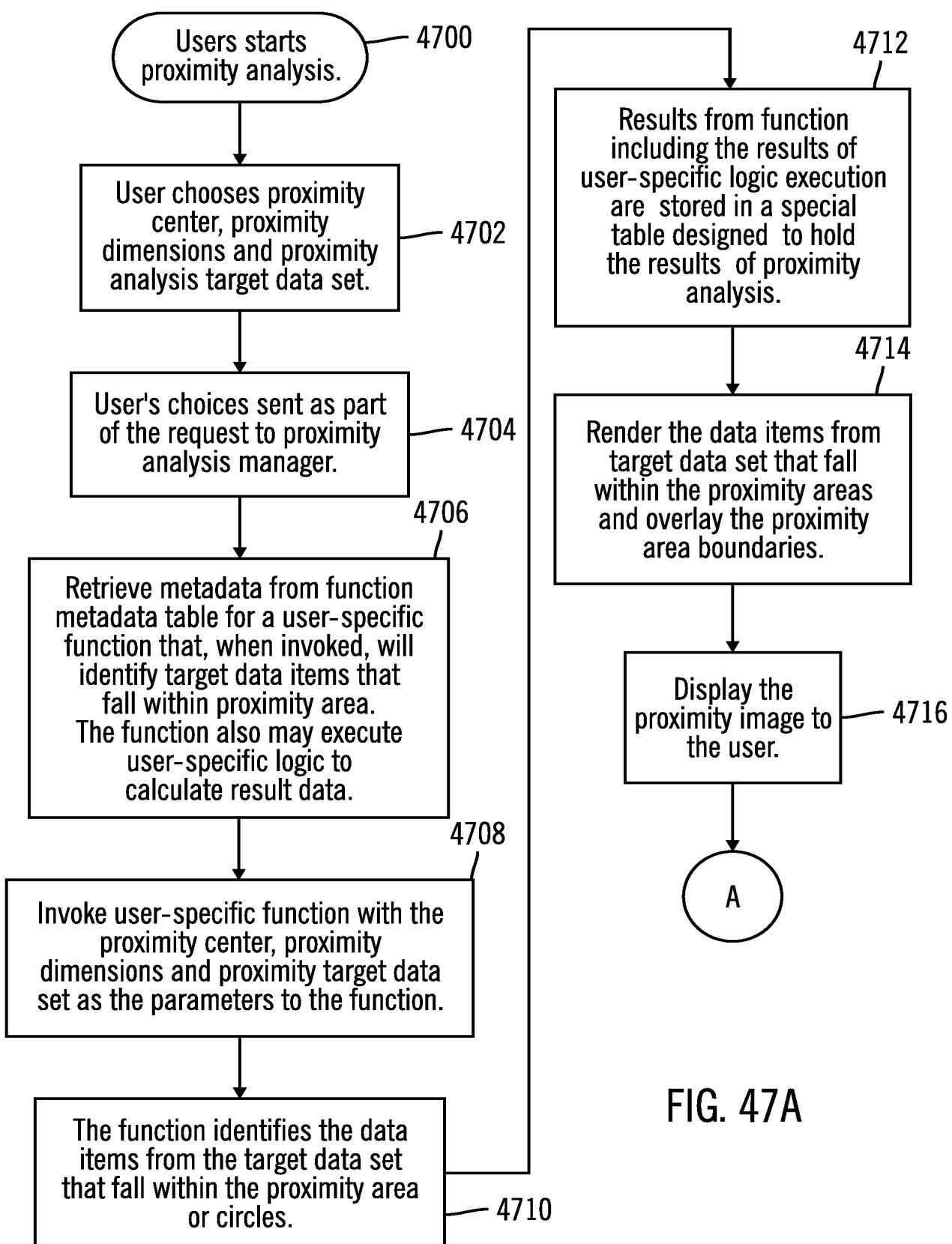


FIG. 47A

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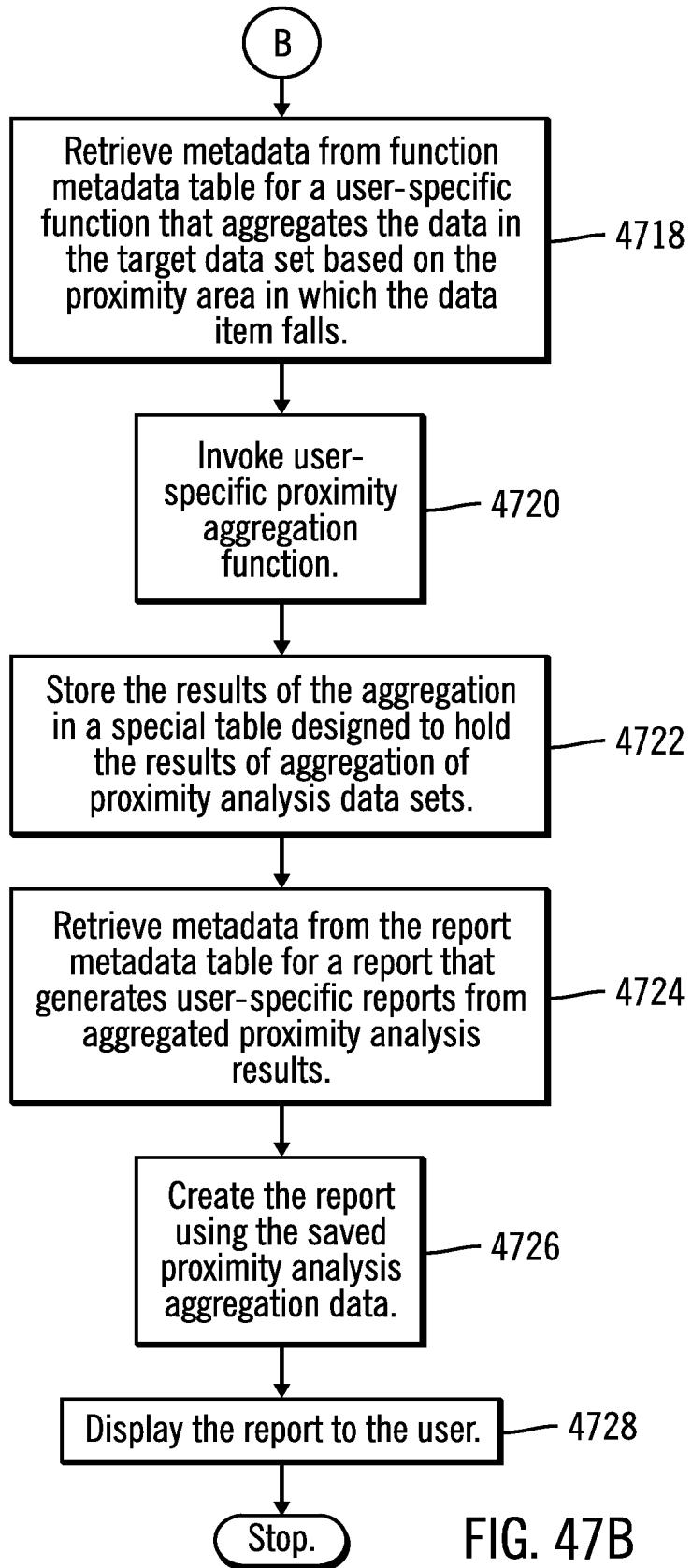
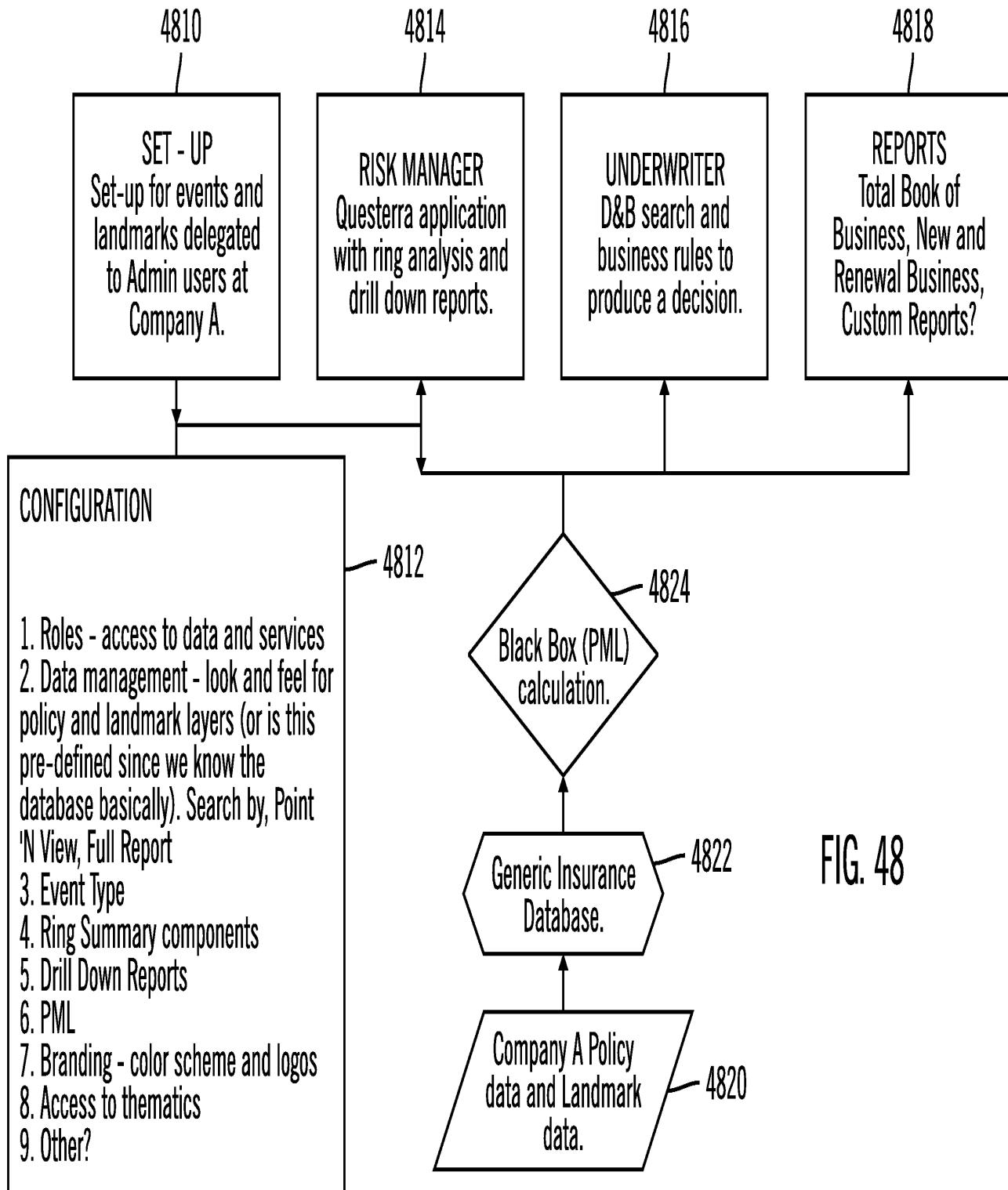


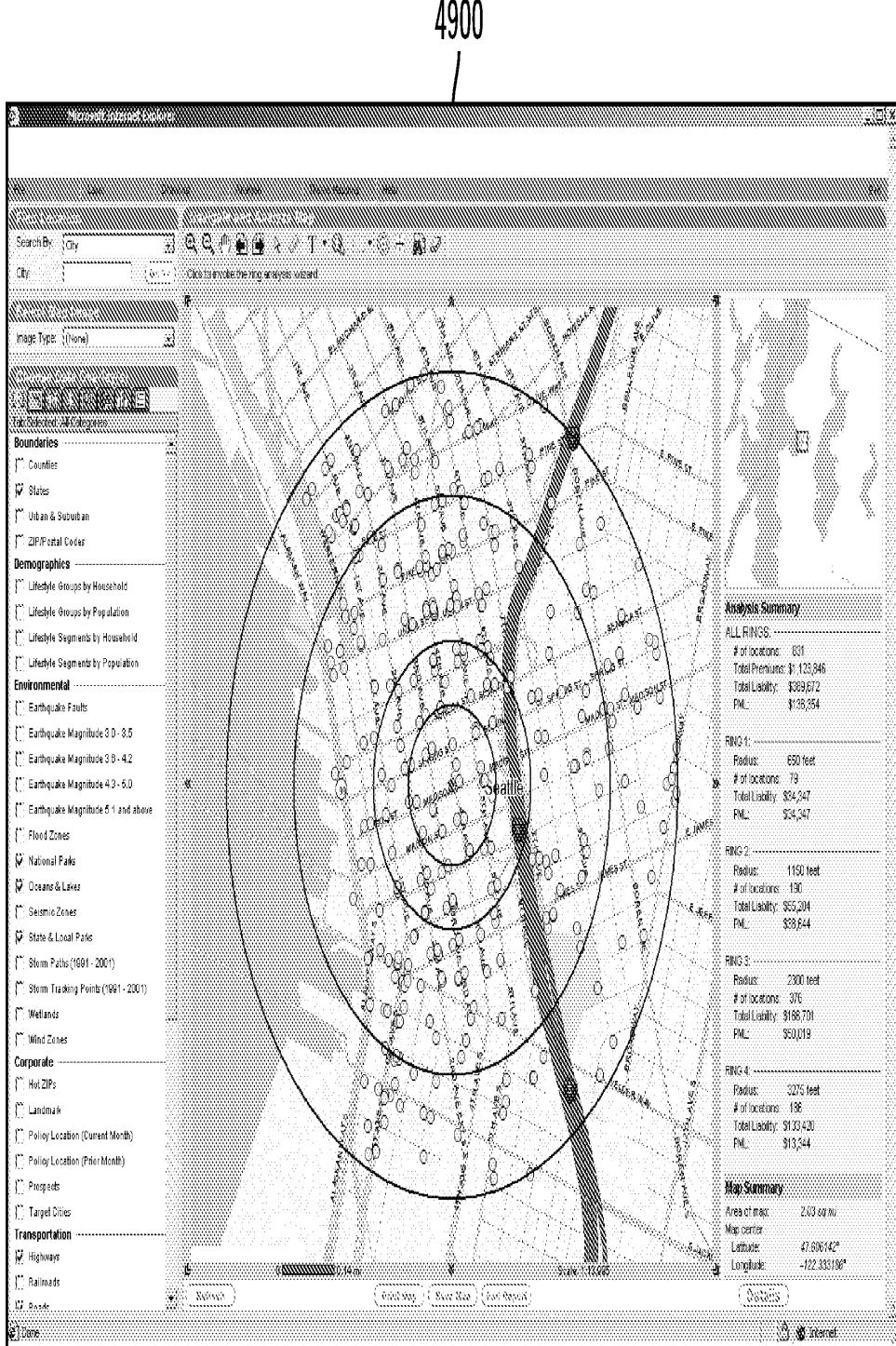
FIG. 47B



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FIG. 49



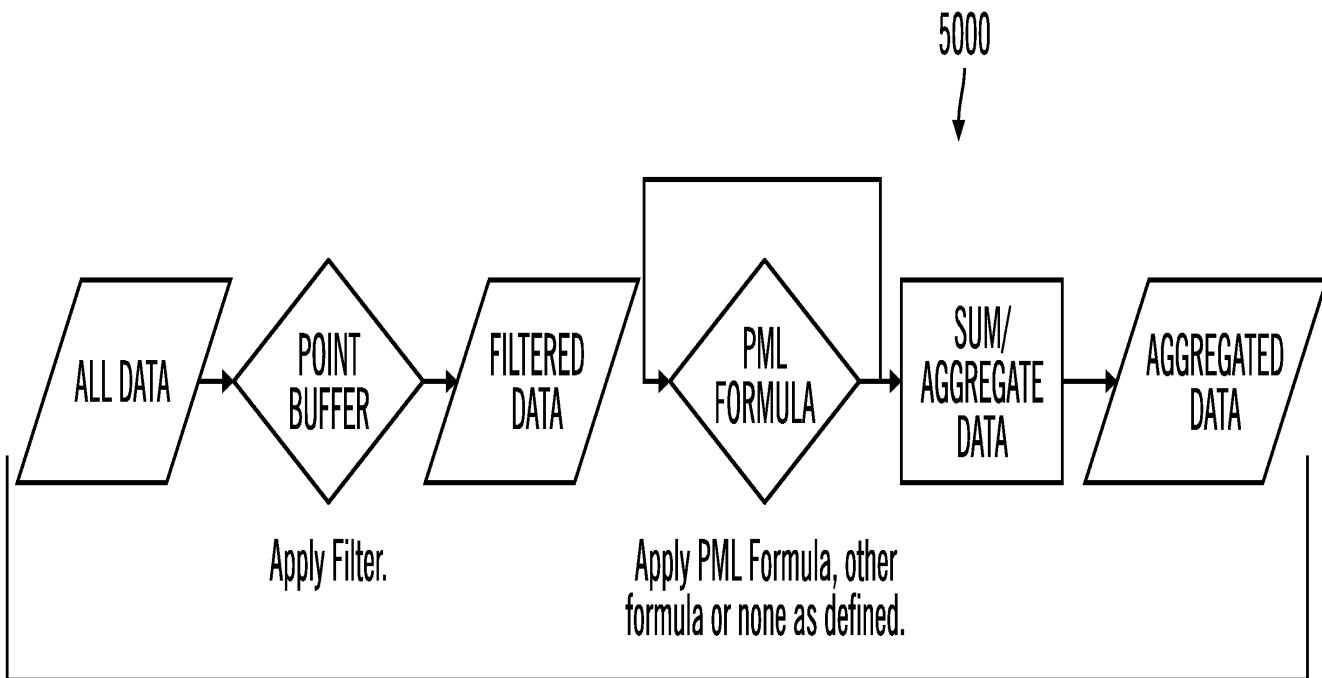


FIG. 50

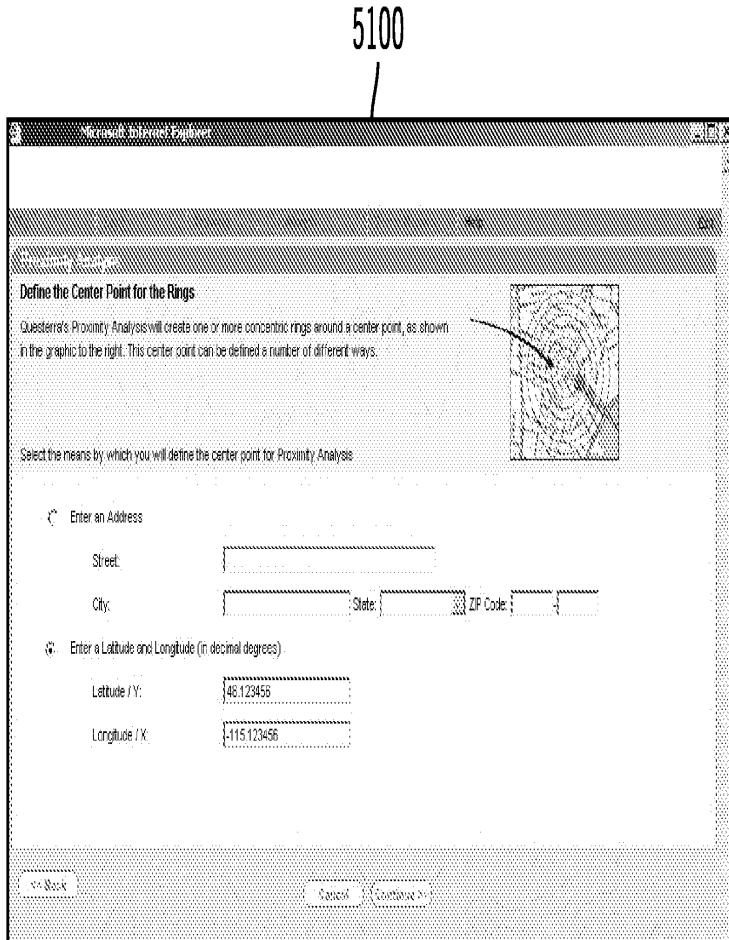
Q-02-02B
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FIG. 51

+

REPLACEMENT SHEET

Q-02-02B

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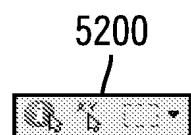


FIG. 52

+

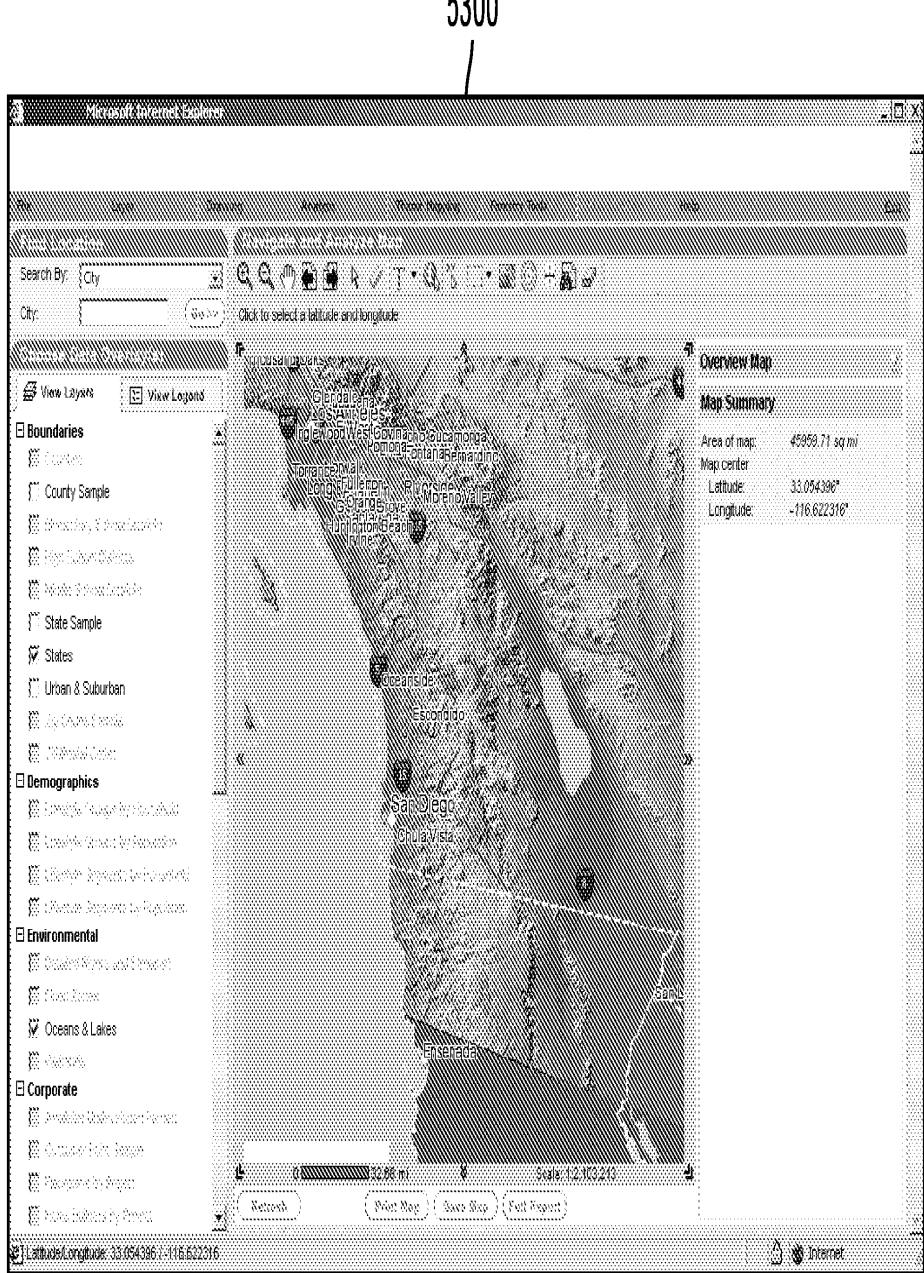
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Q-02-02B

FIG. 53

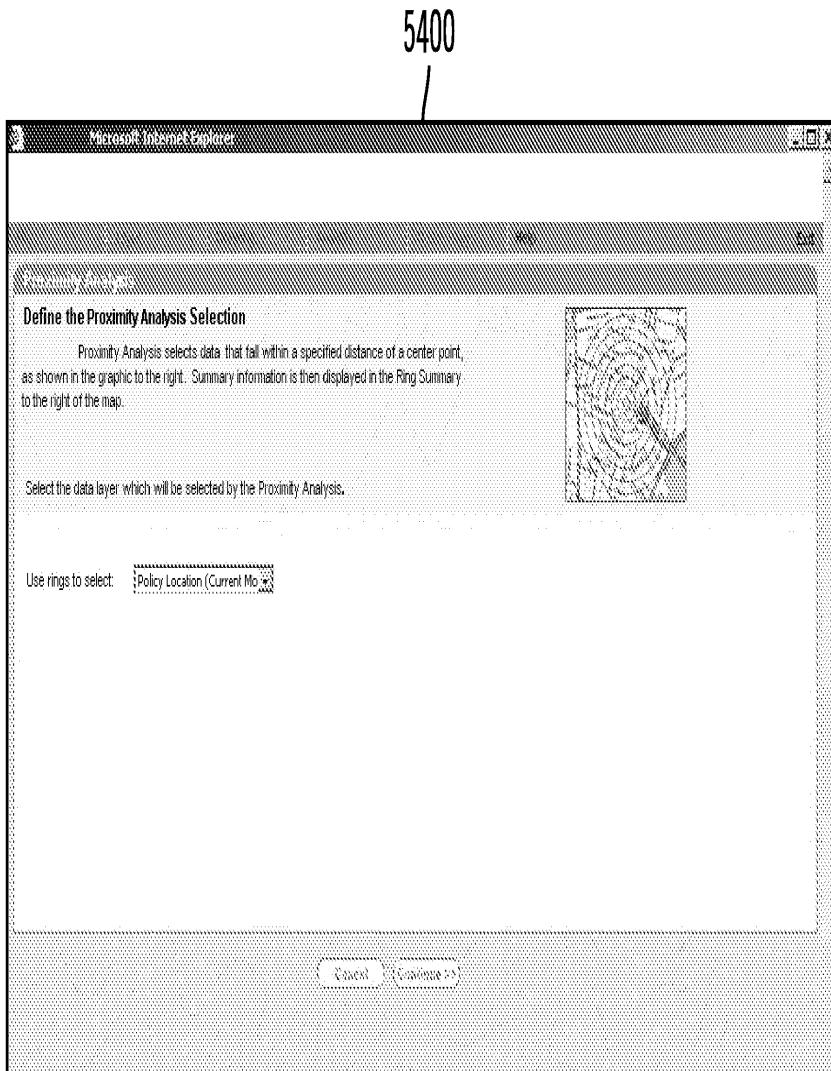
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FIG. 54

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5500

Define the Center Point for the Rings

Proximity Analysis will create one or more concentric rings around a center point, as shown in the graphic to the right. This center point can be defined in a number of different ways.

Select the means by which you will define the center point for Proximity Analysis

Enter an Address

Street:

City: State: ZIP Code:

Enter a Latitude and Longitude (in decimal degrees)

Latitude / Y:

Longitude / X:

[« Back](#) [Cancel](#) [Continue »](#)

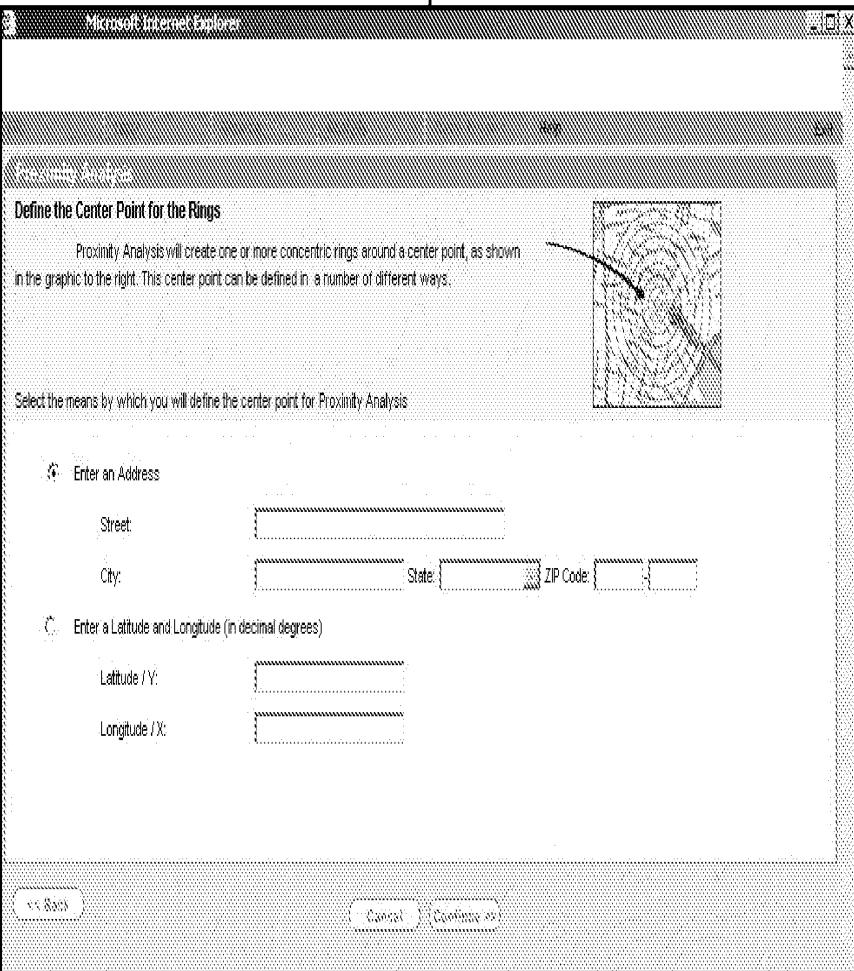


FIG. 55

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5600

Microsoft Internet Explorer

Define the ring attributes such as the number, unit of measurement, and distance.

Ring Attributes

Number of Rings:

Unit of Measurement:

Distance from Center:

Ring 1:
Ring 2: Ring 3:
Ring 4:

Show Advanced Options

FIG. 56

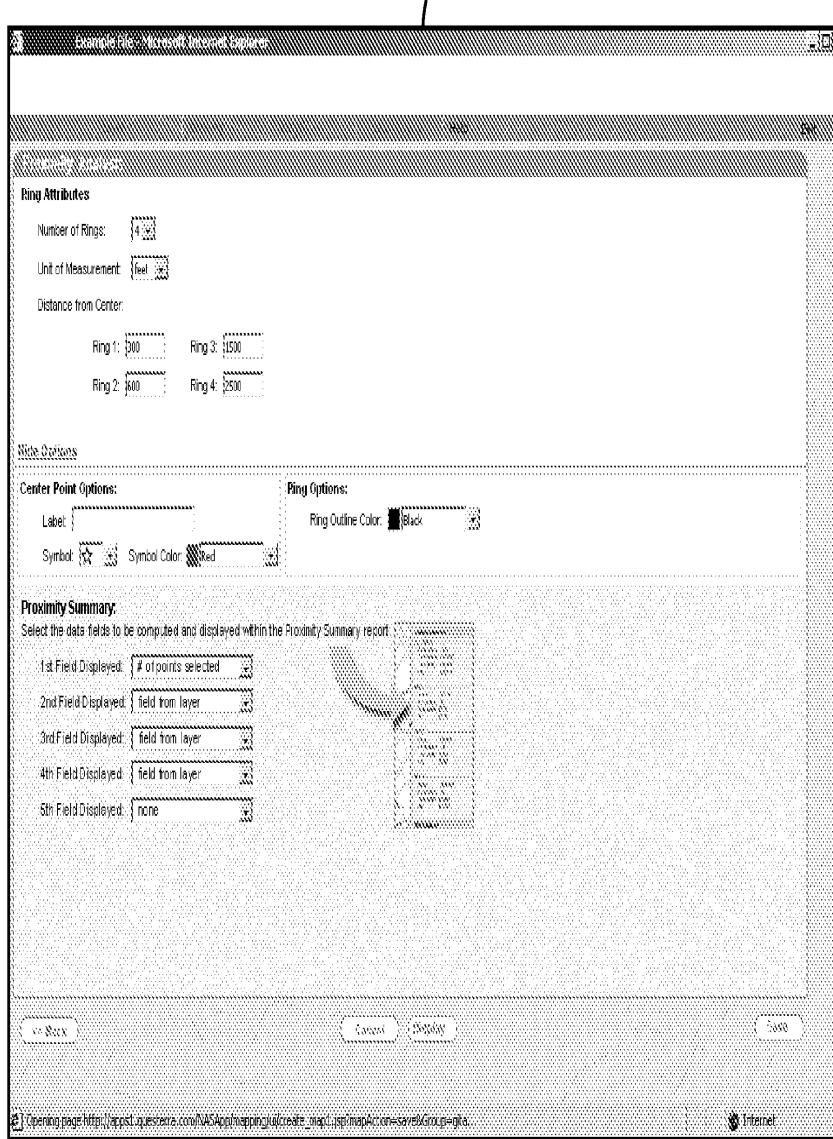
Q-02-02B
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FIG. 57

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5800

New Reg Num ber	Reg Num ber	Company	City	State	CIN	Address	Industry	Classification	Employees in U.S.	Total Sales in U.S.
1	1	BRANDON MORTGAGE CORP.	BRANDON	FL	33510	REAL ESTATE LOANS	615201	3	597	
2	1	965 CREATIVE FUNDING OF FLORIDA	BRANDON	FL	33510	REAL ESTATE LOANS	615201	2	398	
3	1	782 ROGERS & ASSOC	BRANDON	FL	33510	FINANCIAL SERVICES	628203	0	1245	
4	1	423 AMERICA INVESTMENT SVC	BRANDON	FL	33510	FINANCIAL SERVICES	628203	2	890	
5	1	882 SAY INVESTMENTS	BRANDON	FL	33510	INVESTMENTS	621111	1	402	
6	1	1057 COUNTRY HOME MORTGAGE	BRANDON	FL	33510	REAL ESTATE LOANS	615201	0	1194	
7	2	1108 SELLERS FINANCIAL SVC	BRANDON	FL	33510	FINANCIAL CONSULTANTS	628205	0	1245	
8	2	1330 VALICO STATE BANK	BRANDON	FL	33511	BANKS	602101	6	0	
9	2	1259 PLATINUM MORTGAGE GROUP INC	BRANDON	FL	33510	REAL ESTATE LOANS	615201	0	1194	
10	2	1505 AACCO MORTGAGE	BRANDON	FL	33511	REAL ESTATE LOANS	615201	4	796	
11	2	1506 FIRST UNION NATIONAL BANK	BRANDON	FL	33511	BANKS	602101	13	0	
12	2	1507 PIONEER FINANCIAL GROUP INC	BRANDON	FL	33510	FINANCIAL CONSULTANTS	628205	4	1660	
13	2	1508 SUN TRUST BANK	BRANDON	FL	33511	BANKS	602101	0	0	
14	2	1551 PROUDIENT BANK	BRANDON	FL	33511	BANKS	602101	4	0	
15	2	1764 FIRST UNION NATIONAL BANK	BRANDON	FL	33511	BANKS	602101	6	0	
16	2	1817 COLONIAL BANK BAY AREA	BRANDON	FL	33511	BANKS	602101	30	0	

FIG. 58

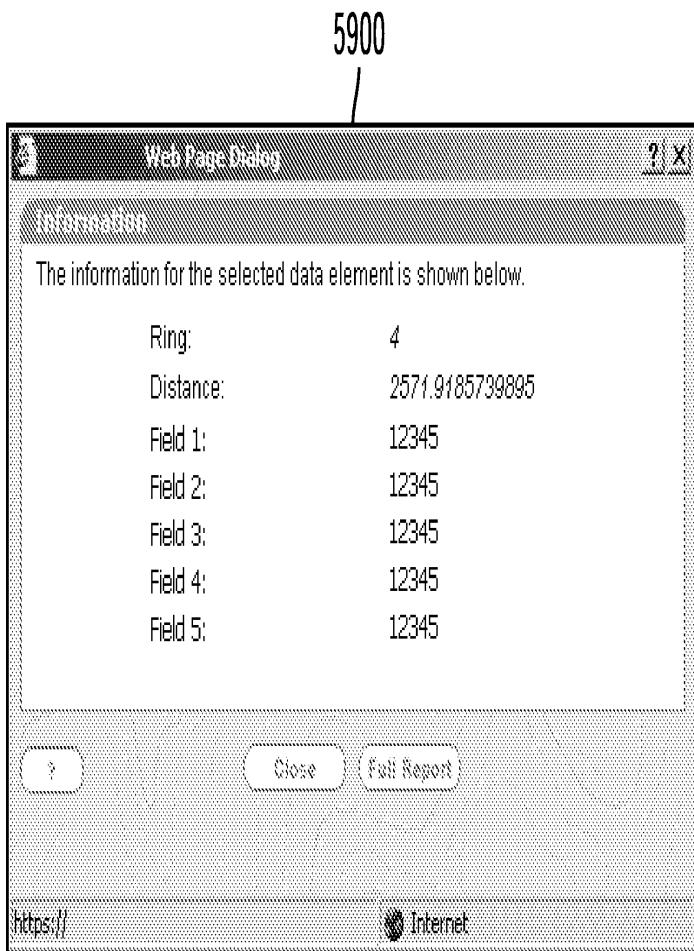
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Q-02-02B

FIG. 59

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Proximity Summary	
ALL RINGS	
# of locations:	669
Total Sales:	\$62,379,816
Q1 Sales:	\$3,617,887,860
Q4 Sales:	\$100,710,026
RING 1:	
Radius:	49 feet
# of locations:	18
Total Sales:	\$22,572,412
Q1 Sales:	\$22,631,497
RING 2:	
Radius:	299 feet
# of locations:	10
Total Sales:	\$7,276,609
Q1 Sales:	\$5,246,202
RING 3:	
Radius:	599 feet
# of locations:	61
Total Sales:	\$512,439,634
Q1 Sales:	\$37,641,724
RING 4:	
Radius:	1320 feet
# of locations:	74
Total Sales:	\$889,272,156
Q1 Sales:	\$29,704,583
RING 5:	
Radius:	2640 feet
# of locations:	177
Total Sales:	\$1,183,739,818
Q1 Sales:	\$5,039,118
Details	

6000

FIG. 60

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FIG. 61A

#	Description	Data	Fixed or Variable Field
1	Ring Radius	Session based Proximity Analysis records	Fixed
2	Total # of Locations	Session based Proximity Analysis records	Fixed
3	Field 1	Session based Proximity Analysis records	Variable
4	Field 2	Session based Proximity Analysis records	Variable
5	Field 3 or Black box calculation	Session based Proximity Analysis records	Variable

6110

FIG. 61B

#	Description	Data	Fixed or Variable Field
1	Ring Number	Session based Proximity Analysis records	Fixed
2	Ring Radius	Session based Proximity Analysis records	Fixed
3	Total # of Locations	Session based Proximity Analysis records	Fixed
4	Field 1	Session based Proximity Analysis records	Variable
5	Field 2	Session based Proximity Analysis records	Variable
6	Field 3 or Black box calculation	Session based Proximity Analysis records	Variable

6120

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Proximity Summary	
ALL RINGS	—
# of locations:	133
Total Premiums:	\$11,625,727
Total Liability:	\$284,249,311
PML:	\$40,087,024
RING 1:	—
Radius:	49 feet
# of locations:	15
Total Liability:	\$111,765,365
PML:	\$38,708,674
RING 2:	—
Radius:	299 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 3:	—
Radius:	599 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 4:	—
Radius:	1320 feet
# of locations:	5
Total Liability:	\$51,006,090
PML:	\$304,430
RING 5:	—
Radius:	2640 feet
# of locations:	22
Total Liability:	\$25,925,650
PML:	\$674,880
Details	

6200

FIG. 62

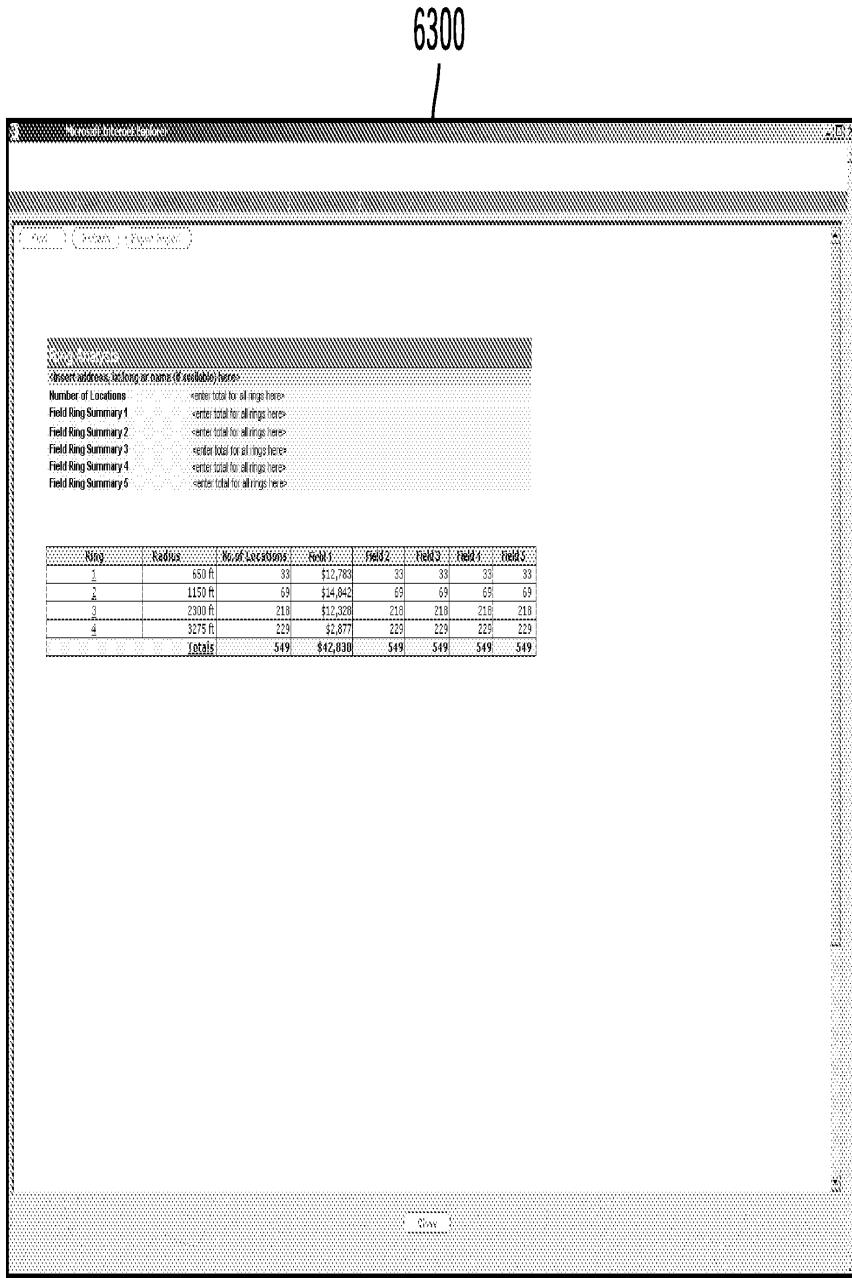
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Q-02-02B

FIG. 63

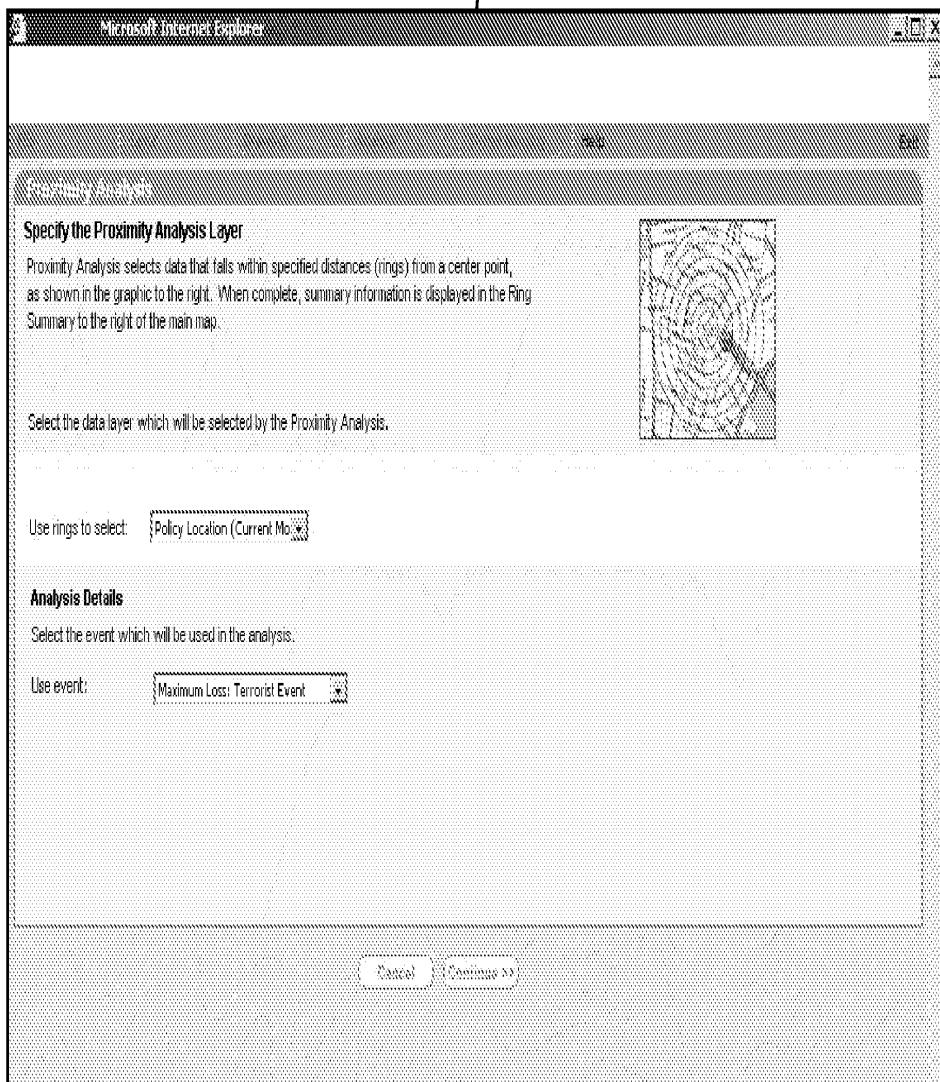
Q-02-02B
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FIG. 64

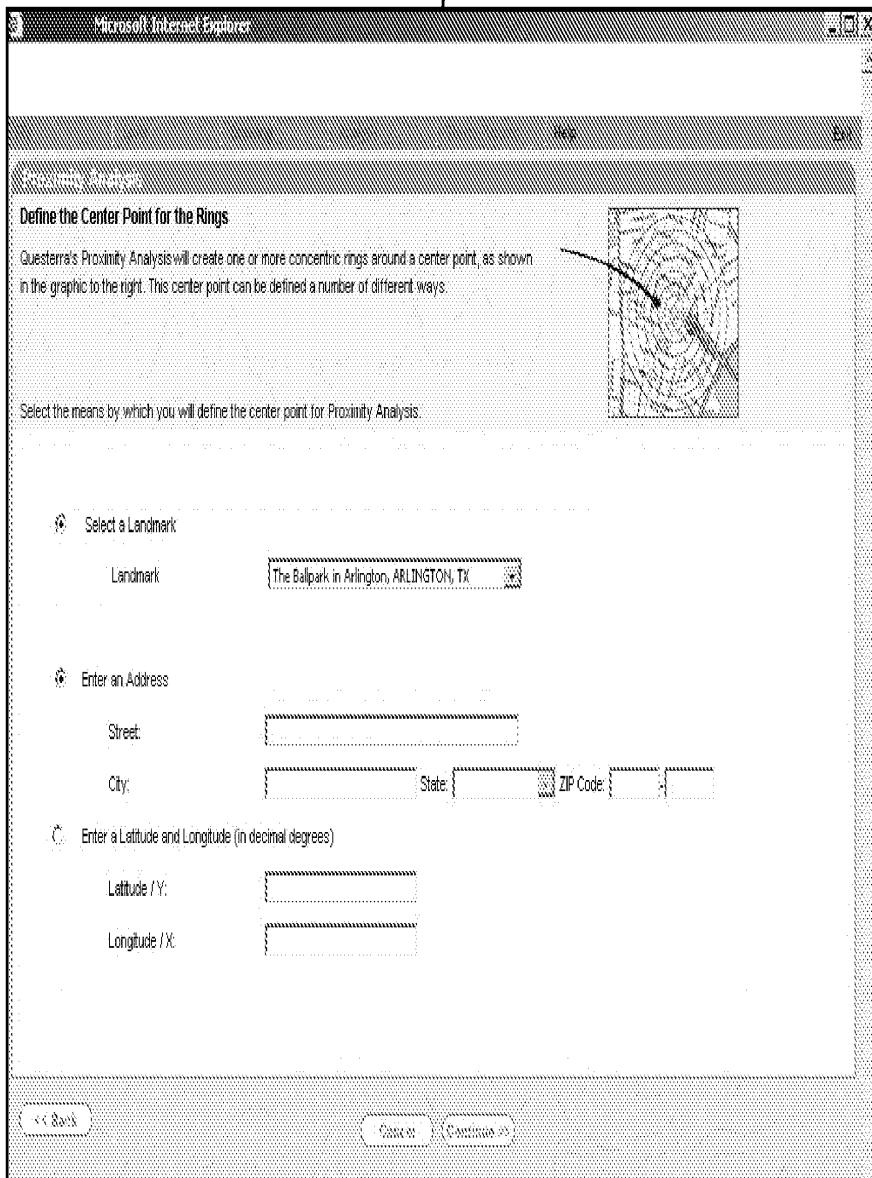
Q-02-02B
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FIG. 65

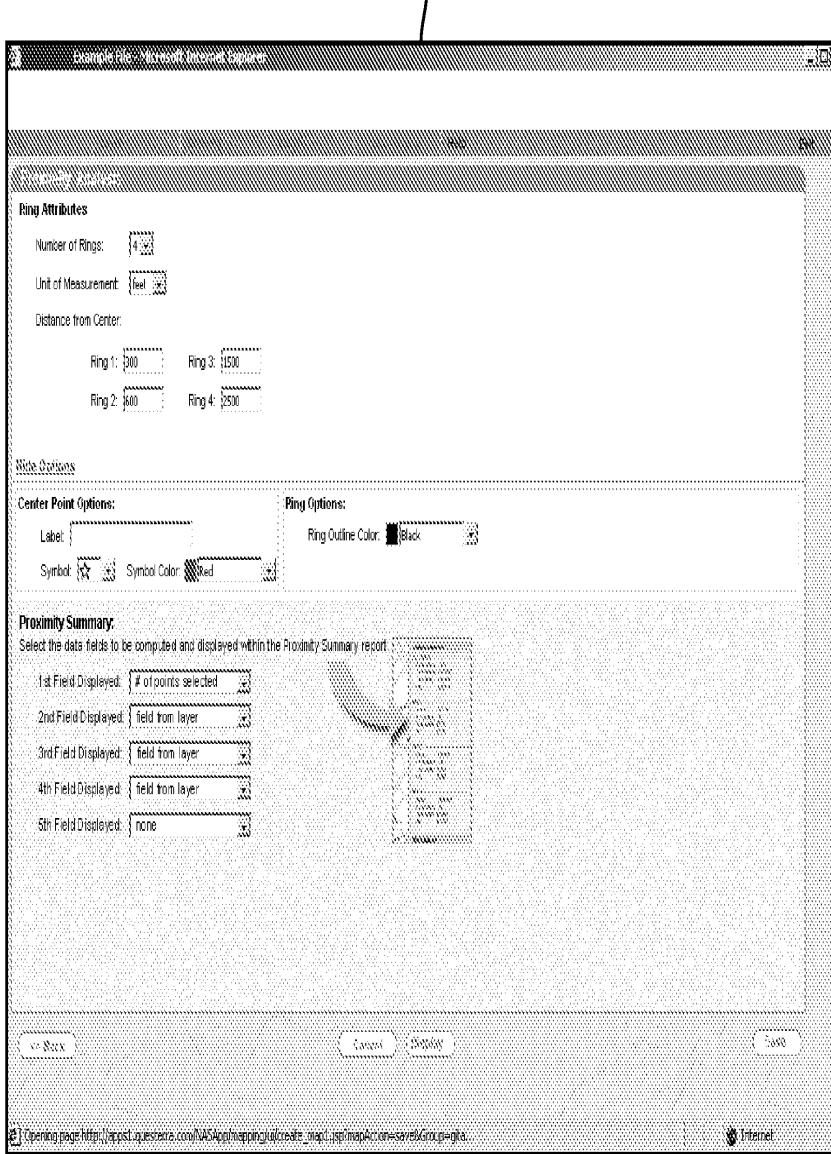
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Q-02-02B

FIG. 66

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Proximity Summary	
ALL RINGS	—
# of locations:	133
Total Premiums:	\$11,625,727
Total Liability:	\$284,249,311
PML:	\$40,087,024
RING 1:	—
Radius:	49 feet
# of locations:	15
Total Liability:	\$111,765,365
PML:	\$38,708,674
RING 2:	—
Radius:	299 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 3:	—
Radius:	599 feet
# of locations:	No data
Total Liability:	No data
PML:	No data
RING 4:	—
Radius:	1320 feet
# of locations:	5
Total Liability:	\$51,006,090
PML:	\$304,430
RING 5:	—
Radius:	2640 feet
# of locations:	22
Total Liability:	\$25,925,650
PML:	\$674,880
Details	

6700

FIG. 67

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REPLACEMENT SHEET

Q-02-02B

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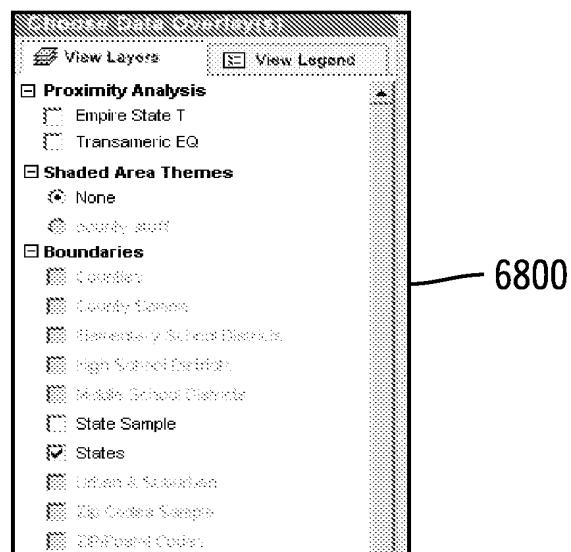


FIG. 68

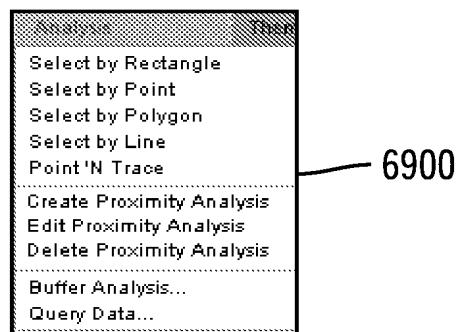
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REPLACEMENT SHEET

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6900

FIG. 69

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Q-02-02B

7000

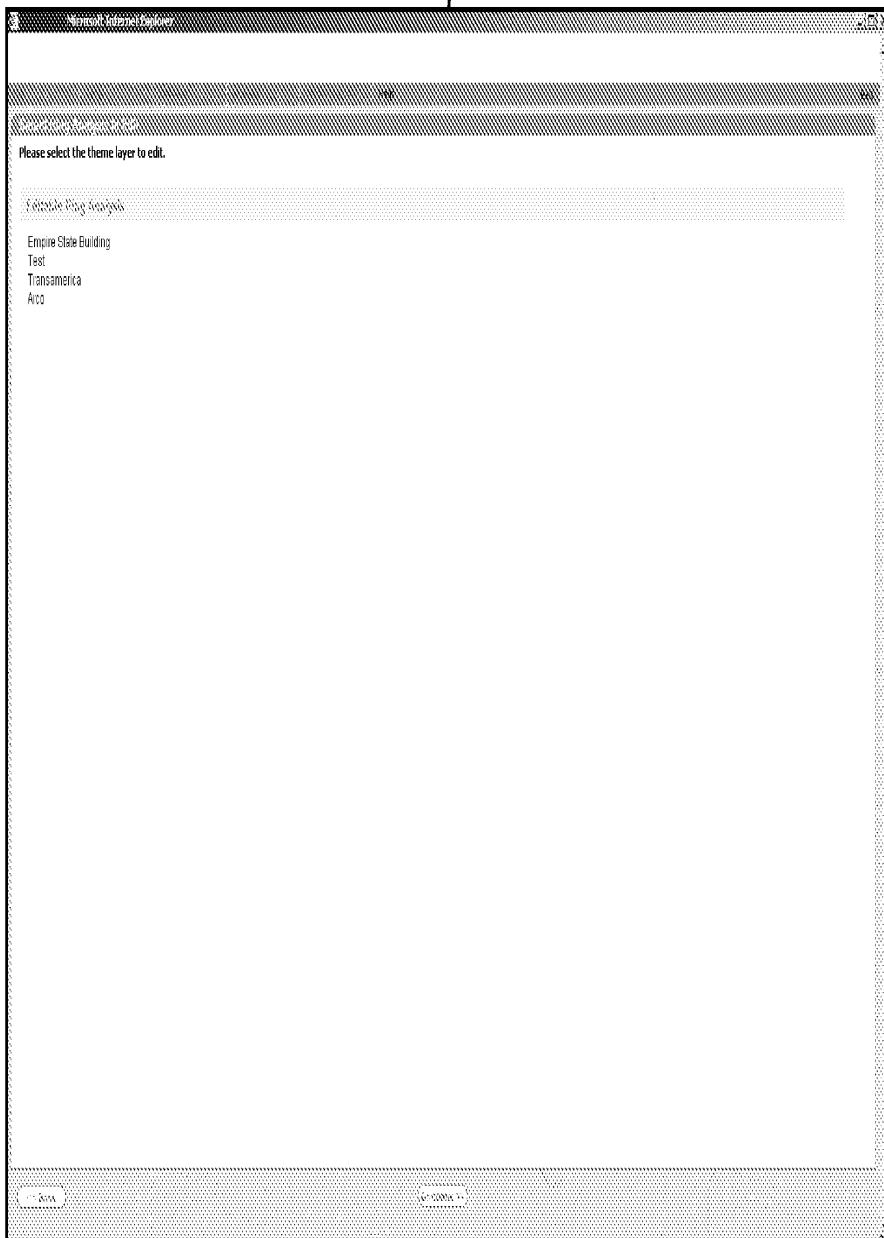
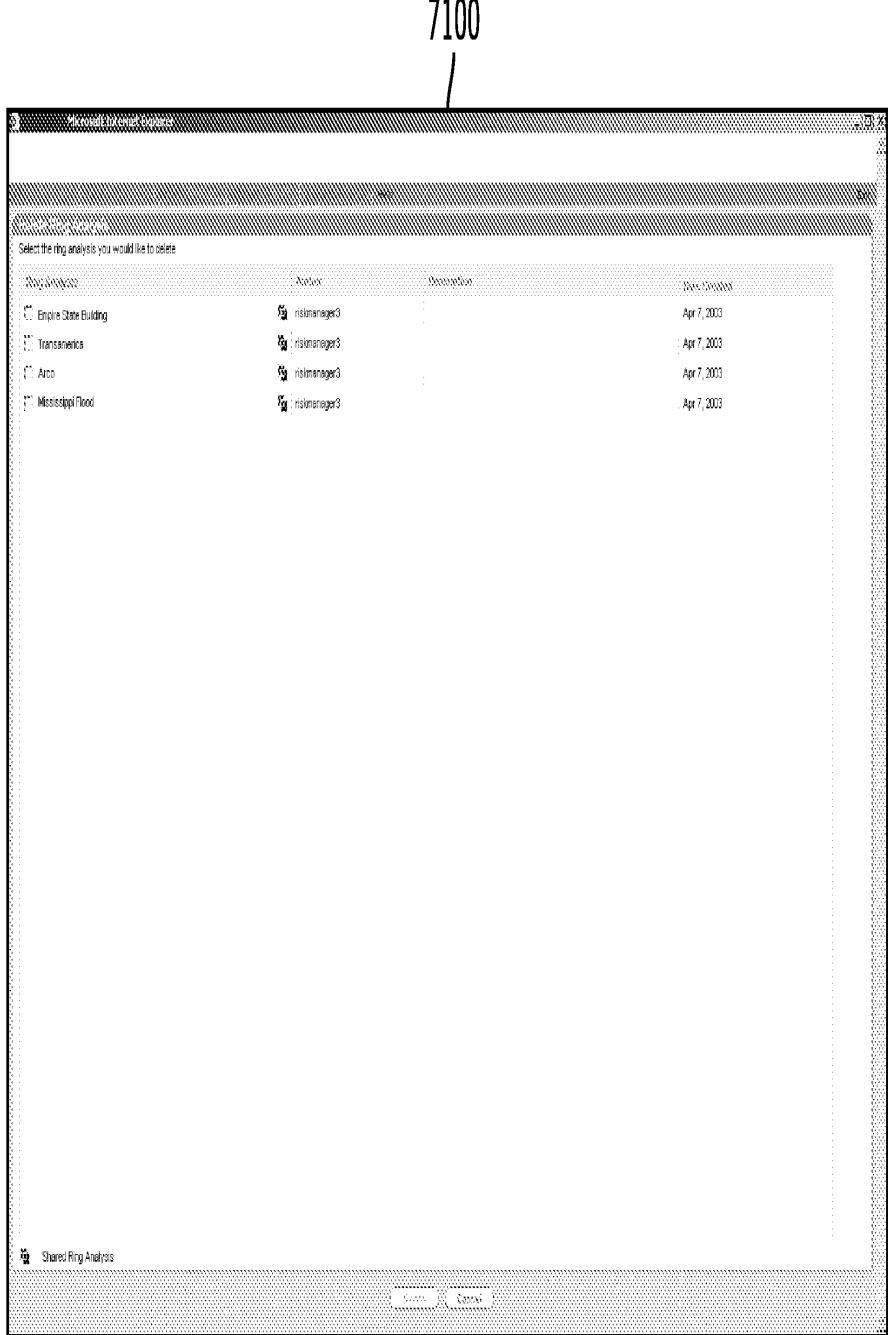


FIG. 70

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FIG. 71A



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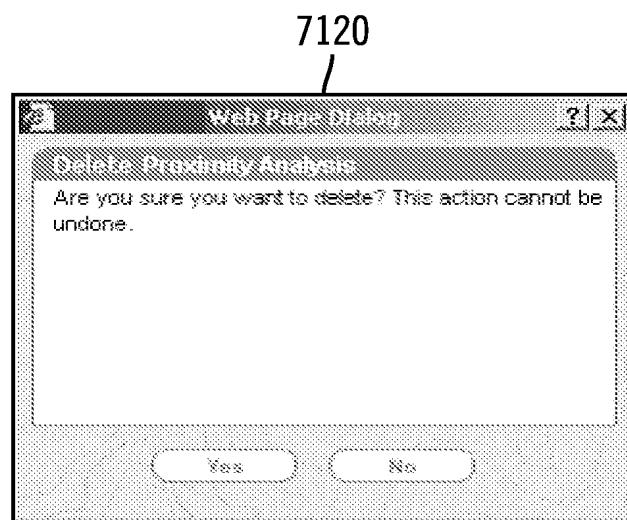


FIG. 71B

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Q-02-02B

FIG. 72

7200

Microsoft Internet Explorer

Please give your Proximity Analysis a name and description.

Name:

Description:

Proximity Analysis	Owner	Date Created
Empire State Building	John Doe	Apr 7, 2003
Transamerica	Jane Smith	Apr 7, 2003
Alico	Bob Johnson	Apr 7, 2003
Mississippi Flood	Sarah Lee	Apr 7, 2003

Shared Proximity Analysis

Sharing and access options:

Do not share: no one other than you will be able to view this Proximity Analysis.

Provide limited access: only selected people will be able to view this Proximity Analysis.

Provide full access: everyone will be able to view this Proximity Analysis.

Cancel | Save

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7300

Report Concurent user

Select the name of each person you would like to have access to this Proximity Analysis.

Report Concurent user04
 Report Concurent user05
 Report Concurent user16
 Report Concurent user17
 Report Concurent user18
 Report Concurent user19
 Report Concurent user20
 Report Concurent user01
 Report Concurent user02
 Report Concurent user03
 Report Concurent user01
 Report Concurent user02
 Report Concurent user03

FIG. 73

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FIG. 74

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Q-02-02B

7500

Virtual Internet Edition

Provide a name for the <insert field name here> in the space provided below.

insert name here:

Enable

Verify the address information below.

Street:

City: St Zip

Latitude /Y:

Longitude /X:

Provide attribute data in the space below.

Landmark CAP: \$0

PML Adjustment: (format n.nnnn)

CAP Breakout

	%
PERSONAL LINES	0%
BUSINESS INSURANCE	0%
SPECIALTY	0%
HARTRE	0%
CAT	0%
FIRST STATE	0%

DATA DRAVEN

FIG. 75

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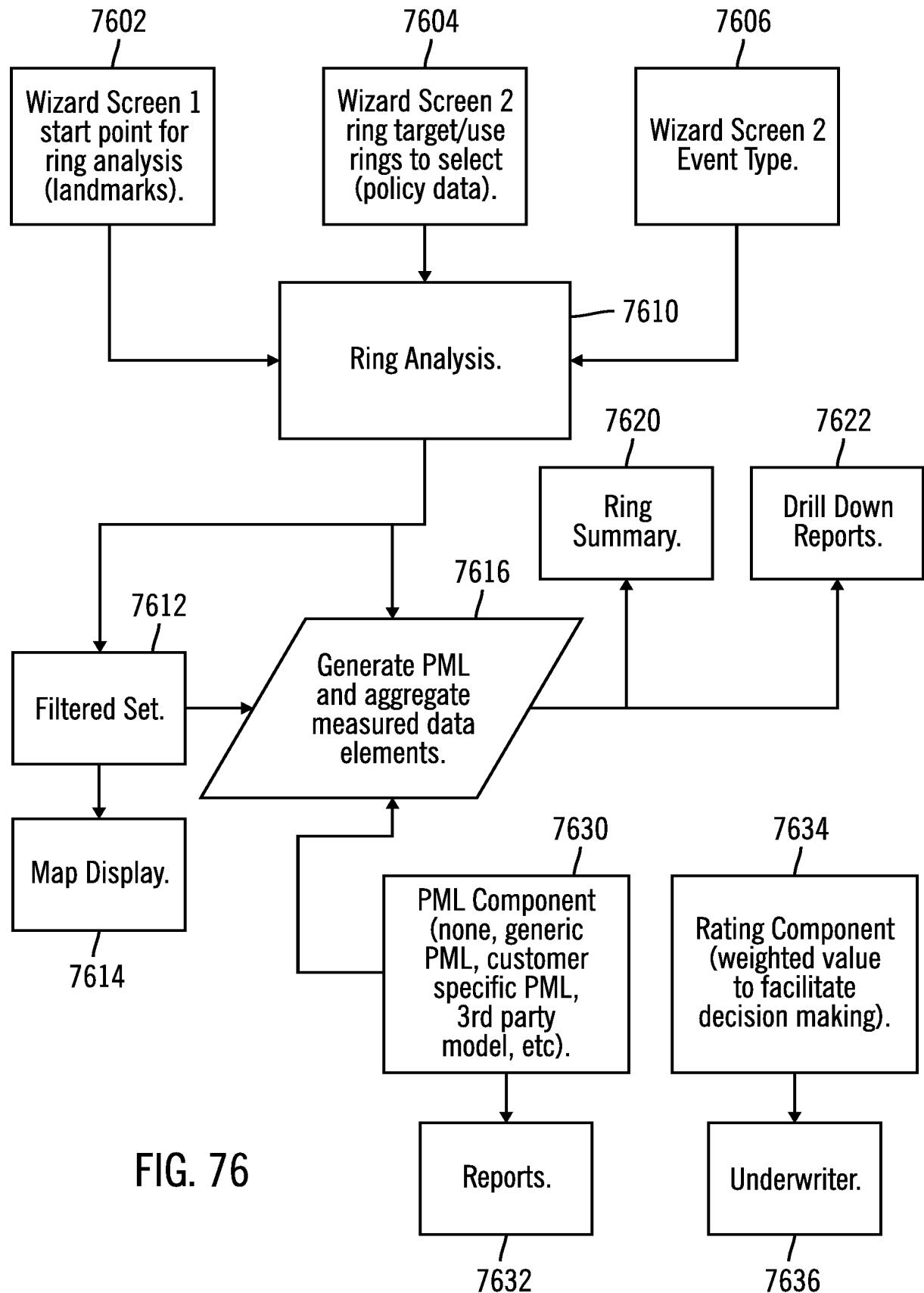


FIG. 76

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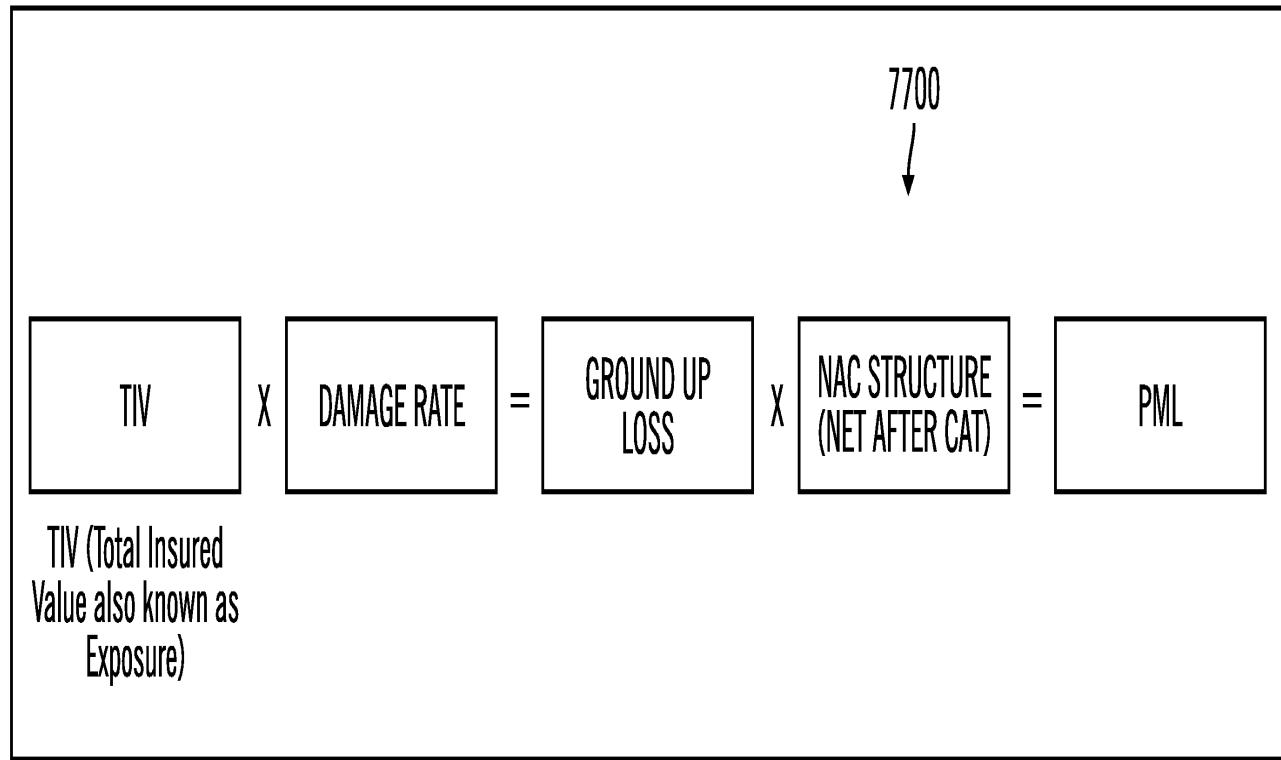


FIG. 77

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REPLACEMENT SHEET

Q-02-02B

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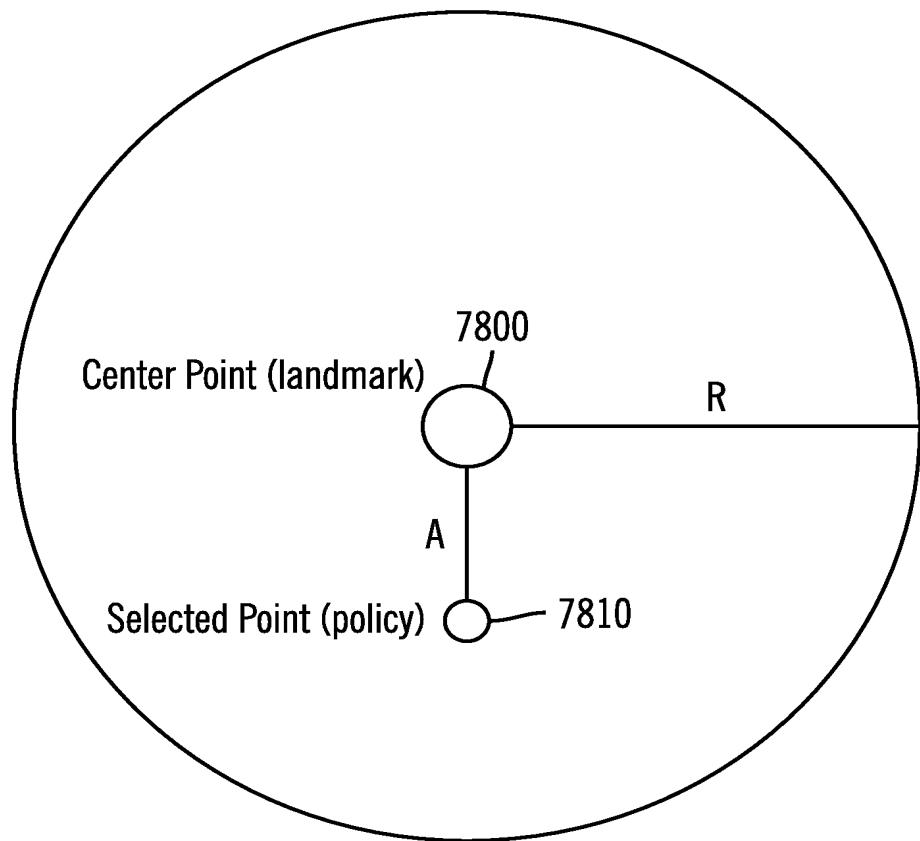


FIG. 78

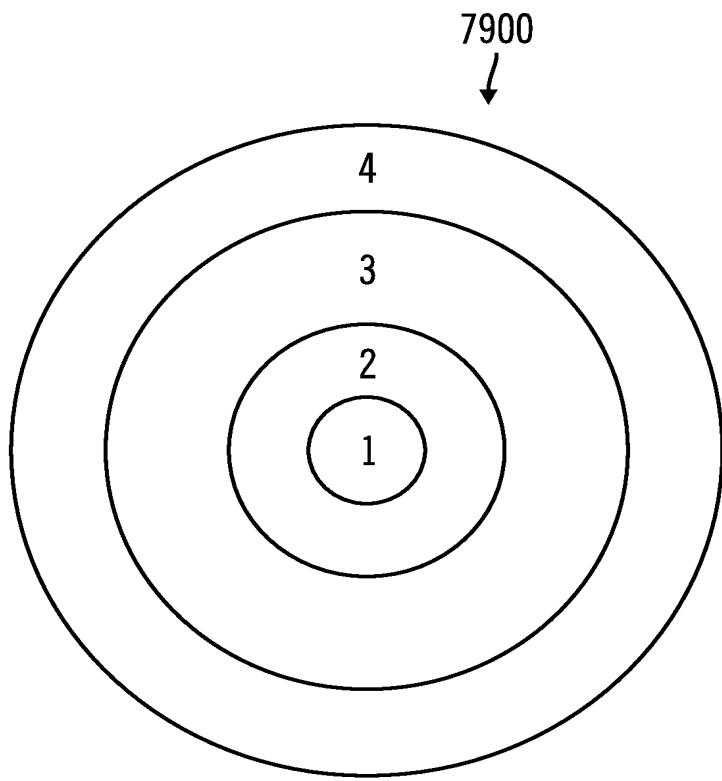
+

+

REPLACEMENT SHEET

Q-02-02B

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Ring 1: Damage Rate = 1
Ring 2: Damage Rate = 0.75
Ring 3: Damage Rate = 0.4
Ring 4: Damage Rate = 0.1

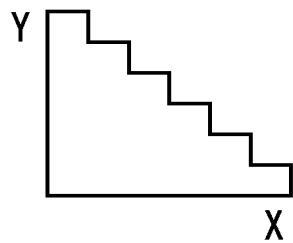


FIG. 79A

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REPLACEMENT SHEET

Q-02-02B

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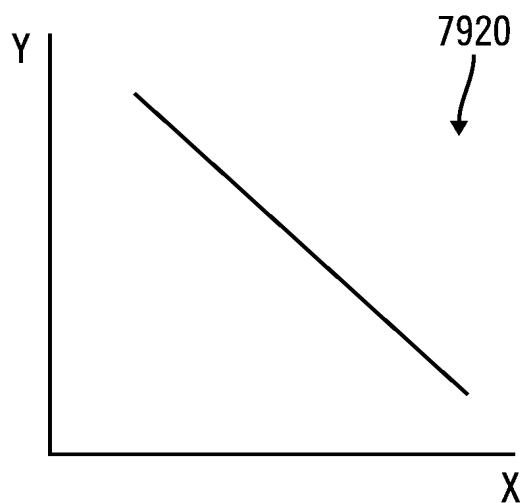


FIG. 79B

+

+

REPLACEMENT SHEET

Q-02-02B

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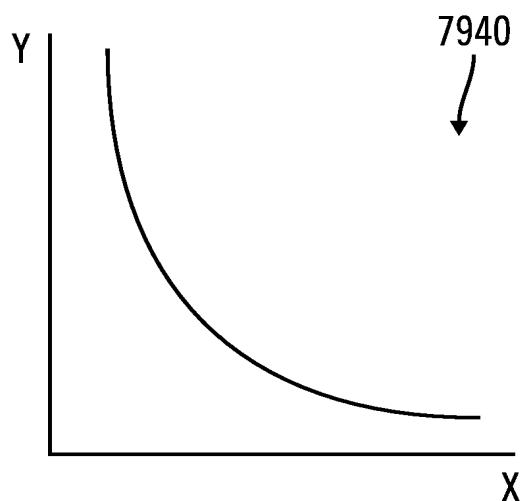
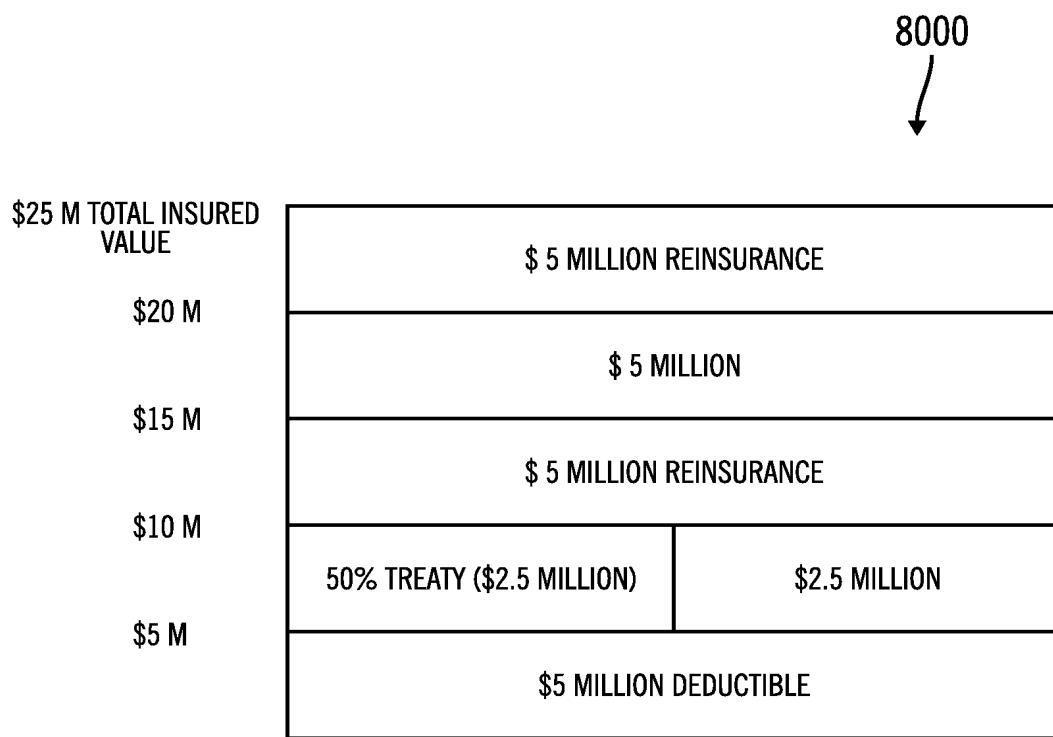


FIG. 79C

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$$\$2.5 + \$5 = \$7.5 \text{ MILLION NET AFTER CAT}$$

FIG. 80

+

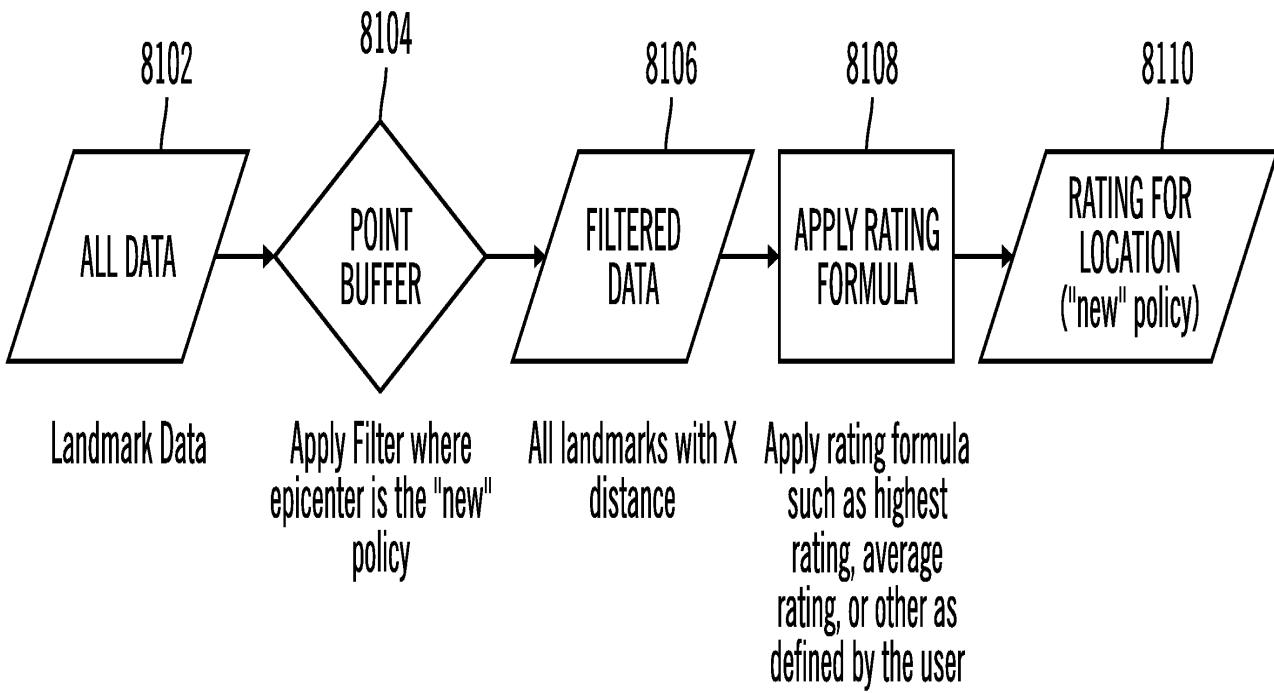
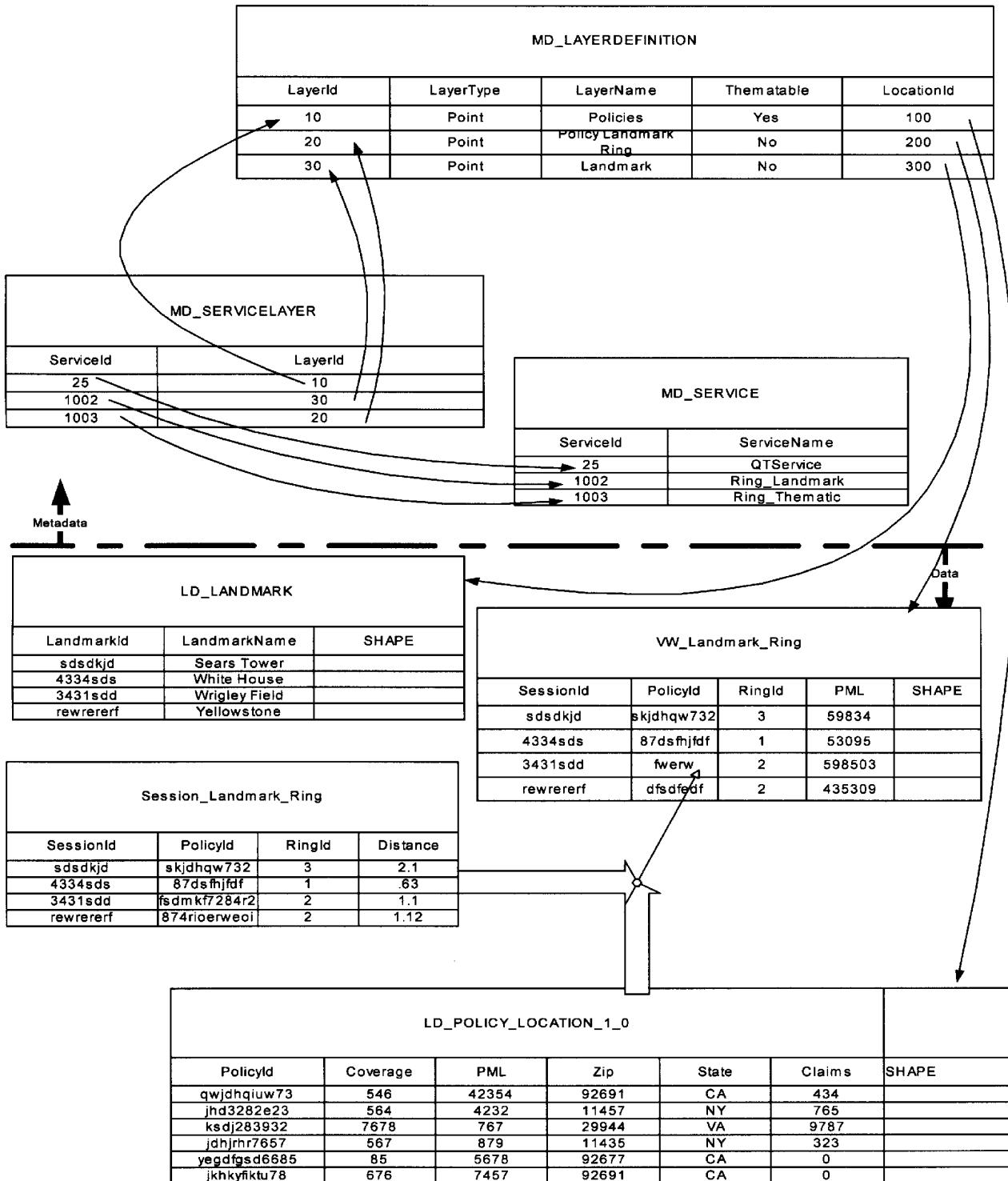


FIG. 81

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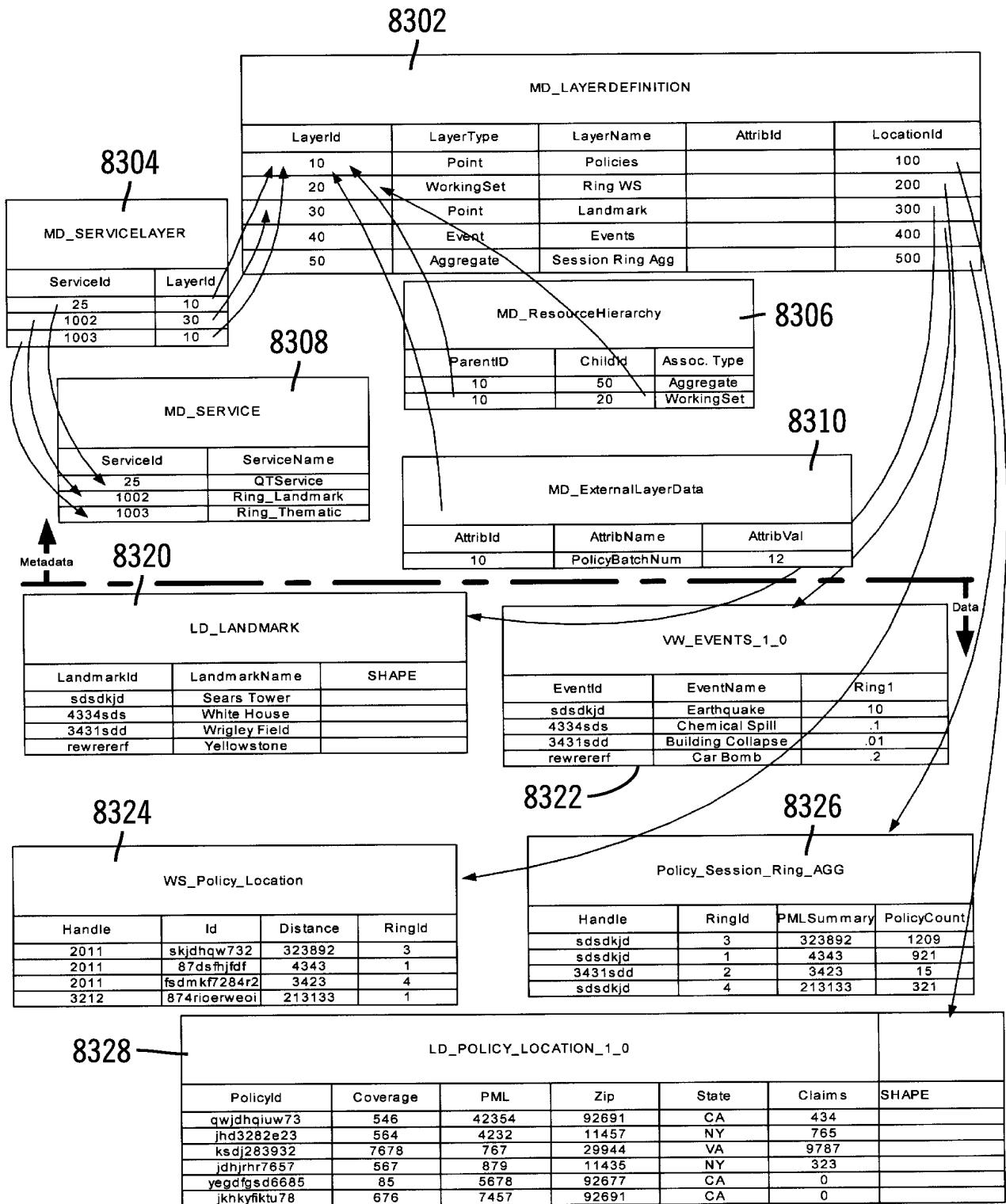


FIG. 83

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UM_WS_Handle	
PK	<u>PhysicalHandle</u>
	LogicalHandle WorkingSetType SessionID LayerId HandleStatus Function CreationTime

8400

FIG. 84

+

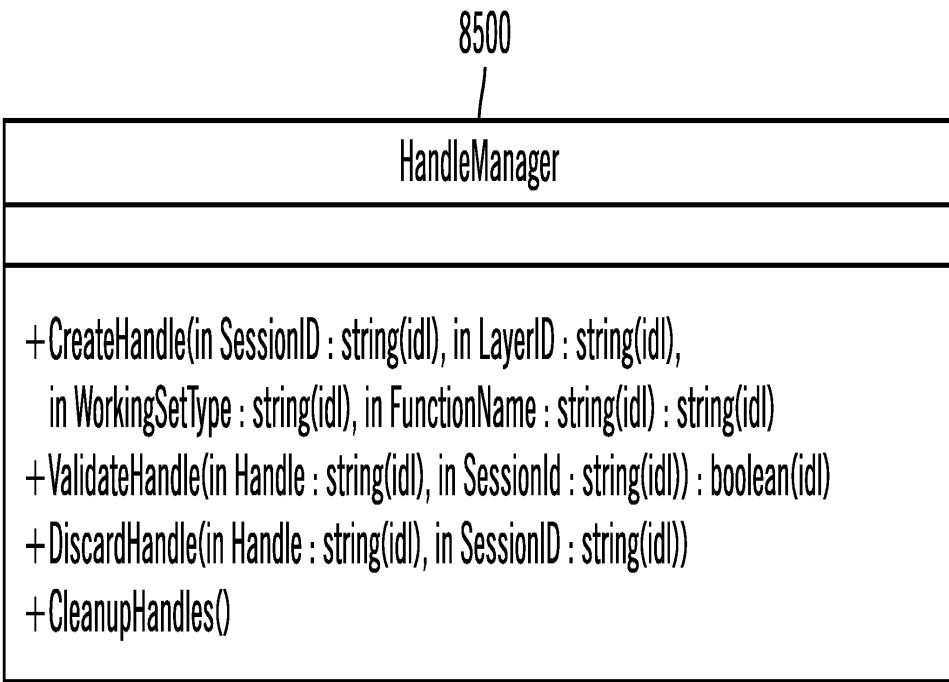


FIG. 85

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8600

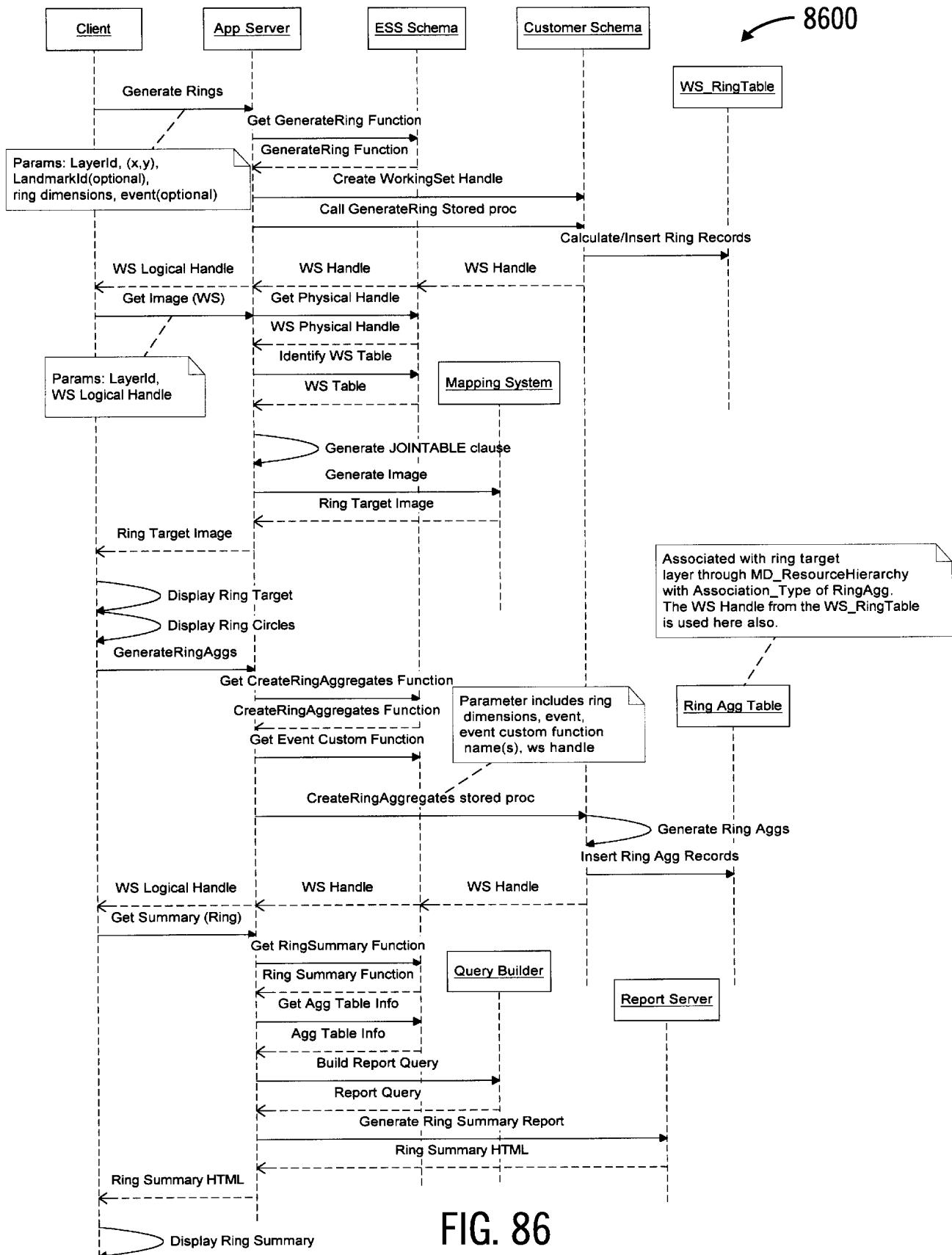
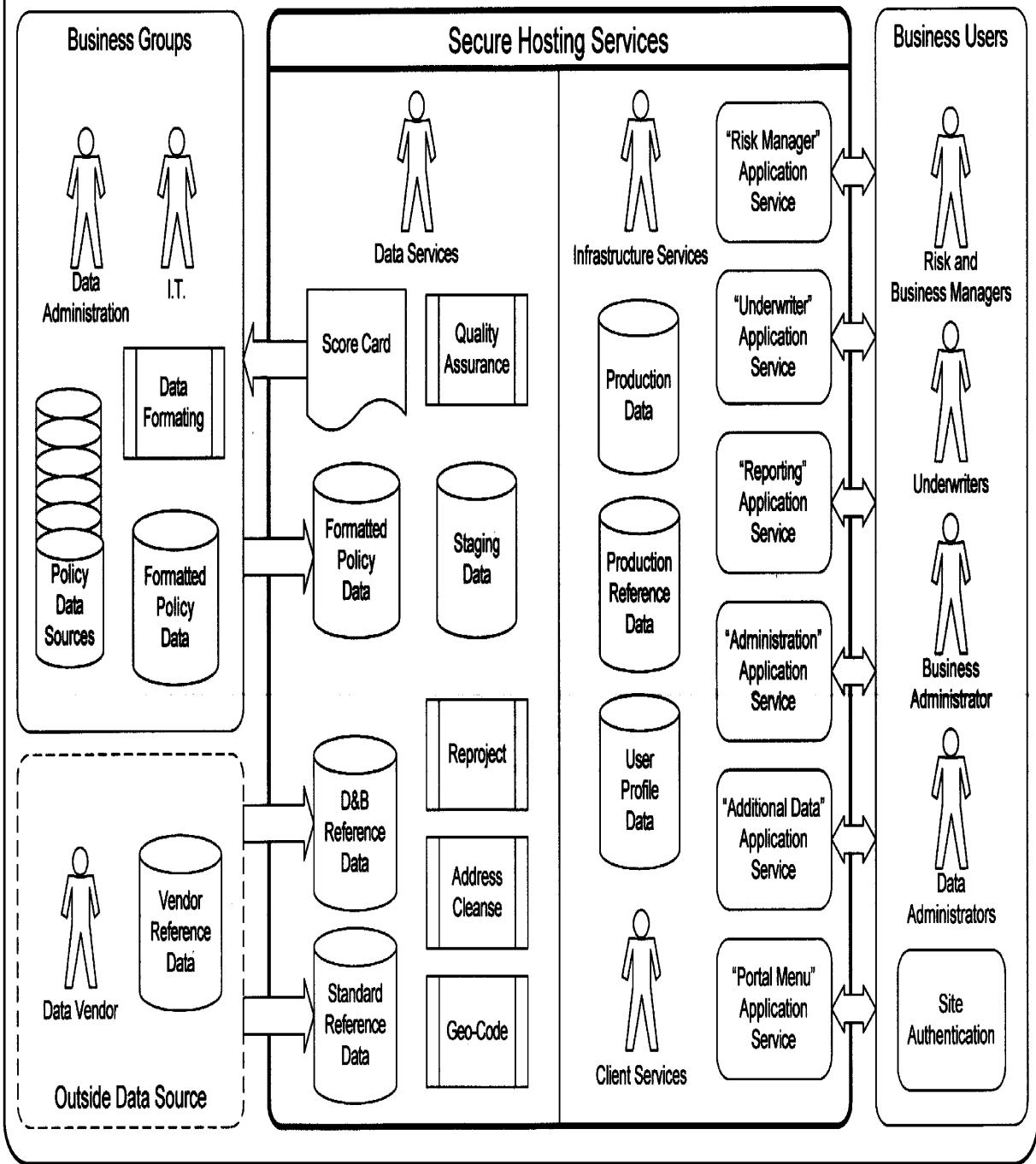


FIG. 86

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FIG. 87

System Service Context Diagram



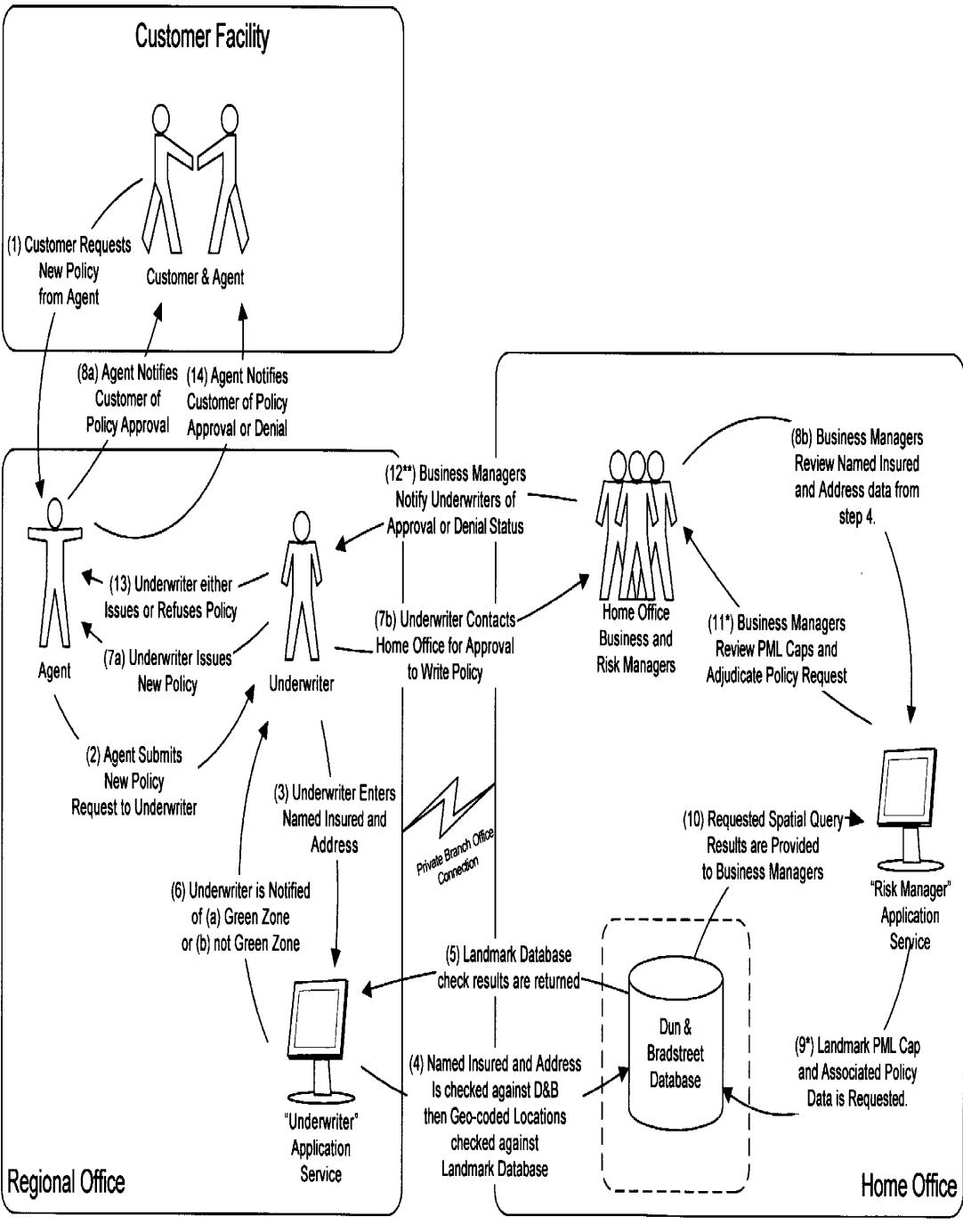
8700

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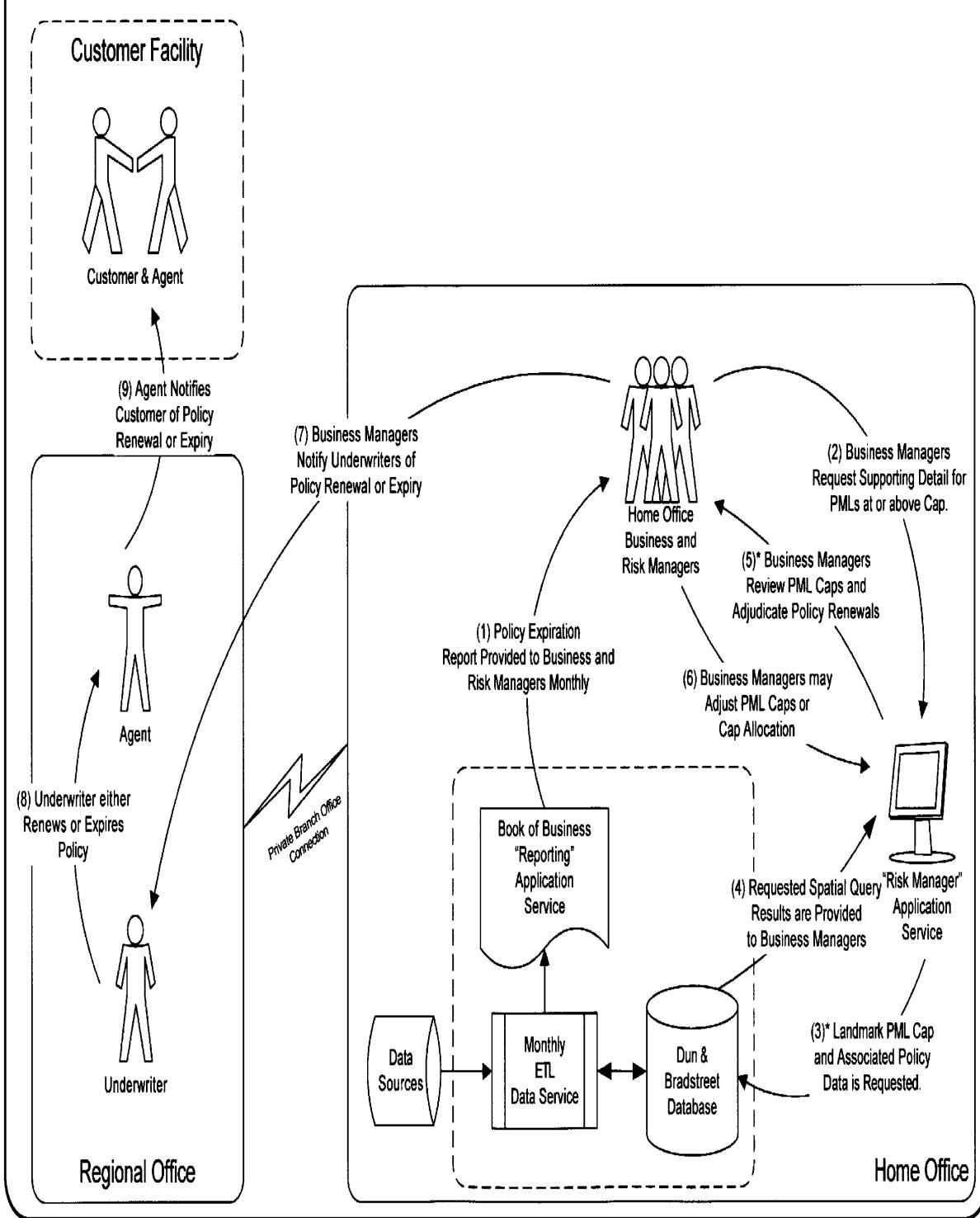
8800

FIG. 88

New Business Approval Process



Policy Renewal Process



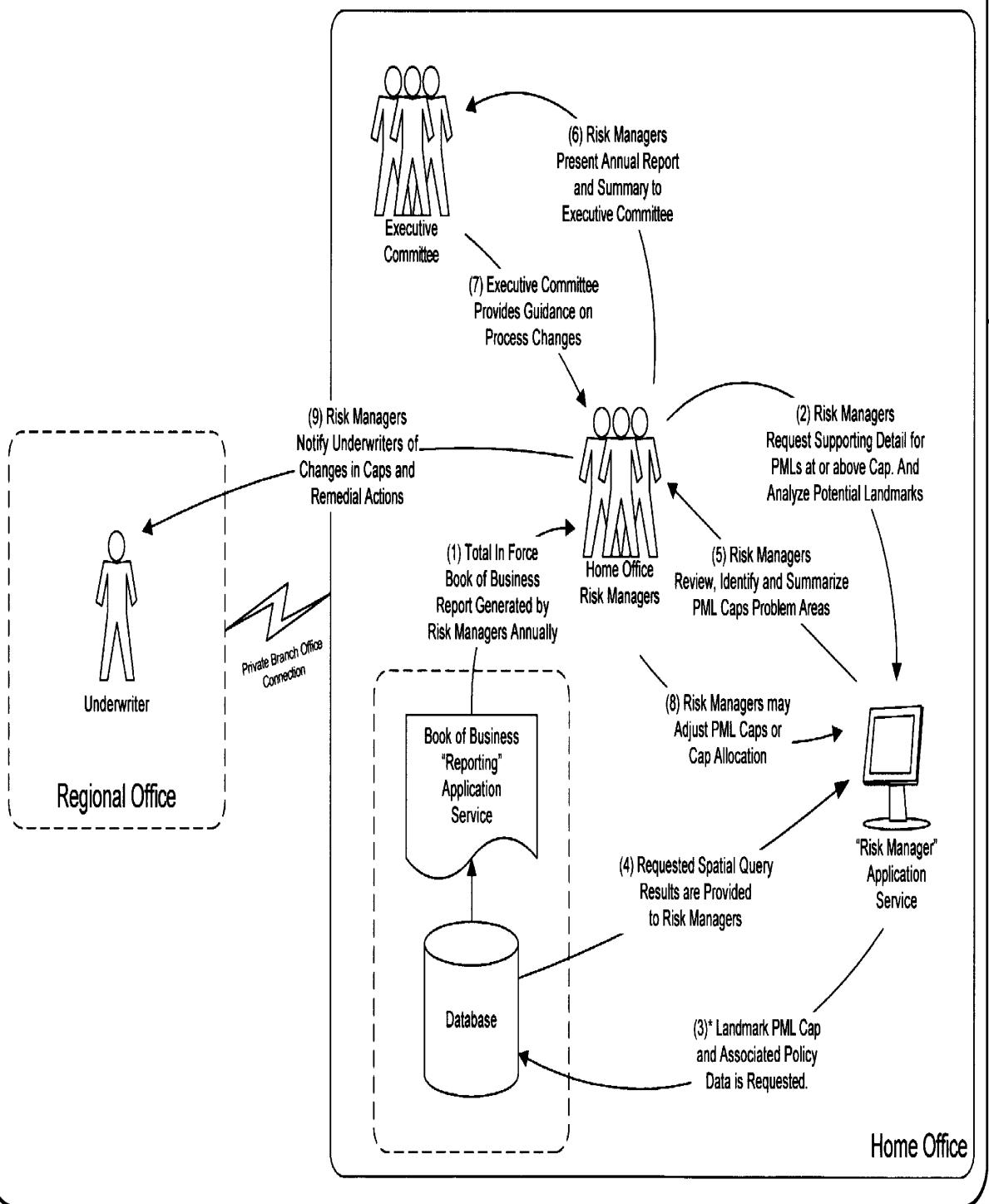
- 8900

L8 L/96

FIG. 89

FIG. 90

Annual In Force Book of Business Review



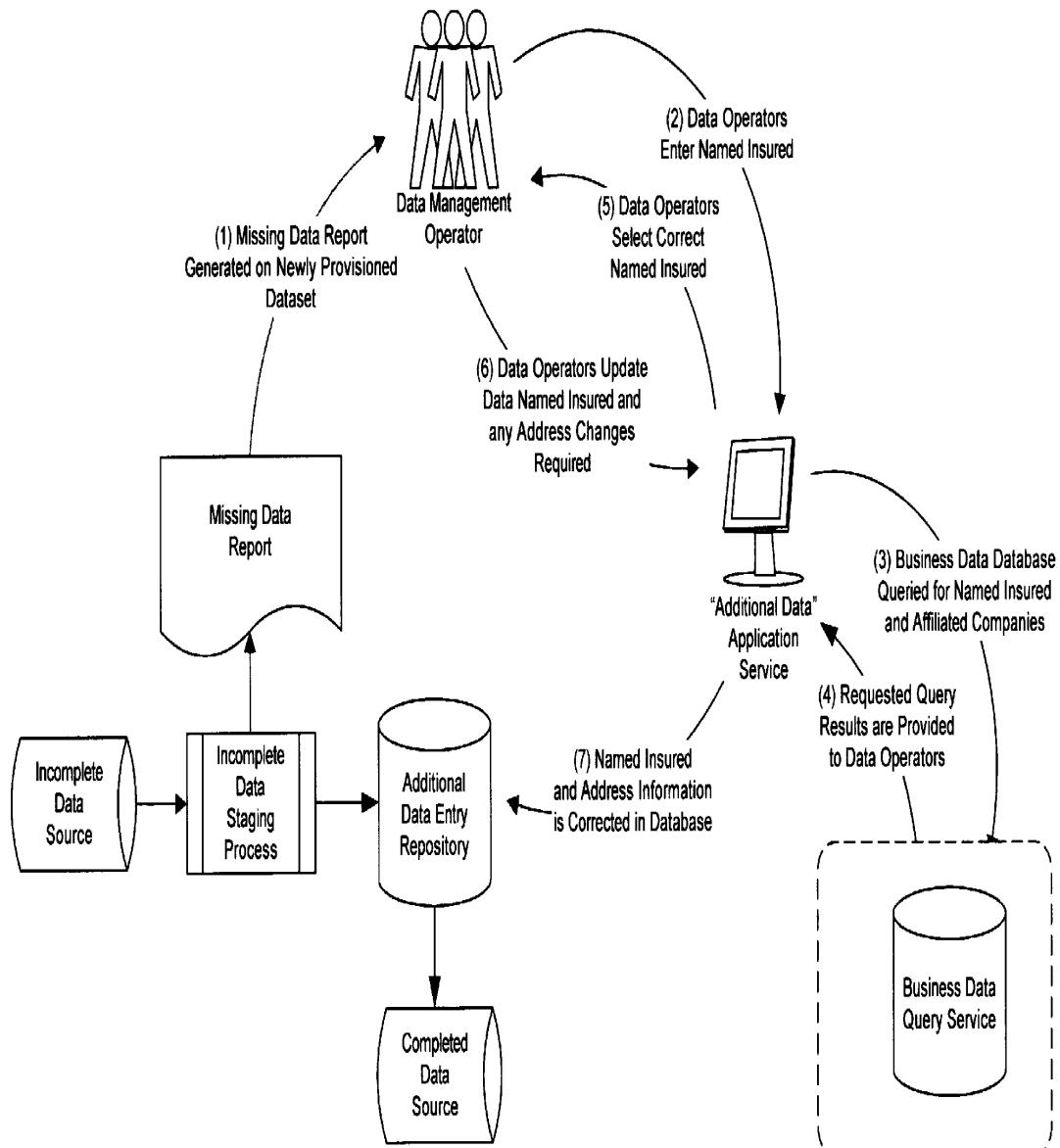
98/187
Q-02-02B

9100

Home Office

FIG. 91

Additional Data Entry Process

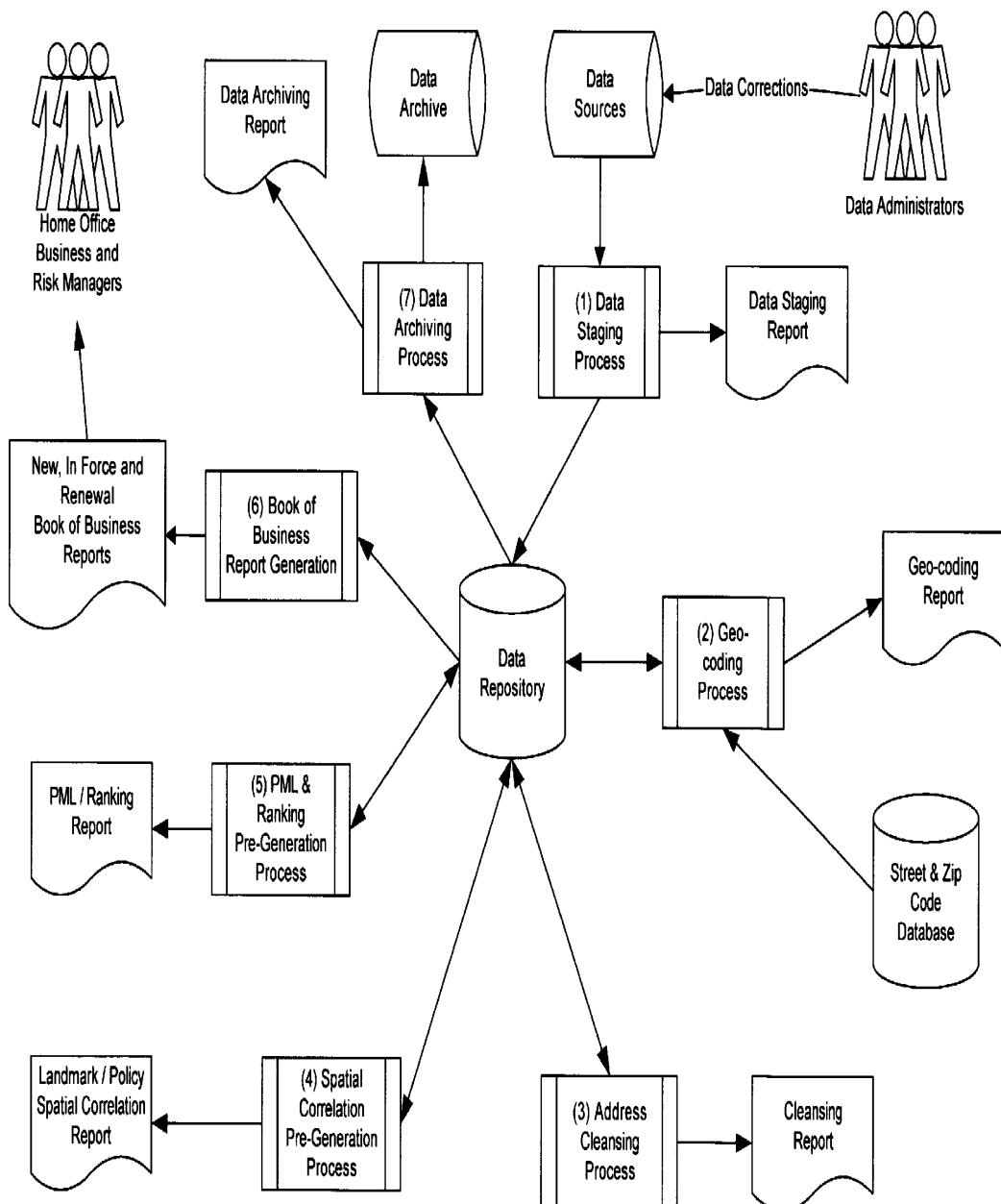


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Q-02-02B

9200

FIG. 92

Monthly Extract, Transform and Load Process



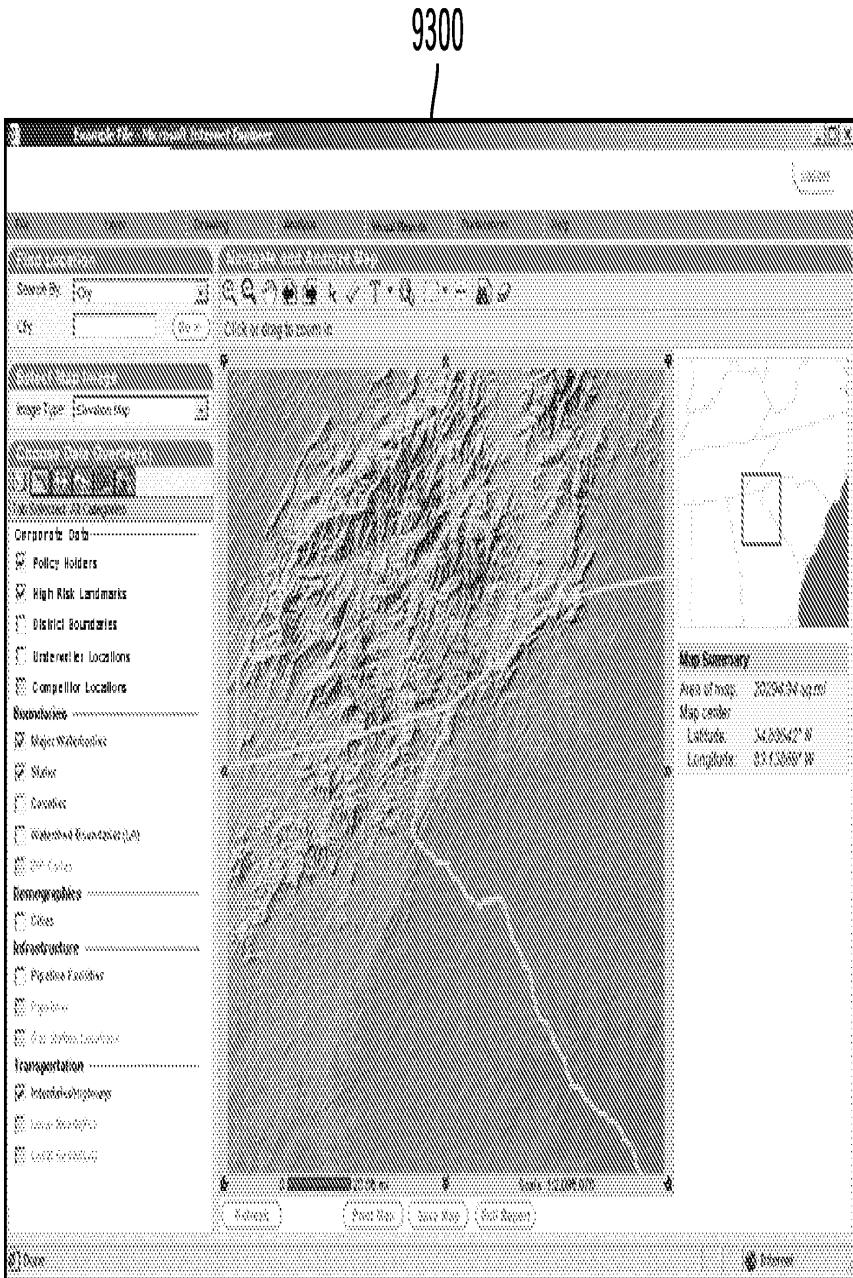
100/187
Q-02-02B

FIG. 93

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Q-02-02B

9400

Example file - Microsoft Internet Explorer

Provide a name for the event in the space provided below.

Event Name:

Each ring will have a weight associated with it that is used to calculate the PML. Provide the weight for each ring in the spaces provided below. A value of "1.0" will NOT apply any weight.

weight

Ring 1: Ring 6:

Ring 2: Ring 7:

Ring 3: Ring 8:

Ring 4: Ring 9:

Ring 5: Ring 10:

Number of Rings:

Unit of Measurement:

Spacing from center:

Ring 1: Ring 6:

Ring 2: Ring 7:

Ring 3: Ring 8:

Ring 4: Ring 9:

Ring 5: Ring 10:

Done

FIG. 94

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Q-02-02B

REPLACEMENT SHEET

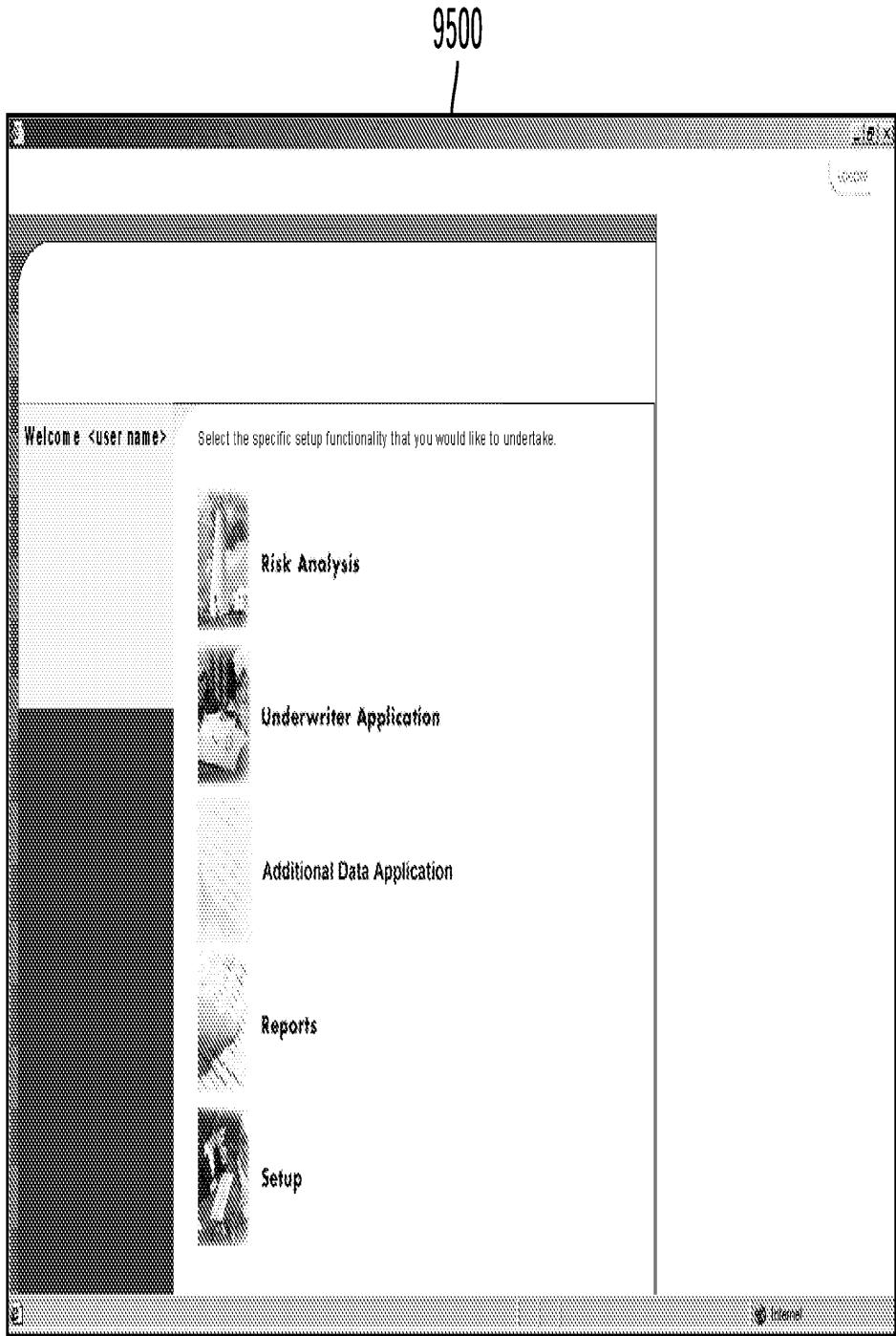


FIG. 95

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9600

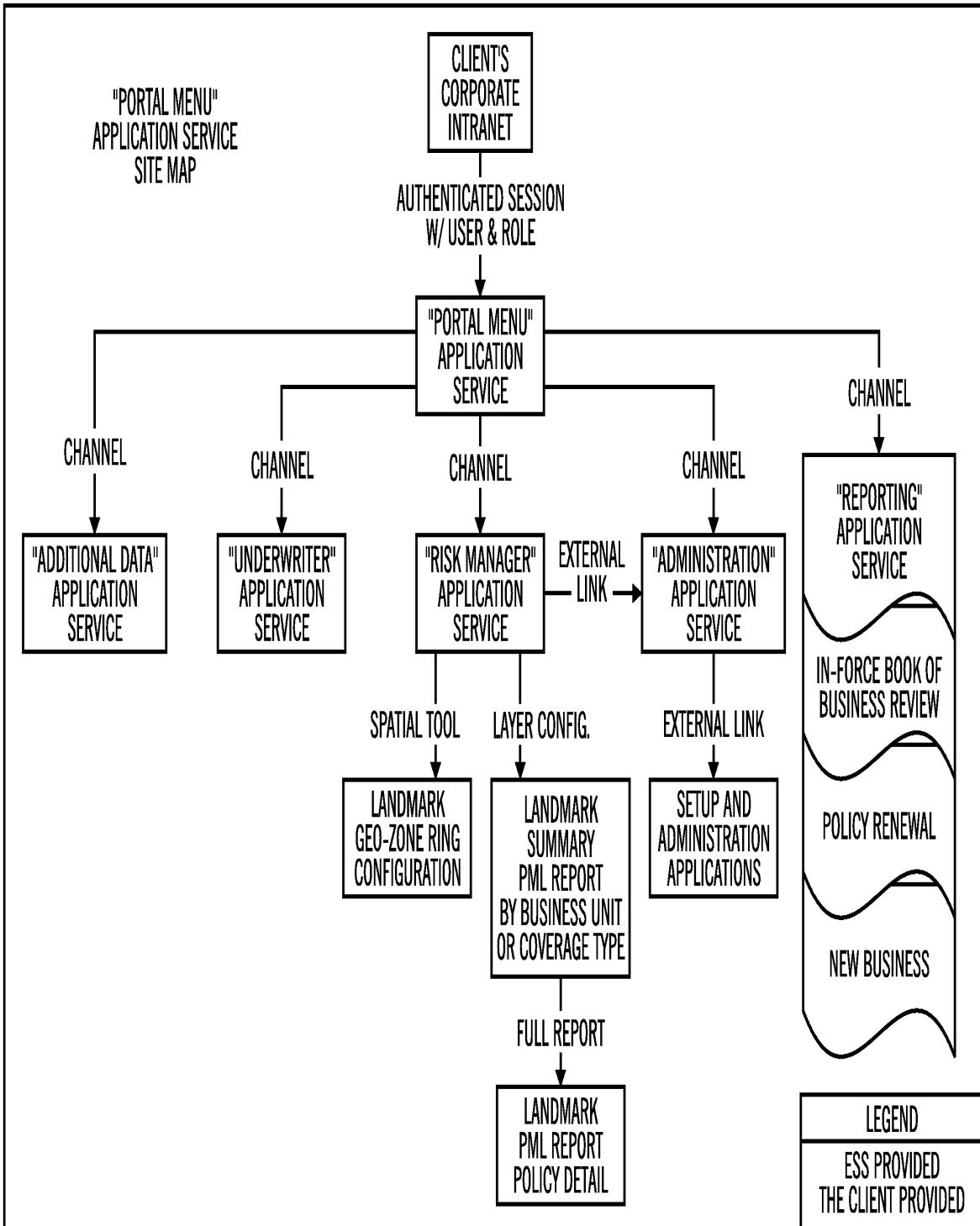


FIG. 96

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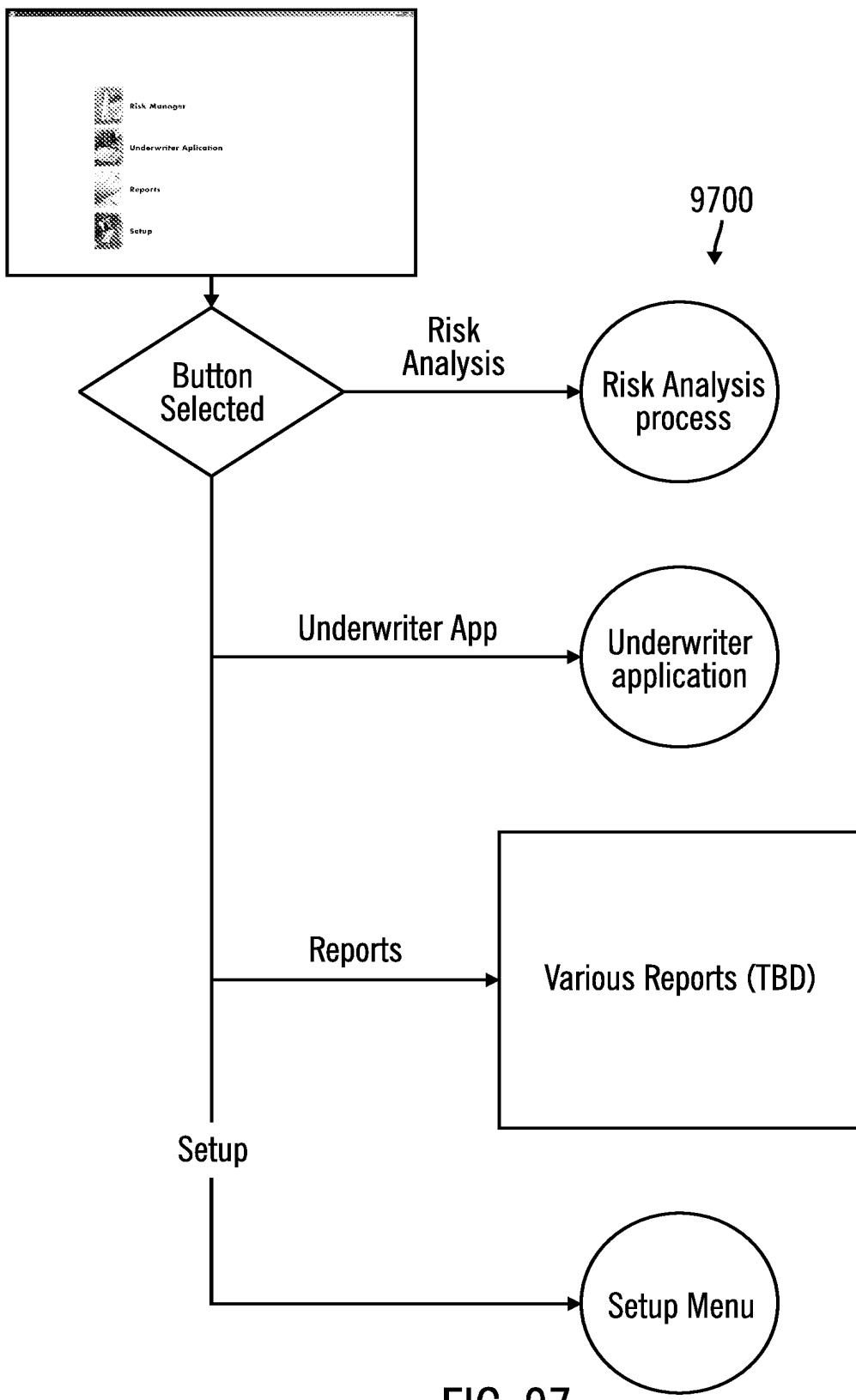
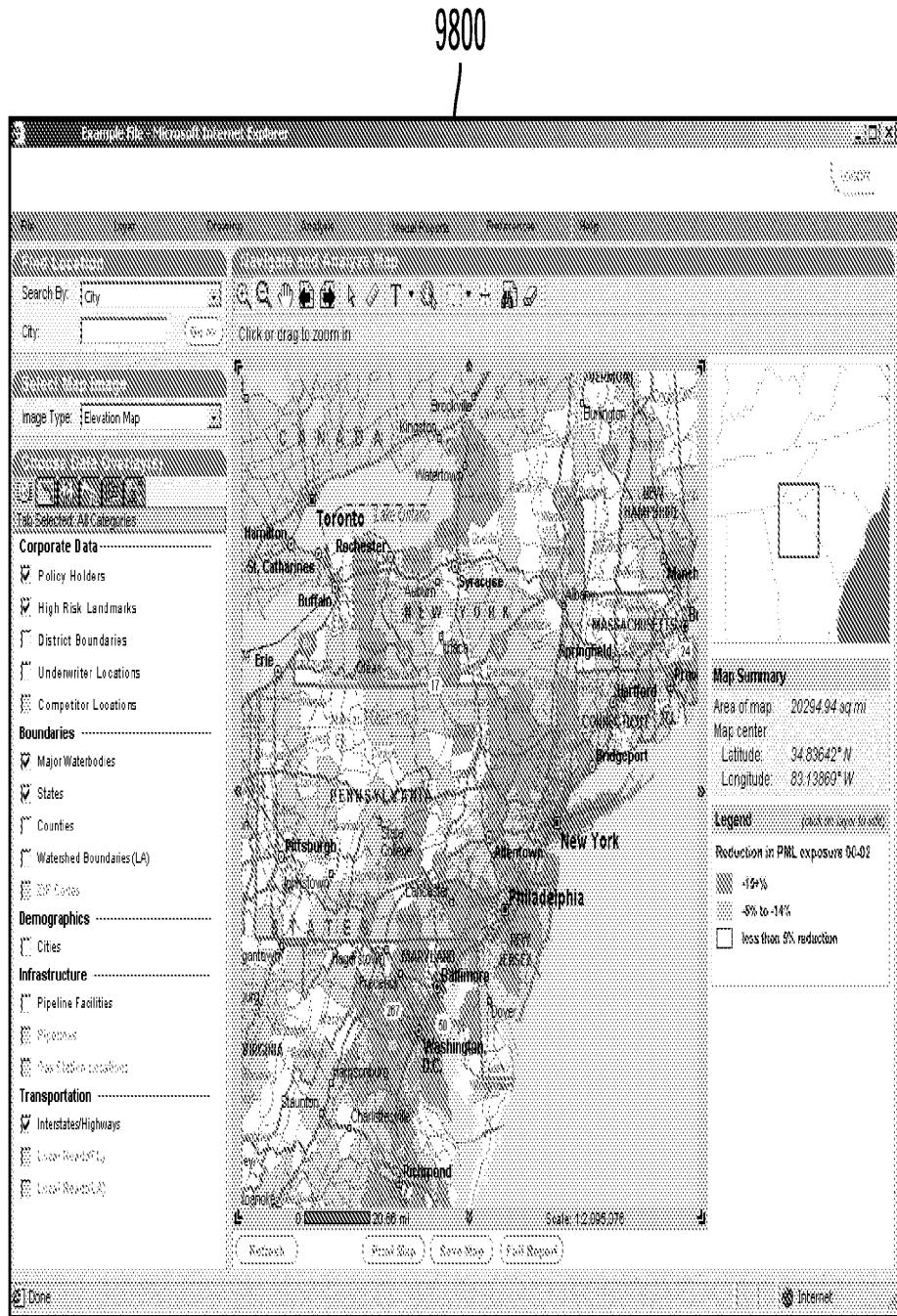


FIG. 97

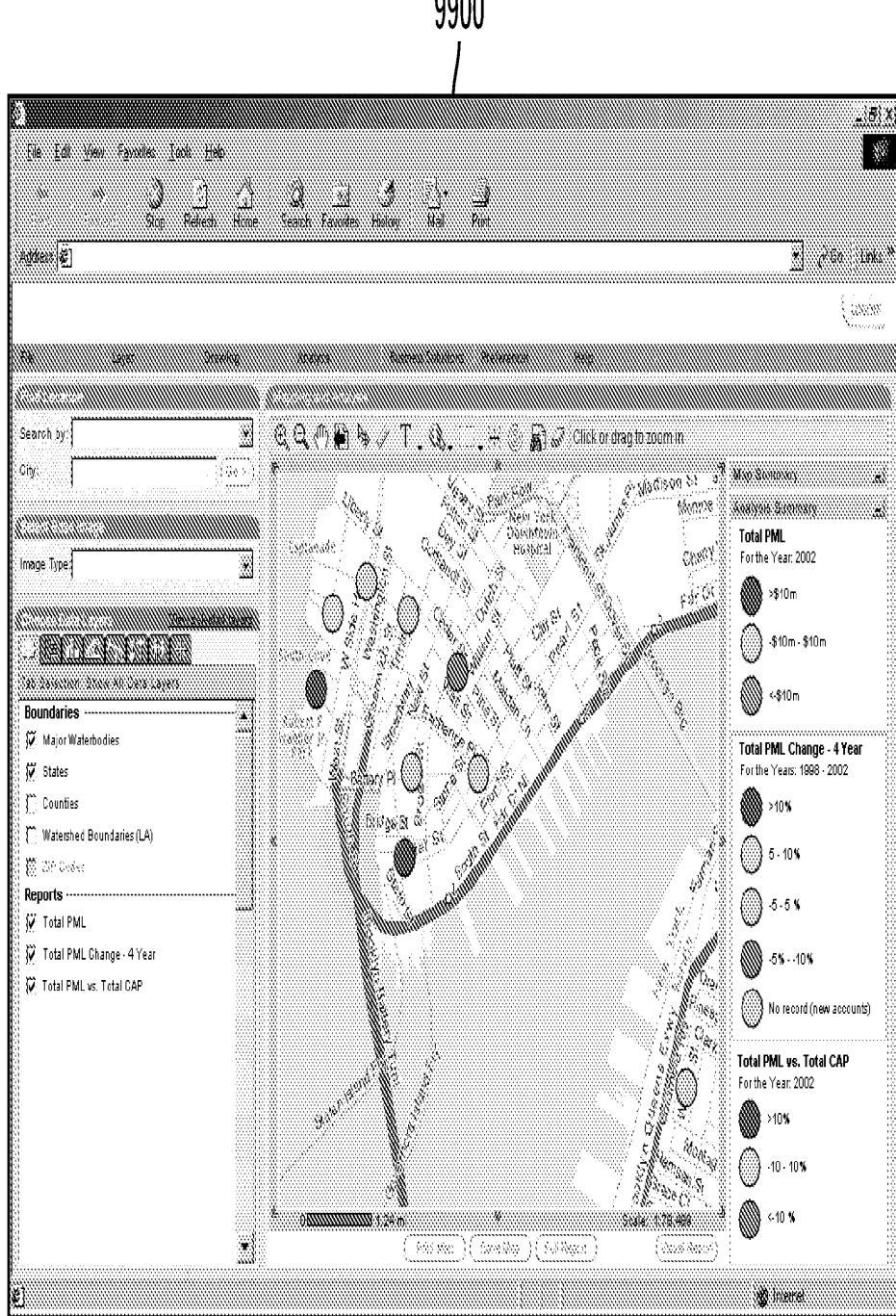
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Q-02-02B

FIG. 98



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Q-02-02B

FIG. 99



+

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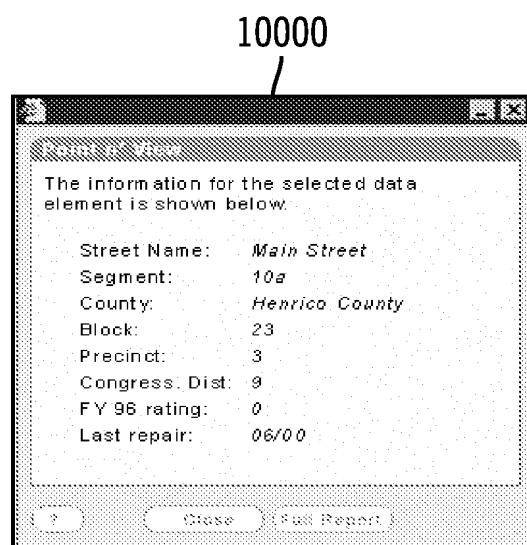


FIG. 100

+

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Q-02-02B

10100

The screenshot shows a 'Boolean Query' interface with the following details:

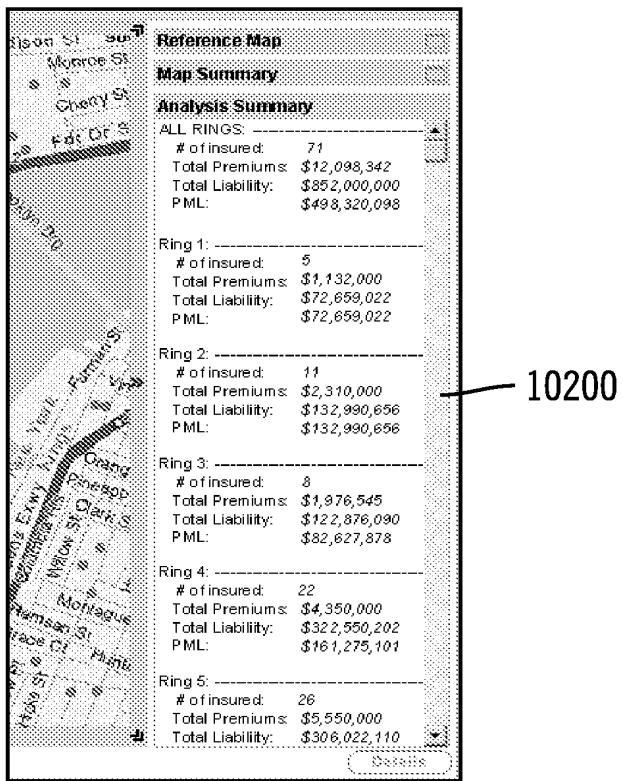
- Hide Query**: Hide Query (ctrl+q)
- Boolean Query**: To run a Boolean Query against the tabular data, provide the requested information below.
- Data Element**: Length, **Operator**: >, **Value**: 2 miles
- And / Or**: G and S or
- Last Repair Date**: > 1999
- Run Query**, **Clear Query**

blk	brn_nsra	brnld	per97	prec	resd	trash	us_cogn	dist	ward	wob	ly95_rati
70	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.70	5
65	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.65	0
110	DOWNTOWN/CENTRAL/WEST END	CENTRAL	0.0000	6	2001B	18	9		3	36.110	0
10	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.10	0
85	NORTH END/WATERFRONT	CENTRAL	0.0000	3	0301B	18	9		3	33.85	0
60	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.80	0
15	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.15	5
90	NORTH END/WATERFRONT	CENTRAL	0.0000	3	0301B	18	9		3	33.90	5
75	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.75	5
55	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.55	5
20	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.20	0
50	NORTH END/WATERFRONT	CENTRAL	0.0000	3	0301B	18	9		3	33.50	0
55	NORTH END/WATERFRONT	CENTRAL	0.0000	3	0301B	18	9		3	33.55	0
65	NORTH END/WATERFRONT	CENTRAL	0.0000	3	0301B	18	9		3	33.65	0
45	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.45	5
40	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.40	5
60	NORTH END/WATERFRONT	CENTRAL	0.0000	3	0301B	18	9		3	33.60	0
25	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.25	5
50	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.50	0
30	NORTH END/WATERFRONT	CENTRAL	0.0000	4	0301B	18	9		3	34.30	5

Buttons at the bottom: Print, Export, Close, Help, Internet.

FIG. 101

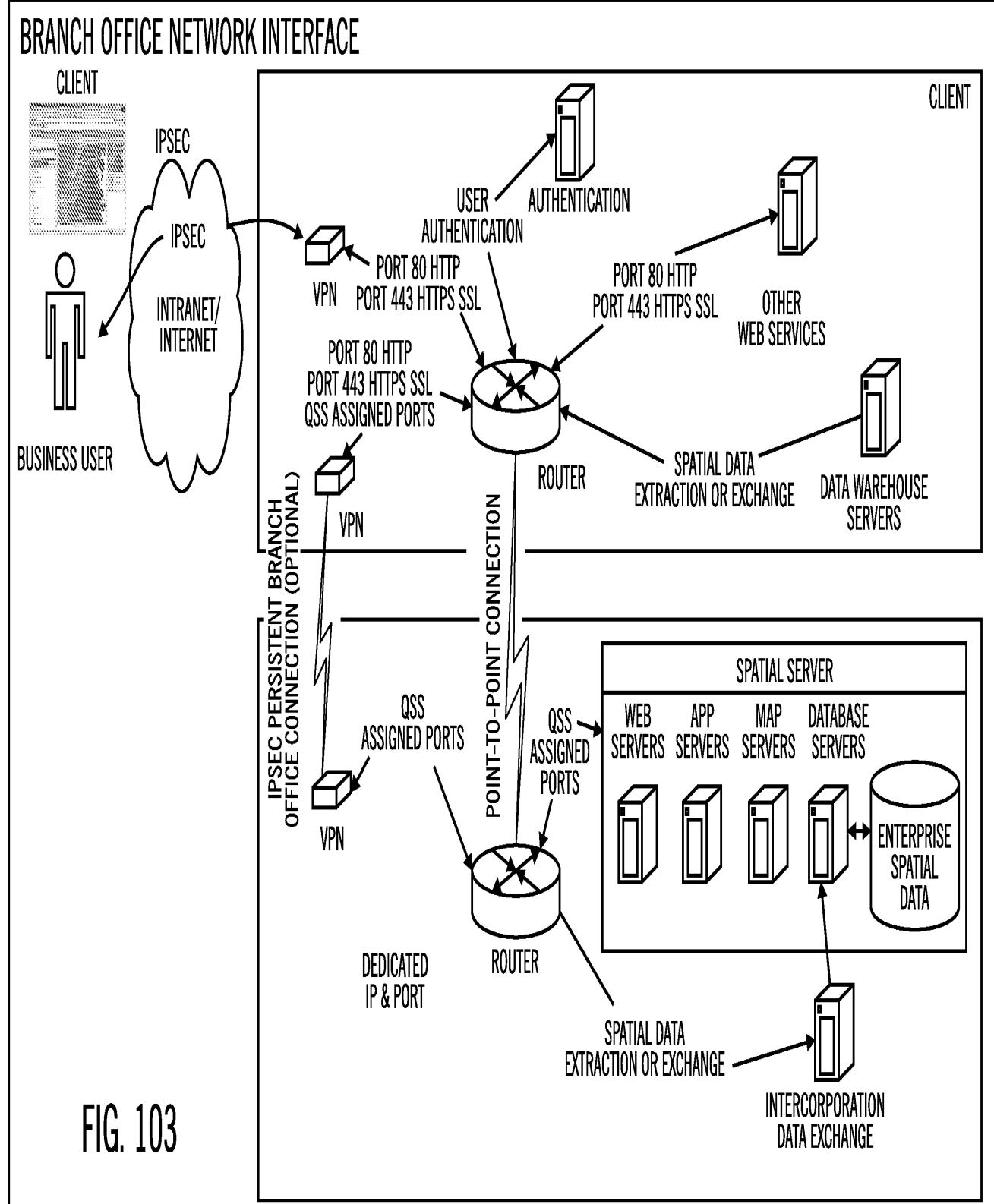
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10200

FIG. 102

10300



10400

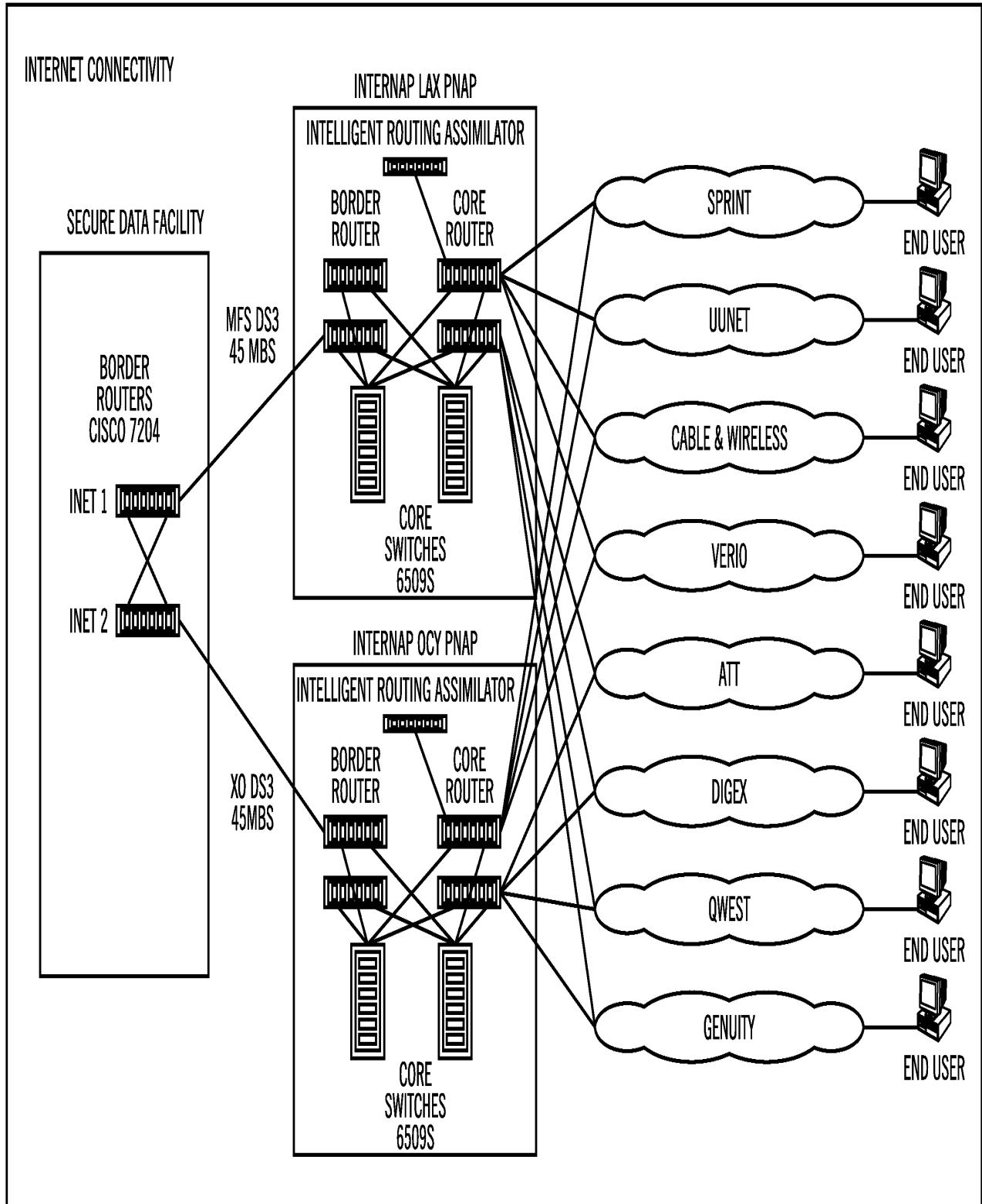


FIG. 104

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10500

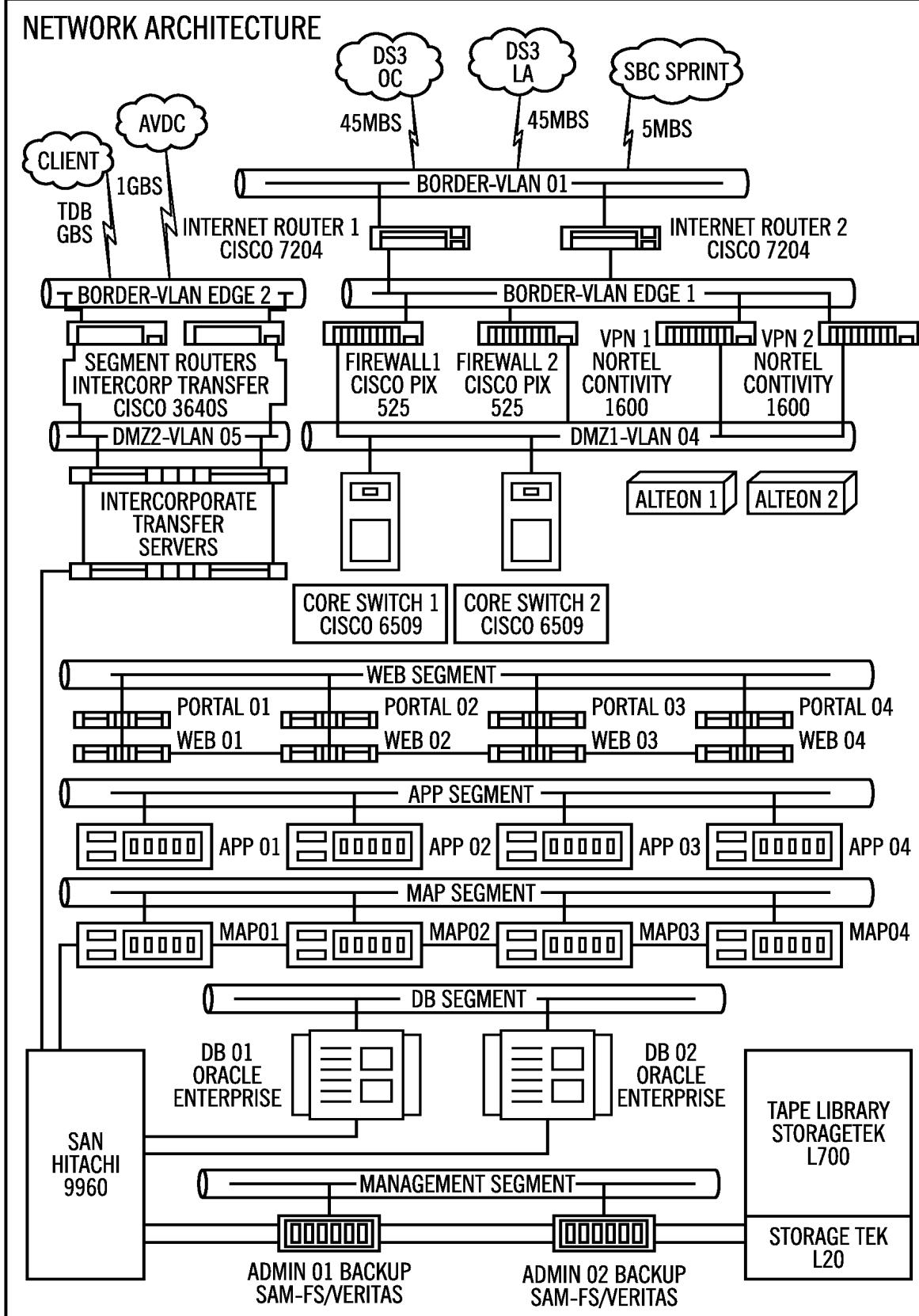


FIG. 105

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10600
/

application services	usage restriction type	Maximum Concurrent users	Maximum Named users
"Risk Manager"	Named	10	10
"Administrator"	Named	5	5
"Reporting"	Concurrent	25	1500
"Underwriter"	Concurrent	200	1500

FIG. 106

10700
/

application services	Logical Roles		
	Corporate	Management	Underwriter
"Risk Manager"	X	X	-
"Administrator"	X*	-	-
"Reporting"	X	X	-
"Underwriter"	X	X	X

FIG. 107

10800

"PORTAL MENU" APPLICATION SERVICE
HIGH LEVEL SITE MAP

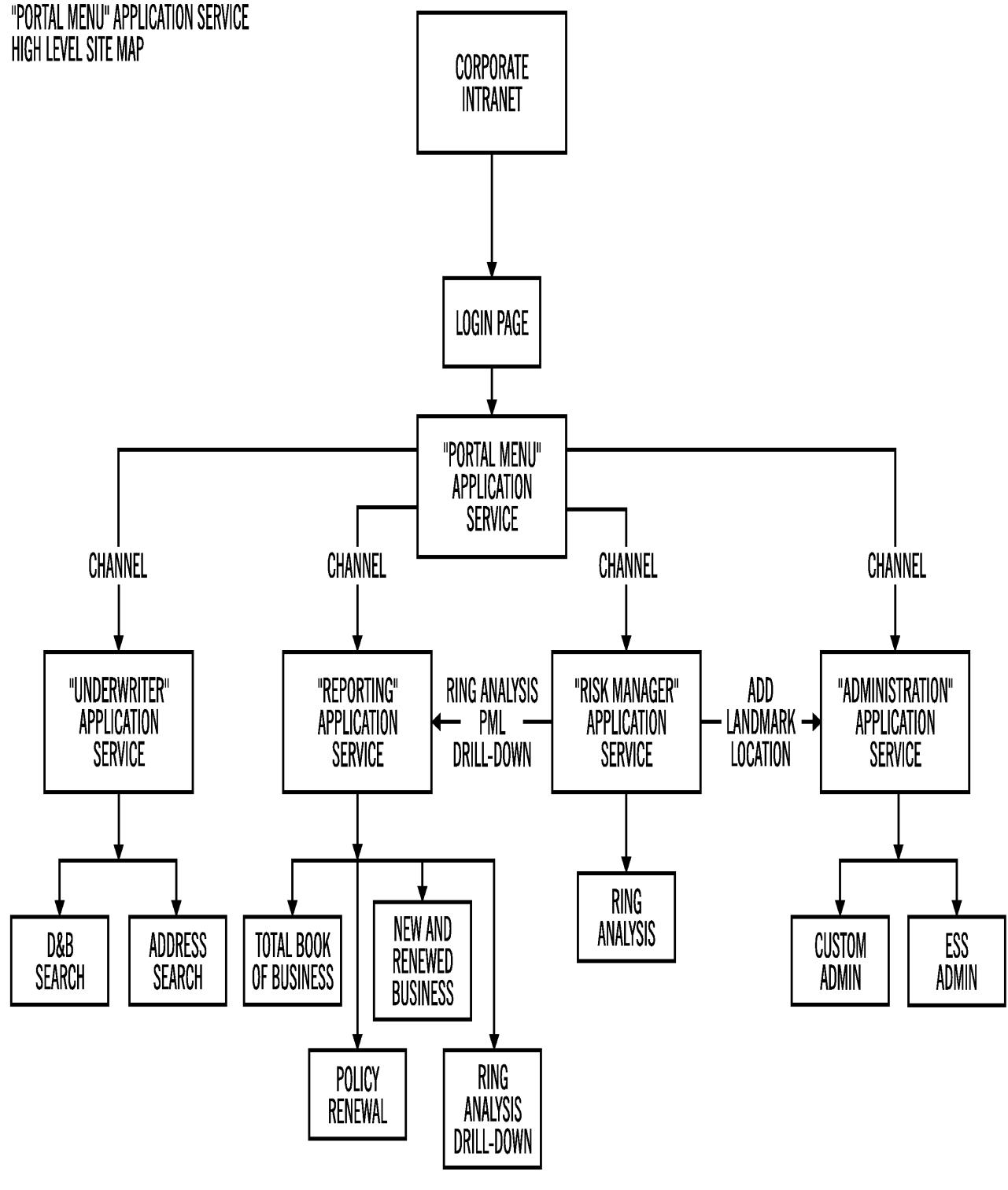


FIG. 108

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10900

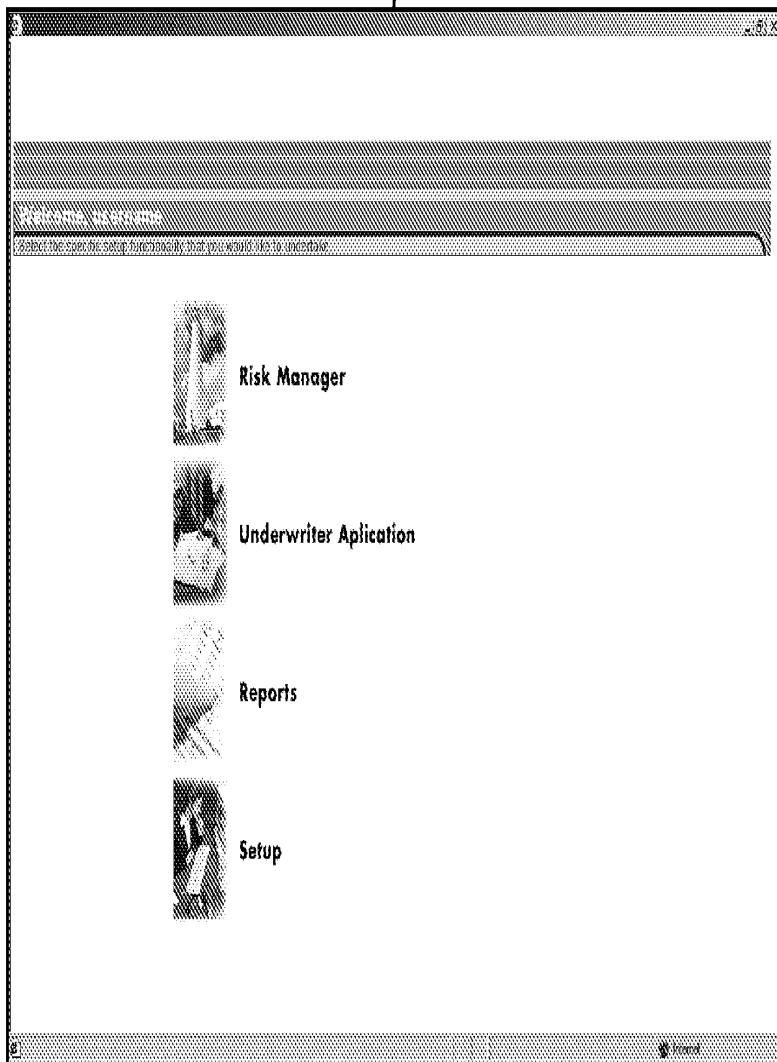


FIG. 109

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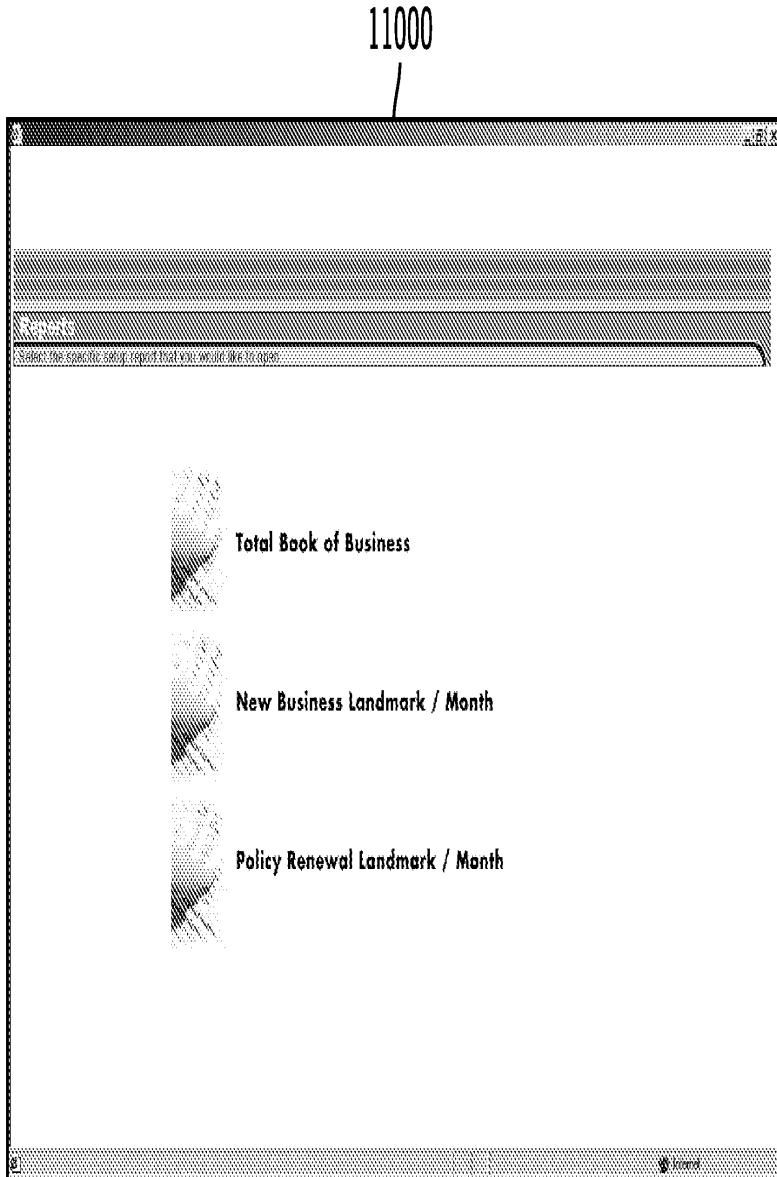


FIG. 110

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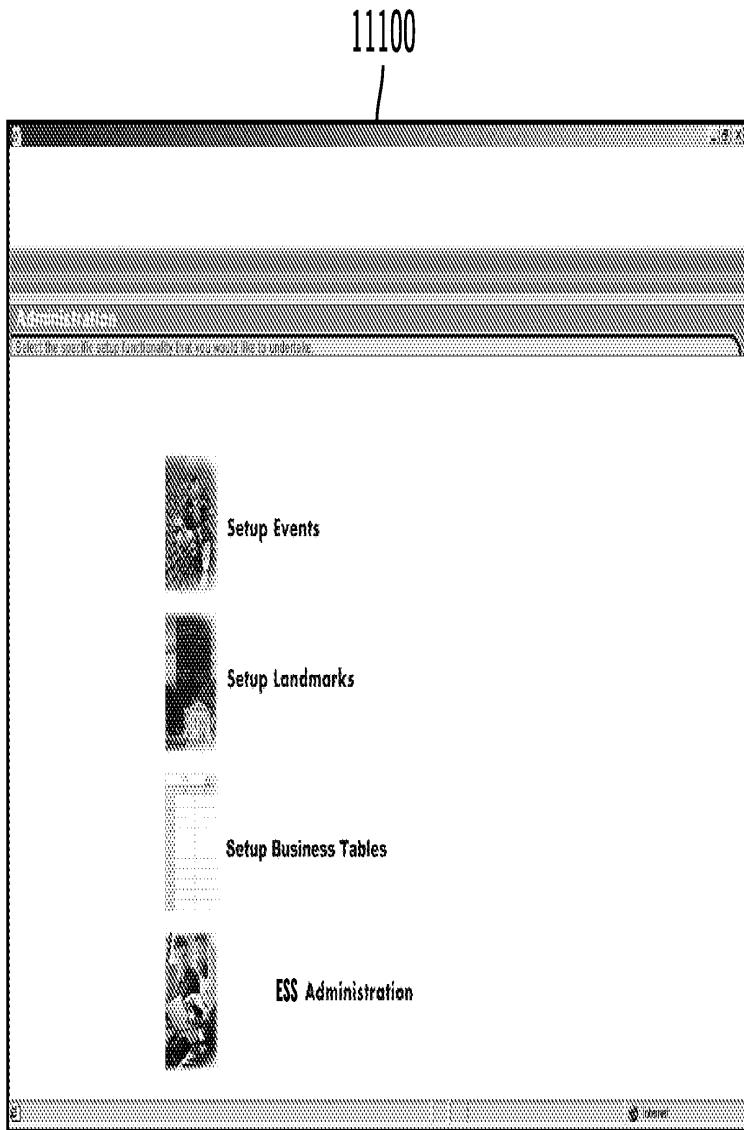


FIG. 111

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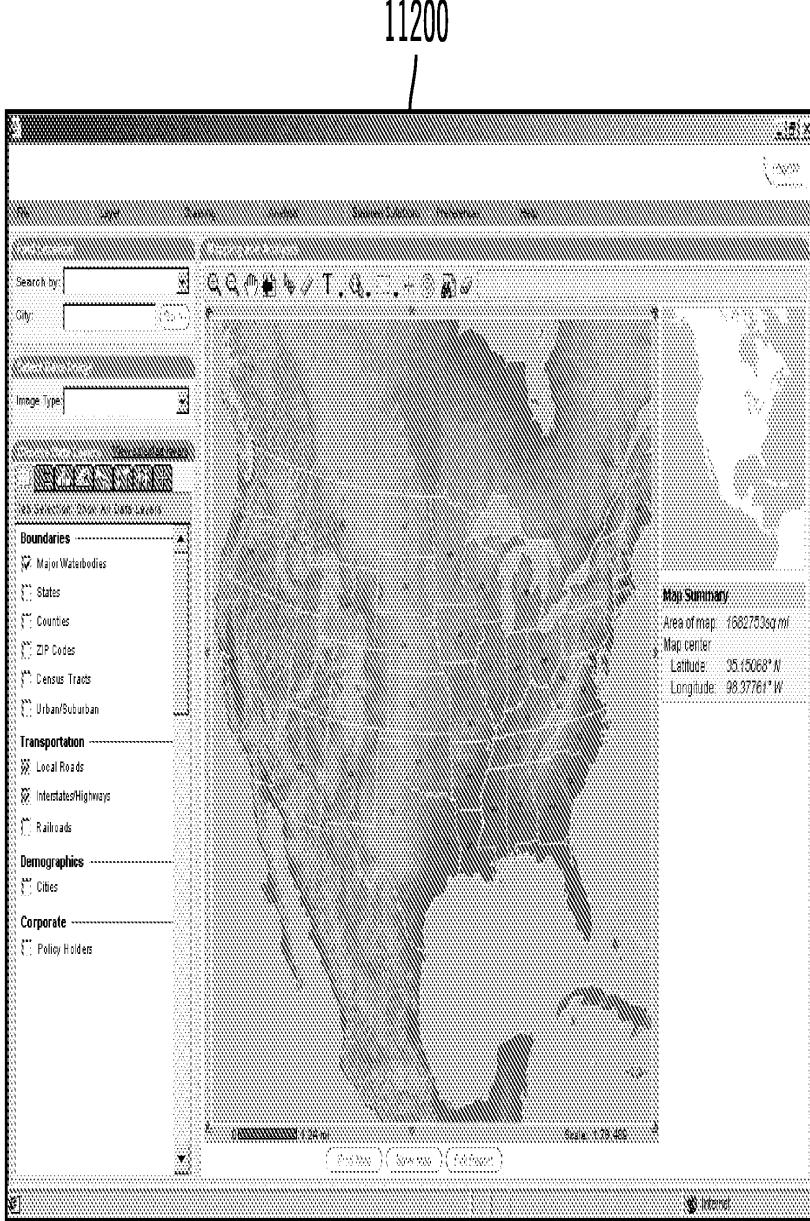


FIG. 112

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11300

Group	Logical Layer Name	Physical Layer
Corporate	landmark Locations	database landmark_location_view table where policy_batch_num = <current> Viewable at all Zoom Scales
	policy locations (Aug '02)	database policy_location_view table where policy_batch_num = <Aug '02 batch #> (See DB section for role based filters) Viewable at or below 1:25000 Zoom Scale
	policy locations (Nov '01)	database policy_location_view table where policy_batch_num = <Nov '01 batch #> (See DB section for role based filters) Viewable at or below 1:25000 Zoom Scale
	policy locations (Gold)	database policy_location_view table where policy_batch_num = <Gold batch #> (See DB section for role based filters) Viewable at or below 1:25000 Zoom Scale
Boundaries	Counties	Standard
	States	Standard
	Oceans & Lakes	Standard
	ZIP/Postal codes	Standard
	Urban/Suburban	Standard
Transportation	Roads	Standard
	/Highways	Standard
	Railroads	Standard
Points of Interest	Cities	Standard
Imagery	Elevation	Standard
	Color Imagery (DOQQ)	enterprise spatial system Premium
	DRG	enterprise spatial system Premium

FIG. 113

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FIG. 114

#	Point-n-View Name	user Friendly Name	Database Field	
1	landmark Name	landmark Name	landmark_location_view.LANDMARK_NM	11400
2	Address	Street Address	landmark_location_view.STREET_ADDR	
		City	landmark_location_view.CITY_NM	
		State	landmark_location_view.STATE_ABBR	
		Zip code	landmark_location_view.ZIP_CD	
		Zip code + 4	landmark_location_view.ZIP_PLUS4_CD	
3	landmark rating	landmark rating Number	landmark_location_view.PML_RATING_NUM	
		landmark rating code	landmark_location_view.PML_RATING_GROUP_CD	

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11500

#	Point-n-View Name	user Friendly Name	Database Field
1	Business Unit	Business Unit	policy_location_view.BUSINESS_UNIT_ID
2	policy #	RO	policy_location_view.REGIONAL_OFFICE_CD
		Symbol	policy_location_view.SYMBOL_CD
		Number	policy_location_view.POLICY_NUM
3	Named Insured	Named Insured	policy_location_view.NAMED_INSURED_NM
4	Address	Street Address 1	policy_location_view.STREET_ADDR1_TXT
		Street Address 2	policy_location_view.STREET_ADDR2_TXT
		City	policy_location_view.CITY_NM
		State	policy_location_view.STATE_ABBR
		Zip Code	policy_location_view.ZIP_CD
		Zip Code + 4	policy_location_view.ZIP_PLUS4_CD
5	Highest landmark rating	Highest landmark rating Number	policy_location_view.HIGH_LM_PML_RATING_NUM
		Highest landmark rating code	policy_location_view.HIGH_LM_PML_RATING_GROUP_CD
6	Effective Date	Effective Date	policy_location_view.EFFECTIVE_DT
7	Expiration Date	Expiration Date	policy_location_view.EXPIRATION_DT
8	Certificate Number	Certificate Number	policy_location_view.CERT_NUM
9	Producer	Producer code	policy_location_view.PRODUCER_CD
		Producer	policy_location_view.PRODUCER_NM

FIG. 115

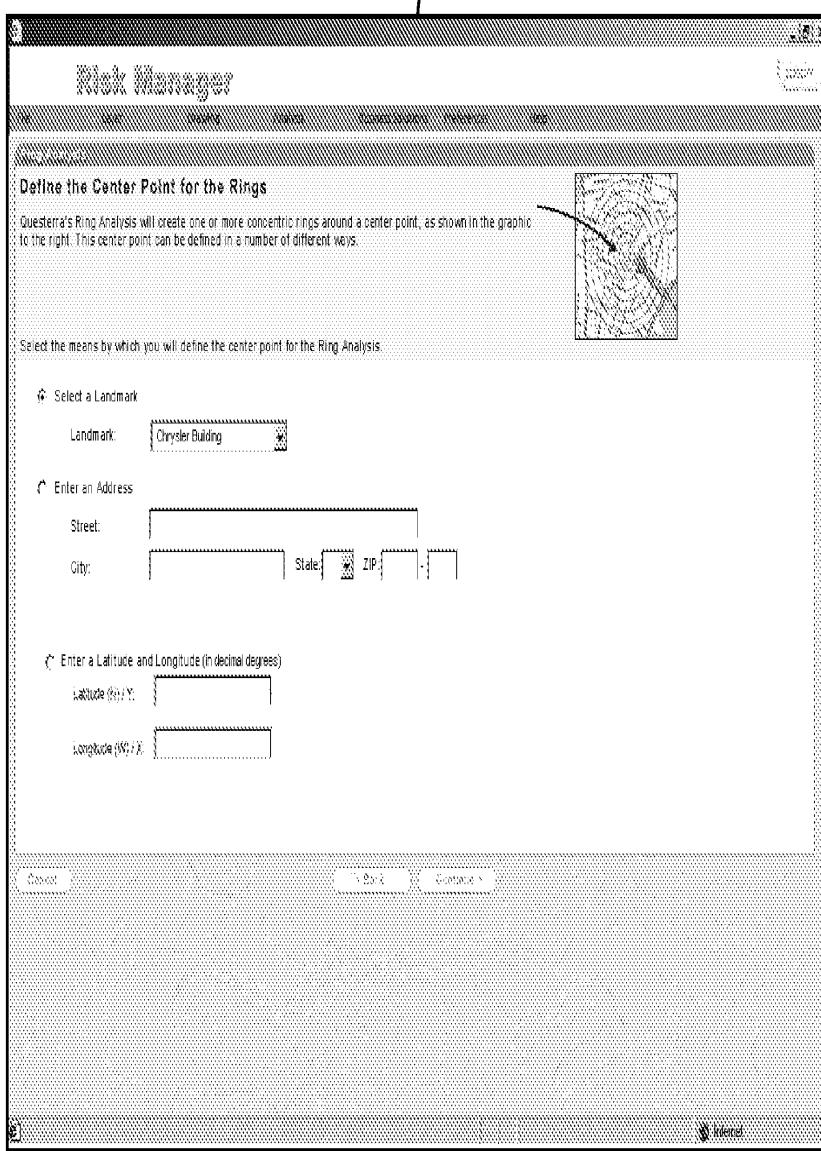
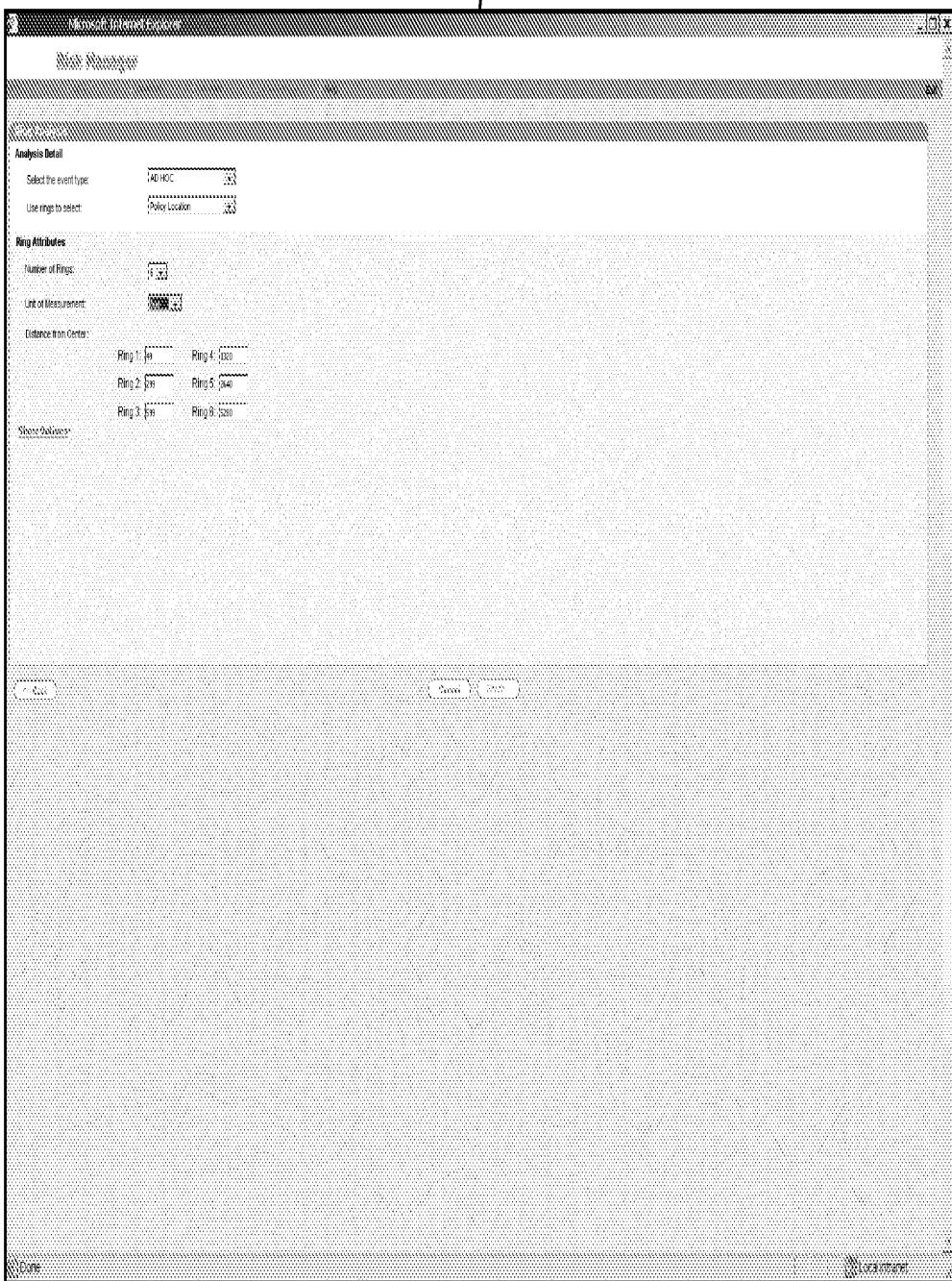
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Q-02-02B

FIG. 116

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Q-02-02B

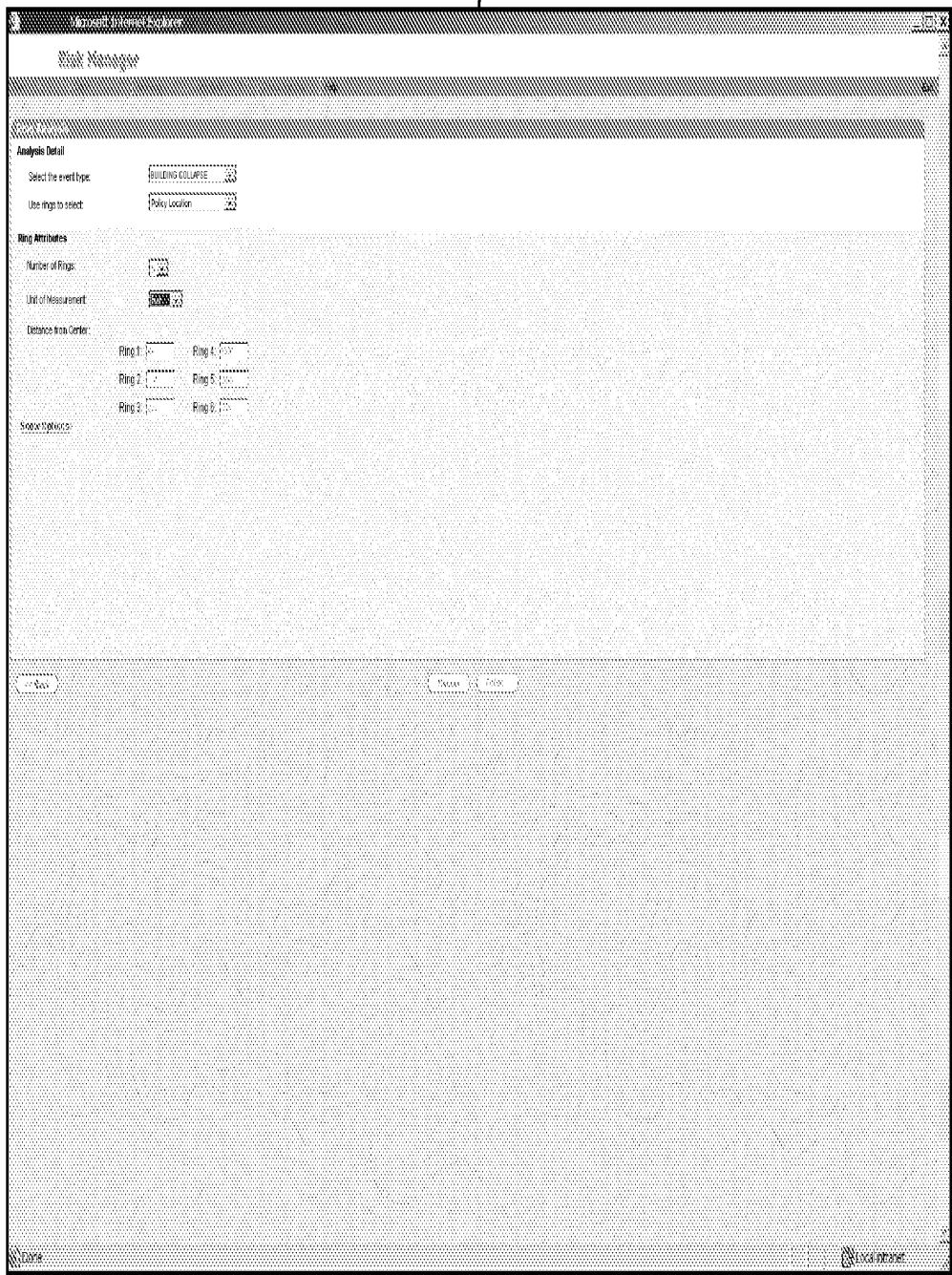
FIG. 117



11700

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Q-02-02B

FIG. 118



11800

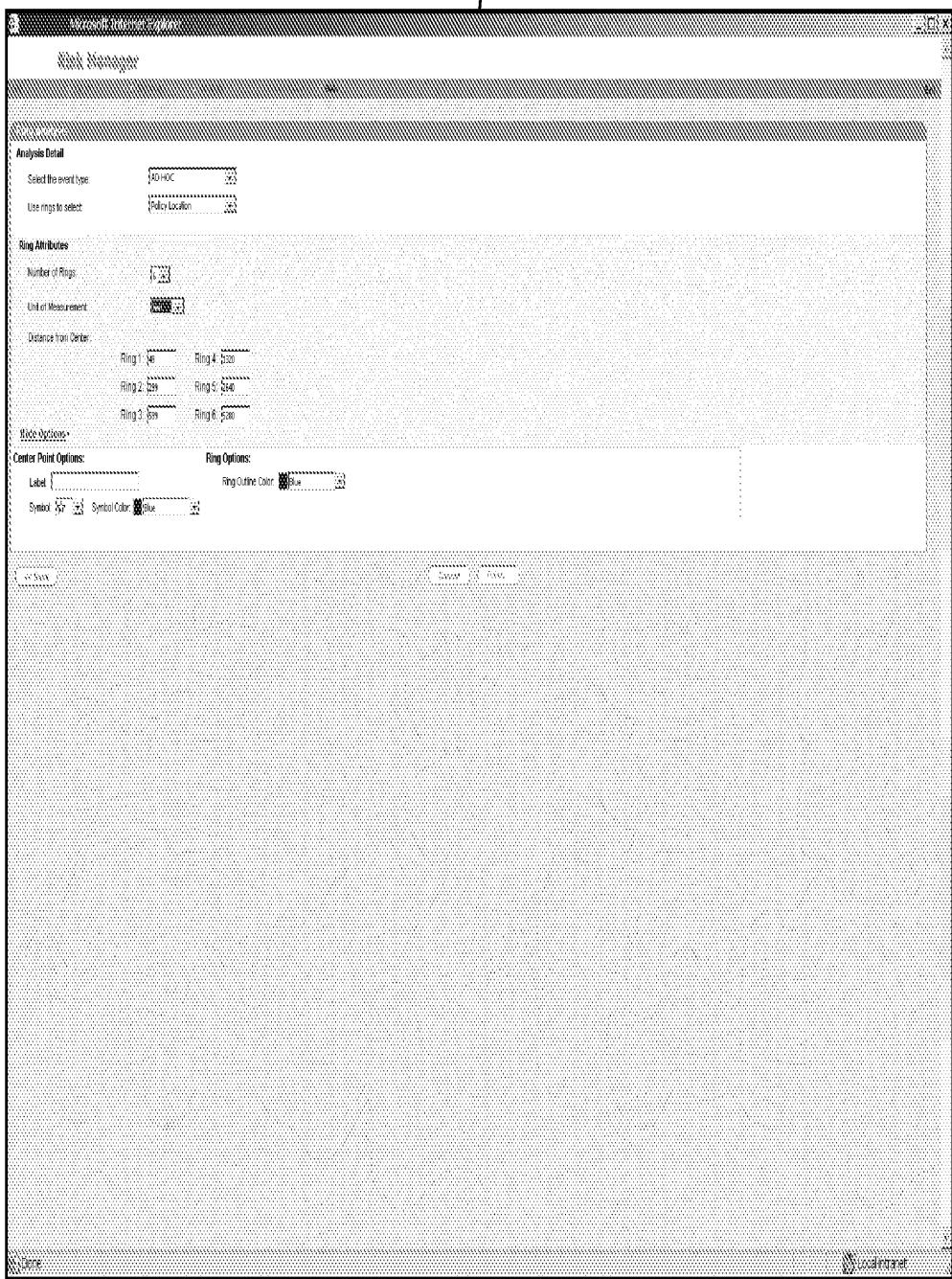
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Q-02-02B

FIG. 119

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12000

/

#	Landmark Location	Ring Dimensions	Selected policy locations	PML Data
1	landmark Layer (Current)	total loss	Copied from Current Month's Batch Data	Copied from Current Month's Batch Data
2	landmark Layer (Historical - landmark Existed)	total loss	Copied from Historical Month's Batch Data	Copied from Historical Month's Batch Data
3	landmark Layer (Current)	ad hoc	Generated with using Ring Query on Current Month's Batch policy Data	Generated with Session PML Procedures
4	landmark Layer (Historical - landmark did not Exist)	total loss	Generated with using Ring Query on Historical Month's Batch policy Data	Generated with Session PML Procedures
5	landmark Layer (Historical)	ad hoc	Generated with using Ring Query on Historical Month's Batch policy Data	Generated with Session PML Procedures
6	ad hoc Selection	total loss	Generated with using Ring Query on any Month's Batch policy Data	Generated with Session PML Procedures
7	ad hoc Selection	ad hoc	Generated with using Ring Query on any Month's Batch policy Data	Generated with Session PML Procedures

FIG. 120

Q-02-02B

Q-02-02B

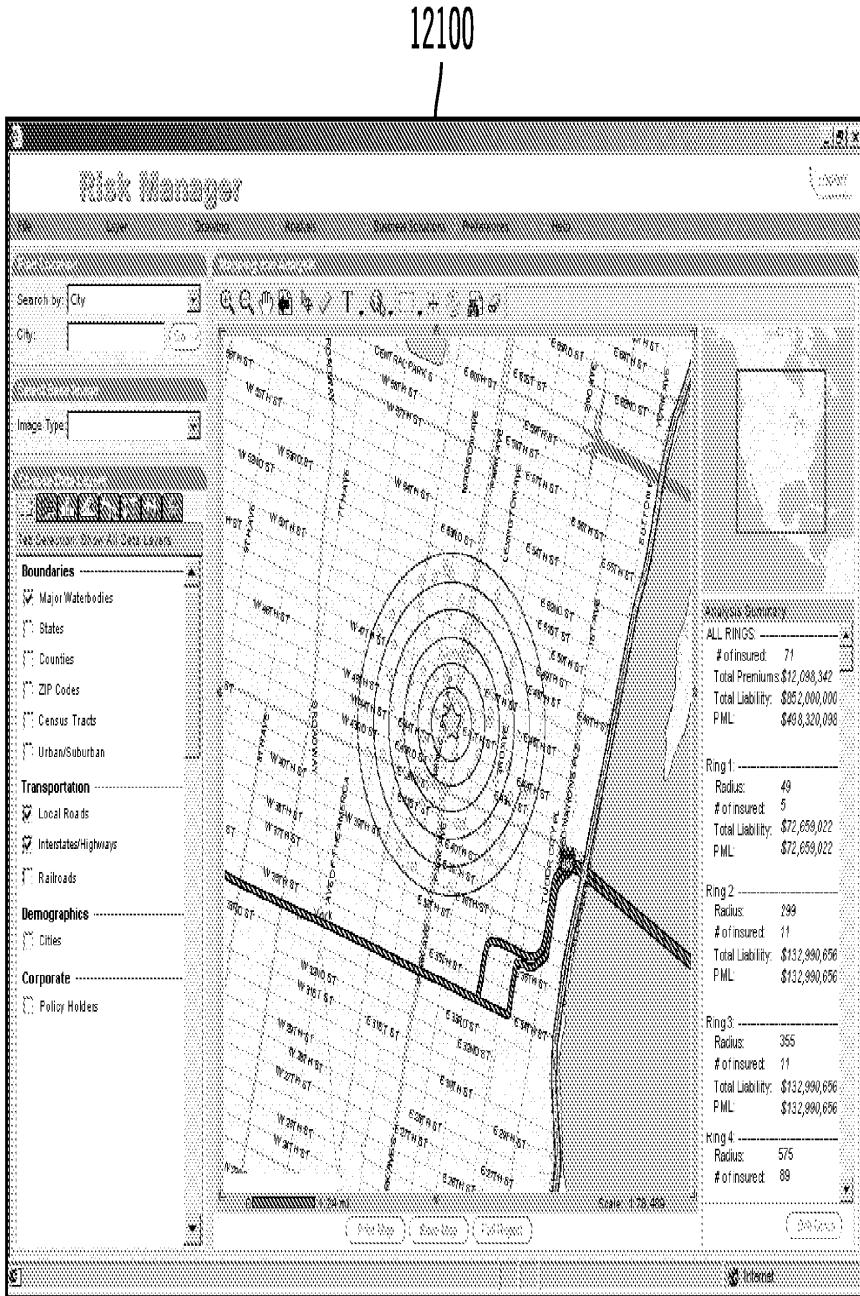


FIG. 121

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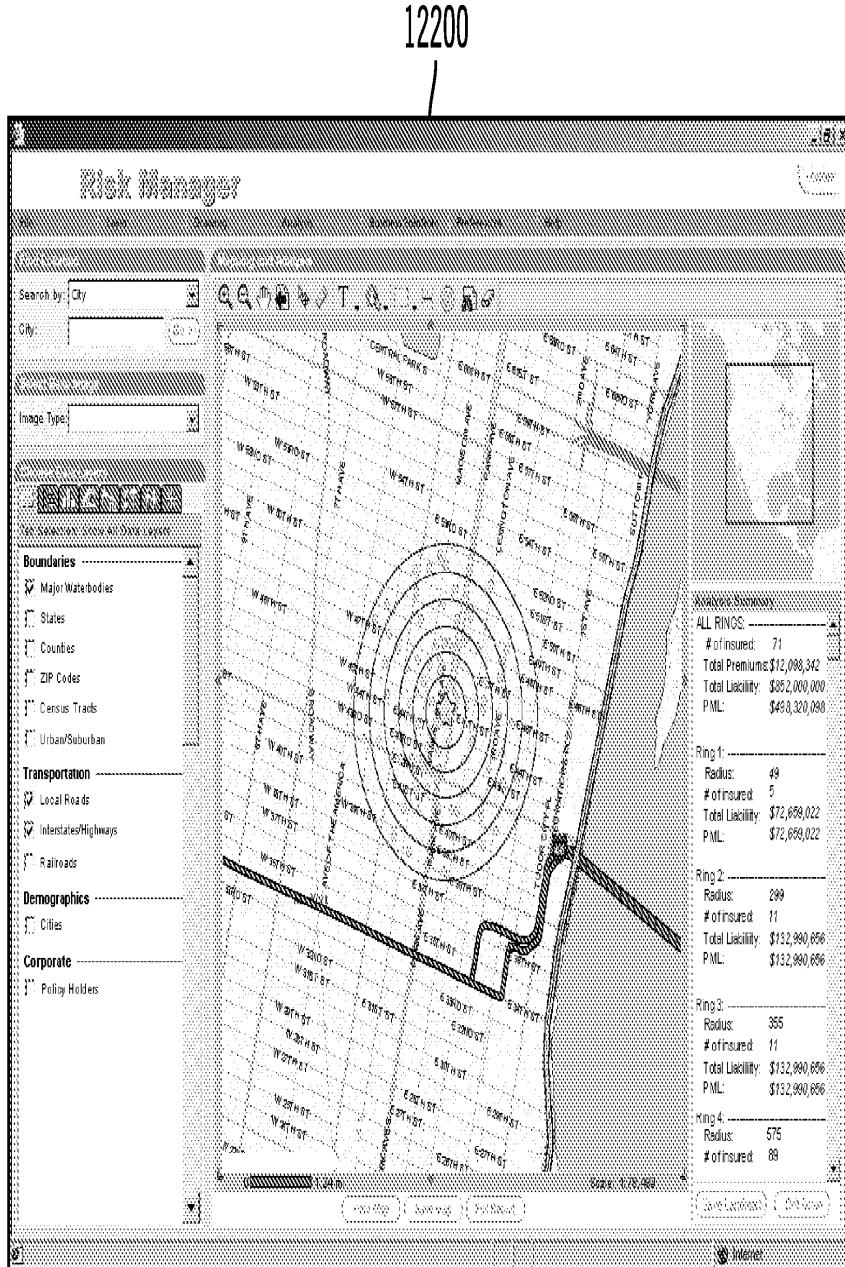


FIG. 122

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Q-02-02B

FIG. 123

12300

This figure shows a form with various fields for personal and business information. At the top, there is a large blacked-out rectangular area. Above this area, the number "12300" is centered. The form includes sections for Landmark Name, Landmark CAP, and CAP Breakout. It also has fields for Street Address, City, State, ZIP Code, and Business Insurance. There are also sections for Specialty and HARTRE.

Provide a name for the landmark in the space provided below.

Landmark Name: _____

Braille Landmark

Provide affiliate code for the landmark in the space provided below.

Landmark CAP: \$ 0 _____

PML Adjustment: % _____

CAP Breakout:

PERSONAL LINES	%
BUSINESS INSURANCE	%
SPECIALTY	%
HARTRE	%

Street Address: 12300

City: 12300 State: PA ZIP Code: 12300

Business Insurance:

SPECIALTY:

HARTRE:

CODE, CODE

卷八

12400

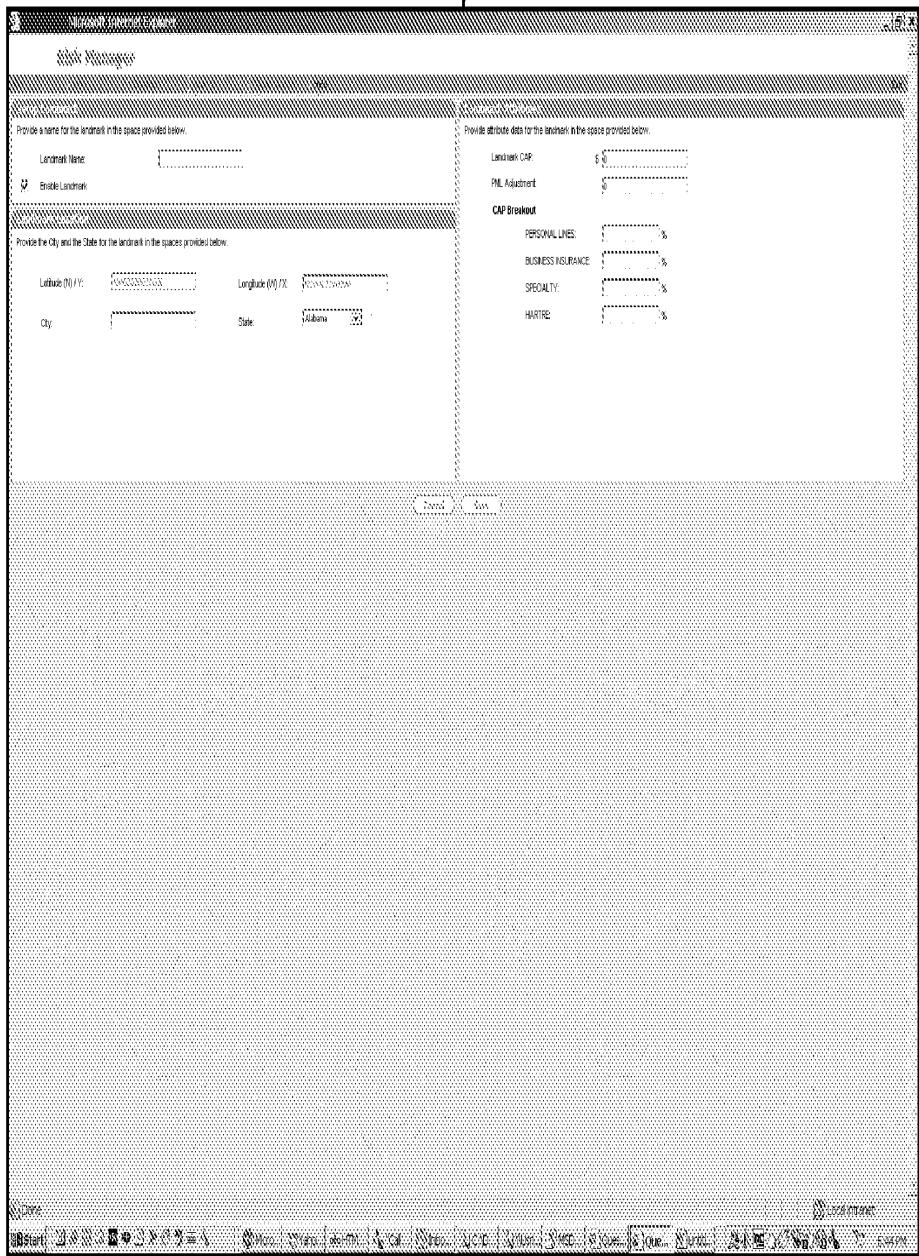


FIG. 124

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#	Description	Data
1	Ring Radius	Session based ring analysis records
2	Total # of Locations	Session based ring analysis records
3	Total Liability	Session based ring analysis records
4	Total PML	Session based ring analysis records
5	Total Premium	Session based ring analysis records

12500

FIG. 125

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#	Description	Data
1	Ring Number	Session based ring analysis records
2	Ring Radius	Session based ring analysis records
3	Total # of Locations	Session based ring analysis records
4	Total Liability	Session based ring analysis records
5	Total PML	Session based ring analysis records

12600

FIG. 126

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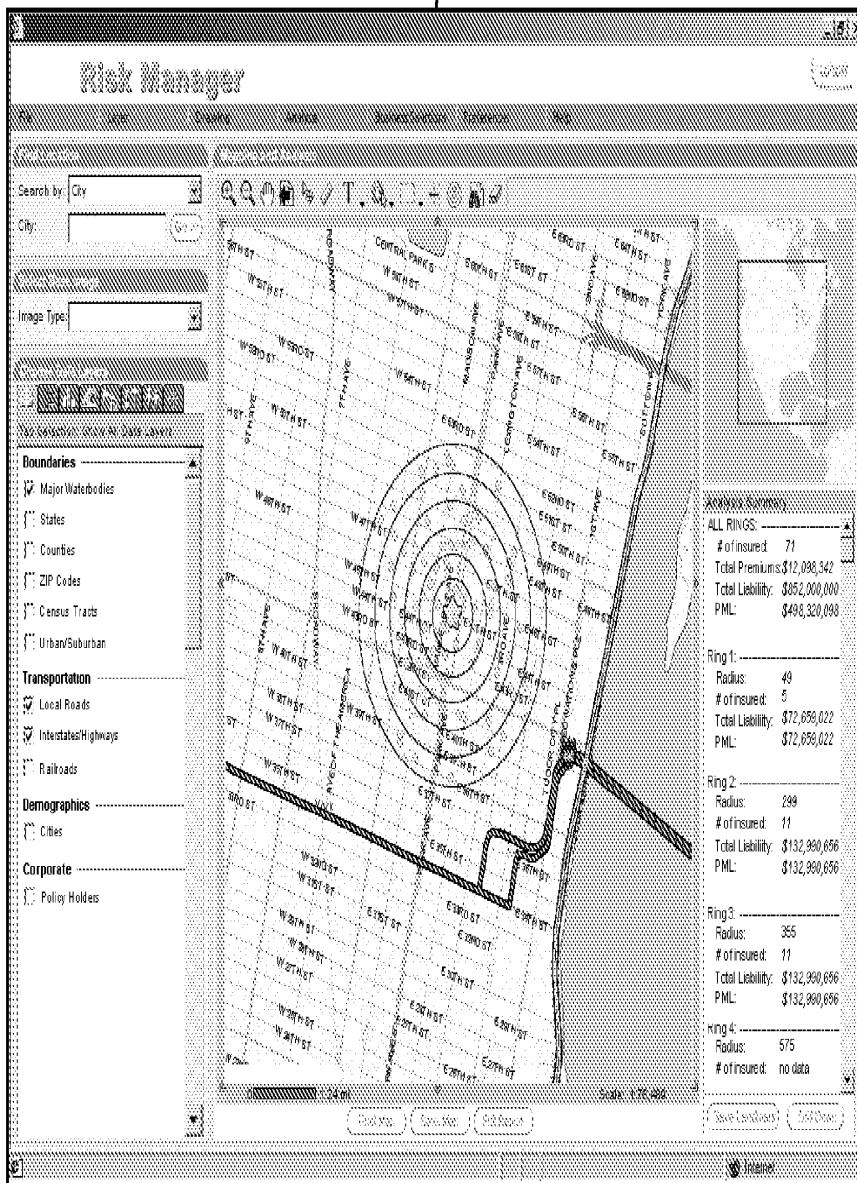
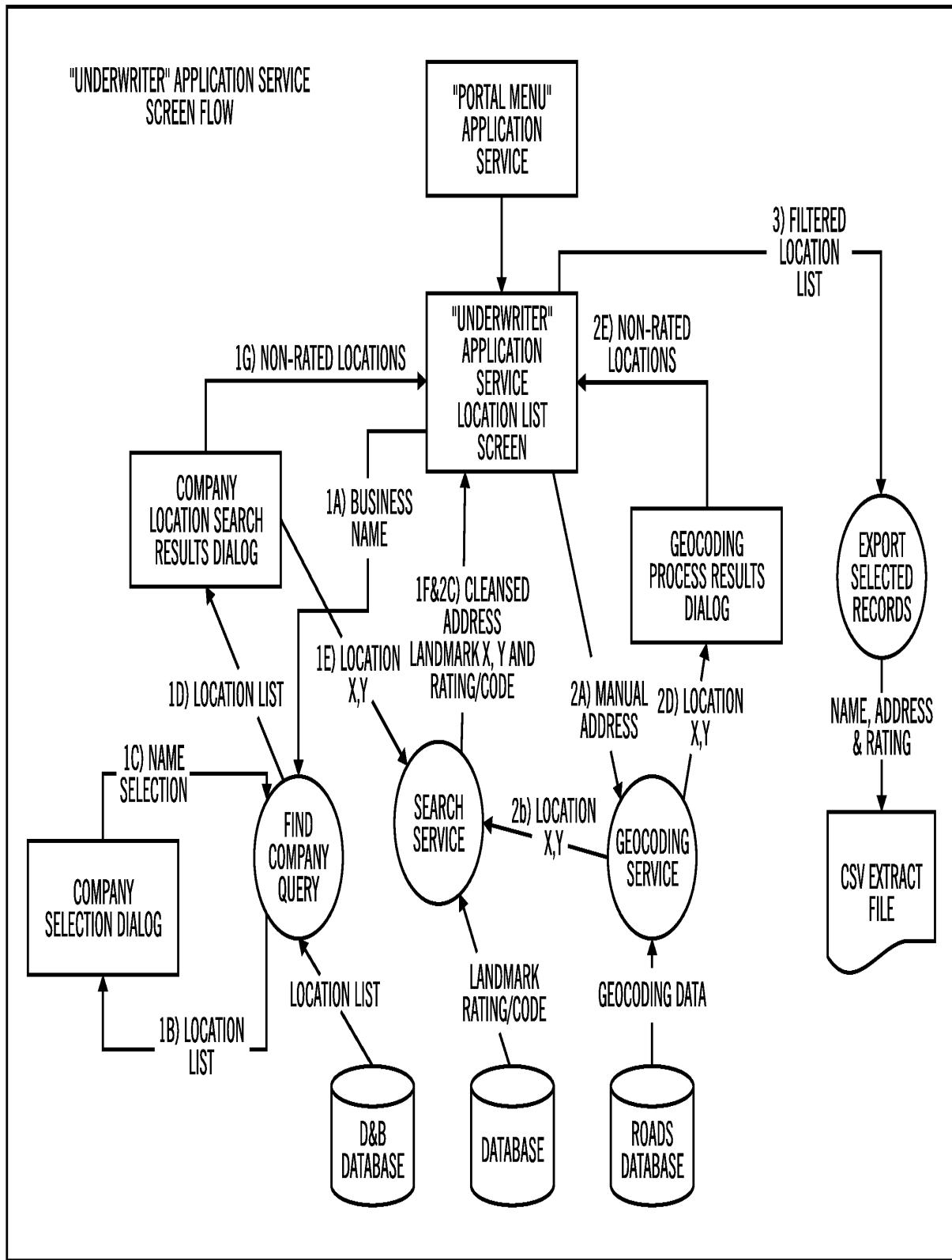


FIG. 127

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FIG. 128



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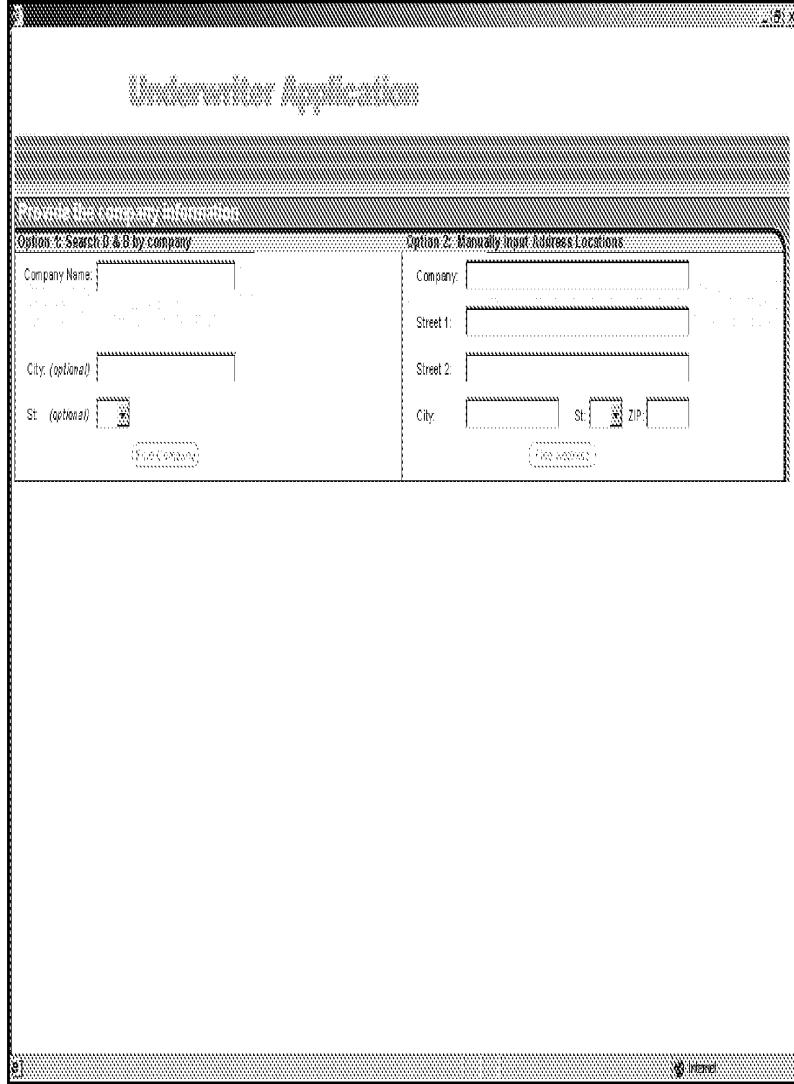


FIG. 129

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13000

/

Query	Company Name	City	State
1	Yes	No	No
2	Yes	Yes	No
3	Yes	No	Yes
4	Yes	Yes	Yes

FIG. 130

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13100

/

Column	Description
Company Selection Radio Button	First row defaults to selected. No selectable column header or description.
Company Name	business_name column from D&B Normalized searching table
City	Cleansed_city column from D&B Normalized searching table
State	Cleansed_state column from D&B Normalized searching table
DUNS Number (Hidden)	Hidden column not displayed in list. DUNS column from D&B Normalized searching table; foreign key from same column in main D&B table.

FIG. 131

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	Company Name	Address	City	State	Zip
1	<input checked="" type="checkbox"/> The Hartford	788 MIDDLE RD	NORTH CLARENDON	VT	05759-9433
2	<input type="checkbox"/> The Hartford	5373 LYONS RD	COCOONUT CREEK	FL	33073-2810
3	<input checked="" type="checkbox"/> The Hartford	2300 PACIFIC COAST HWY	MARINA DEL REY	CA	90264-3757
4	<input type="checkbox"/> The Hartford	7800 NW 85TH TER	OKLAHOMA CITY	OK	73132-3885
5	<input checked="" type="checkbox"/> The Hartford	3716 W OLD HIGHWAY 36	GRAND ISLAND	NE	68843-5048

FIG. 132

-

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13300

/

Location Number	Automatically generated when the list is displayed. Always show 1 through 'n' regardless of sort order.
Location Inclusion Check Box	user entered data element. Default is checked.
Company name	business_name column from D&B Normalized searching table
Address	Cleansed_address column from main D&B table
City	Cleansed_city column from main D&B table
State	Cleansed_state column from main D&B table
ZIP	Cleansed_zip column from main D&B table
Geocode Status (Hidden)	Hidden column not displayed in list. Geocode_status column from main D&B table
Geocoded Location (Hidden)	Hidden column not displayed in list. SDO_Geometry column from main D&B table

FIG. 133

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FIG. 134

13400

The screenshot shows a web-based application for address searching. At the top, there are two sections: 'Section A: Search by company' and 'Section B: Manually Input Address Locations'. In Section A, fields for 'Company Name' and 'City (optional)' are present. In Section B, fields for 'Company', 'Street 1', 'Street 2', 'City', 'State', and 'ZIP' are shown. A central message box displays the error: 'The address that you entered could not be found. Check for errors in the address and try again.' Below the message are two buttons: '(OK)' and '(Cancel)'. The entire application is set against a background of horizontal dotted lines.

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FIG. 135

13500

/

Underwriter Application

by Name

Option 1 - Search DB by company	Option 2 - Manually enter address & location
Company Name: <input type="text" value="BellSouth"/>	Company: <input type="text"/>
City/Address: <input type="text"/>	State: <input type="text"/>
Zip/Postal: <input type="text"/>	State 2: <input type="text"/>
Country: <input type="text"/>	City: <input type="text"/>
<input type="button" value="Find Company"/> <input type="button" value="Find Address"/>	

Search Results

#	Category	Address	City	State	Zip	Prov.
1	Residential	7000 123 4567	WINDHAM CORNERS	VT	05354-000	N/A
2	Residential	3333 123 4567	WINDHAM CORNERS	VT	05354-000	N/A
3	Residential	2222 123 4567	WINDHAM CORNERS	CA	93364-0001	N/A
4	Residential	7000 123 4568	CHALMERS CITY	CA	7110-333	N/A
5	Residential	2222 123 4569	CHALMERS CITY	CA	7110-333	N/A
6	Residential	2222 123 4570	CHALMERS CITY	CA	7110-333	N/A
7	Residential	2222 123 4571	CHALMERS CITY	CA	7110-333	N/A
8	Residential	2222 123 4572	CHALMERS CITY	CA	7110-333	N/A
9	Residential	2222 123 4573	CHALMERS CITY	CA	7110-333	N/A
10	Residential	2222 123 4574	CHALMERS CITY	CA	7110-333	N/A
11	Residential	2222 123 4575	CHALMERS CITY	CA	7110-333	N/A

Search Results

Number of Results: 11

Total of Results: 11

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13600

/

Location Number		Automatically generated when the list is displayed. Always show 1 through 'n' regardless of sort order.
Location Inclusion Check Box		user entered data element. Default is checked.
Company name		business_name column from D&B Normalized searching table
Address		Cleansed_address column from main D&B table
City		Cleansed_city column from main D&B table
State		Cleansed_state column from main D&B table
ZIP		Cleansed_zip column from main D&B table
rating	rating Number	Pml_rating_num column from policy_batch_landmark_rtg table, or static 0 or blank. Values 0-10 or blank.
	rating code	Pml_rating_group_cd column from the event_type_pml_rating table, or static '-None' or blank. Values '-High', '-Medium', '-Low', '-None' or blank.

FIG. 136

+

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Column	type
Company Name	Text
Address	Text
City	Text
State	Text
ZIP	Text
rating	Text

→ 13700

FIG. 137

+

144/187

13800
↓

The Company, "261 BROAD ST", "SUMTER", "SC", "29150-4146", "00-None"
The Company, "1000 S HIGH ST", "COLUMBIA", "TN", "38401-3718", "00-None"
The Company, "769 MIDDLE ROAD", "NORTH CLARENDON", "VT", "05759-9433", "00-None"

FIG. 138

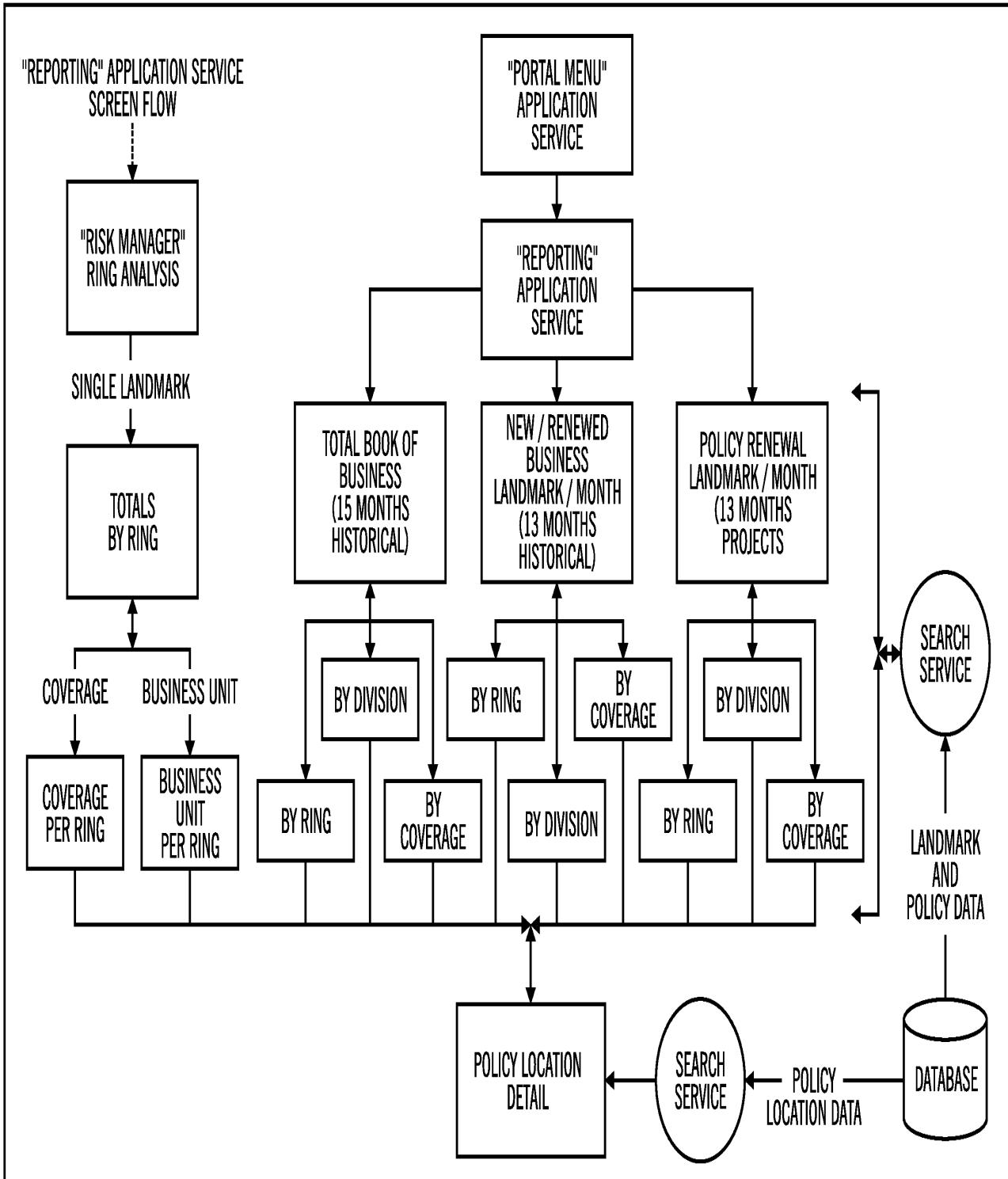


FIG. 139

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Q-02-02B

© Webs

14000

Report: Total Book of Business

View by Totals							
State	City	Landmark	Rating	Amount Cap.	% of Cap.	% Change Prior Month	% Change Prior Year
MN	Bloomington	Mall of America	1 ⚡	\$650,000,000	11.00%	-26.7%	(\$25,947,519)
MN	Minneapolis	225 South 6thStreet	1 ⚡	\$650,000,000			
MN	Minneapolis	Well Fargo Center	3 ⚡	\$650,000,000			
MN	Minneapolis	IDS Center	1 ⚡	\$650,000,000			
MN	Minneapolis	Multifoods Tower	1 ⚡	\$650,000,000			
NC	Charlotte	Bank of America Center	3 ⚡	\$650,000,000			
NY	Lower Manhattan	Bank of New York Building	5 ⚡	\$325,000,000			
NY	Lower Manhattan	Trump Building	8 ⚡	\$325,000,000			
NY	Lower Manhattan	55 Water Street	1 ⚡	\$325,000,000			
NY	Lower Manhattan	Sheraton New York	3 ⚡	\$325,000,000			
NY	Lower Manhattan	Marine Midland Bank Building	1 ⚡	\$325,000,000			
NY	Lower Manhattan	American International	1 ⚡	\$325,000,000			
NY	Lower Manhattan	60 Wall Street	6 ⚡	\$325,000,000			
NY	Lower Manhattan	One Chase Manhattan Plaza	9 ⚡	\$325,000,000			
NY	Lower Manhattan	One Liberty Plaza	1 ⚡	\$325,000,000			
NY	Lower Manhattan	One New York Plaza	1 ⚡	\$325,000,000			
NY	Lower Manhattan	Citibank	1 ⚡	\$325,000,000			
NY	Lower Manhattan	Woolworth Building	3 ⚡	\$325,000,000			
NY	Lower Manhattan	Millenium Hotel	1 ⚡	\$325,000,000			
NY	Lower Manhattan	Tribeca Tower	1 ⚡	\$325,000,000			
NY	Lower Manhattan	777 Tower	3 ⚡	\$325,000,000			
NY	Lower Manhattan	Two California Plaza	5 ⚡	\$325,000,000			
NY	Lower Manhattan	3 World Financial Center	8 ⚡	\$325,000,000			
NY	Mid Manhattan	The Metropolis	1 ⚡	\$325,000,000			
NY	Mid Manhattan	Chamlin Building	3 ⚡	\$325,000,000			
NY	Mid Manhattan	570 Lexington Avenue	1 ⚡	\$325,000,000			
NY	Mid Manhattan	101 Park Avenue	1 ⚡	\$325,000,000			
NY	Lower Manhattan	Two California Plaza	6 ⚡	\$325,000,000			
NY	Lower Manhattan	3 World Financial Center	9 ⚡	\$325,000,000			
NY	Mid Manhattan	The Metropolis	1 ⚡	\$325,000,000			
NY	Mid Manhattan	Chamlin Building	1 ⚡	\$325,000,000			
NY	Lower Manhattan	Two California Plaza	1 ⚡	\$325,000,000			

FIG. 140

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14100

Reports: New Business by Landmark

View by Totals

State	City	Landmark	Rating	Landmark Annual Cap	Aug '02	Sep '02	Oct '02	Nov '02	Dec '02
MN	Bloomington	Mall of America	1 ⚡	\$650,000,000					
MN	Minneapolis	225 South 6th Street	1 ⚡	\$650,000,000					
MN	Minneapolis	Well Fargo Center	3 ⚡	\$650,000,000					
MN	Minneapolis	IDS Center	1 ⚡	\$650,000,000					
MN	Minneapolis	Multifoods Tower	1 ⚡	\$650,000,000					
NC	Charlotte	Bank of America Center	3 ⚡	\$650,000,000					
NY	Lower Manhattan	Bank of New York Building	5 ⚡	\$325,000,000					
NY	Lower Manhattan	Trump Building	8 ⚡	\$325,000,000					
NY	Lower Manhattan	55 Water Street	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Sheraton New York	3 ⚡	\$325,000,000					
NY	Lower Manhattan	Marine Midland Bank Building	1 ⚡	\$325,000,000					
NY	Lower Manhattan	American International	1 ⚡	\$325,000,000					
NY	Lower Manhattan	60 Wall Street	6 ⚡	\$325,000,000					
NY	Lower Manhattan	One Chase Manhattan Plaza	9 ⚡	\$325,000,000					
NY	Lower Manhattan	One Liberty Plaza	1 ⚡	\$325,000,000					
NY	Lower Manhattan	One New York Plaza	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Citibank	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Woolworth Building	3 ⚡	\$325,000,000					
NY	Lower Manhattan	Millenium Hotel	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Tribeca Tower	1 ⚡	\$325,000,000					
NY	Lower Manhattan	777 Tower	3 ⚡	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	5 ⚡	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	8 ⚡	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1 ⚡	\$325,000,000					
NY	Mid Manhattan	Chanin Building	3 ⚡	\$325,000,000					
NY	Mid Manhattan	570 Lexington Avenue	1 ⚡	\$325,000,000					
NY	Mid Manhattan	101 Park Avenue	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	6 ⚡	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	9 ⚡	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1 ⚡	\$325,000,000					
NY	Mid Manhattan	Chanin Building	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	1 ⚡	\$325,000,000					

FIG. 141

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FIG. 142

14200

Reports: Policy Renewal by Landmark

View by Totals

State	City	Landmark	Rating	Landmark Annual Cap	Current Aug 02	30 Days Sep 02	60 Days Oct 02	90 Days Nov 02	120 Days Dec 02
MN	Bloomington	Mall of America	1 ⚡	\$650,000,000					
MN	Minneapolis	225 South 6th Street	1 ⚡	\$650,000,000					
MN	Minneapolis	Well Fargo Center	3 ⚡	\$650,000,000					
MN	Minneapolis	IDS Center	1 ⚡	\$650,000,000					
MN	Minneapolis	Multifoods Tower	1 ⚡	\$650,000,000					
NC	Charlotte	Bank of America Center	3 ⚡	\$650,000,000					
NY	Lower Manhattan	Bank of New York Building	5 ⚡	\$325,000,000					
NY	Lower Manhattan	Trump Building	8 ⚡	\$325,000,000					
NY	Lower Manhattan	55 Water Street	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Sheraton New York	3 ⚡	\$325,000,000					
NY	Lower Manhattan	Marine Midland Bank Building	1 ⚡	\$325,000,000					
NY	Lower Manhattan	American International	1 ⚡	\$325,000,000					
NY	Lower Manhattan	60 Wall Street	6 ⚡	\$325,000,000					
NY	Lower Manhattan	One Chase Manhattan Plaza	9 ⚡	\$325,000,000					
NY	Lower Manhattan	One Liberty Plaza	1 ⚡	\$325,000,000					
NY	Lower Manhattan	One New York Plaza	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Citibank	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Woolworth Building	3 ⚡	\$325,000,000					
NY	Lower Manhattan	Millenium Hotel	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Tribeca Tower	1 ⚡	\$325,000,000					
NY	Lower Manhattan	777 Tower	3 ⚡	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	5 ⚡	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	8 ⚡	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1 ⚡	\$325,000,000					
NY	Mid Manhattan	Chanin Building	3 ⚡	\$325,000,000					
NY	Mid Manhattan	570 Lexington Avenue	1 ⚡	\$325,000,000					
NY	Mid Manhattan	101 Park Avenue	1 ⚡	\$325,000,000					
NY	Lower Manhattan	Two California Plaza	6 ⚡	\$325,000,000					
NY	Lower Manhattan	3 World Financial Center	9 ⚡	\$325,000,000					
NY	Mid Manhattan	The Metropolis	1 ⚡	\$325,000,000					
NY	Mid Manhattan	Chanin Building	1 ⚡	\$325,000,000					

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14300

# Column Name	Description
1 Unique user Name	Text: Minimum 6, maximum of 50 characters. Start with character only; any mix of alphanumeric after first character. No special or control characters. Upper or lower case.
2 First Name	Text: Maximum 100 character string with any mix of alphanumeric and special characters except for '%', ''', '='', ;, and any control characters.
3 Last Name	Text: Maximum 100 character string with any mix of alphanumeric and special characters except for '%', ''', '='', ;, and any control characters.
4 E-Mail Address	Text: Maximum 250 character string with any valid email address.
5 Status	Text: Either of the two strings "ACTIVE" or "INACTIVE".
6 Client Division	Text: Any valid Division string matching the DIVISION_NM column in the Division table.

FIG. 143

14400

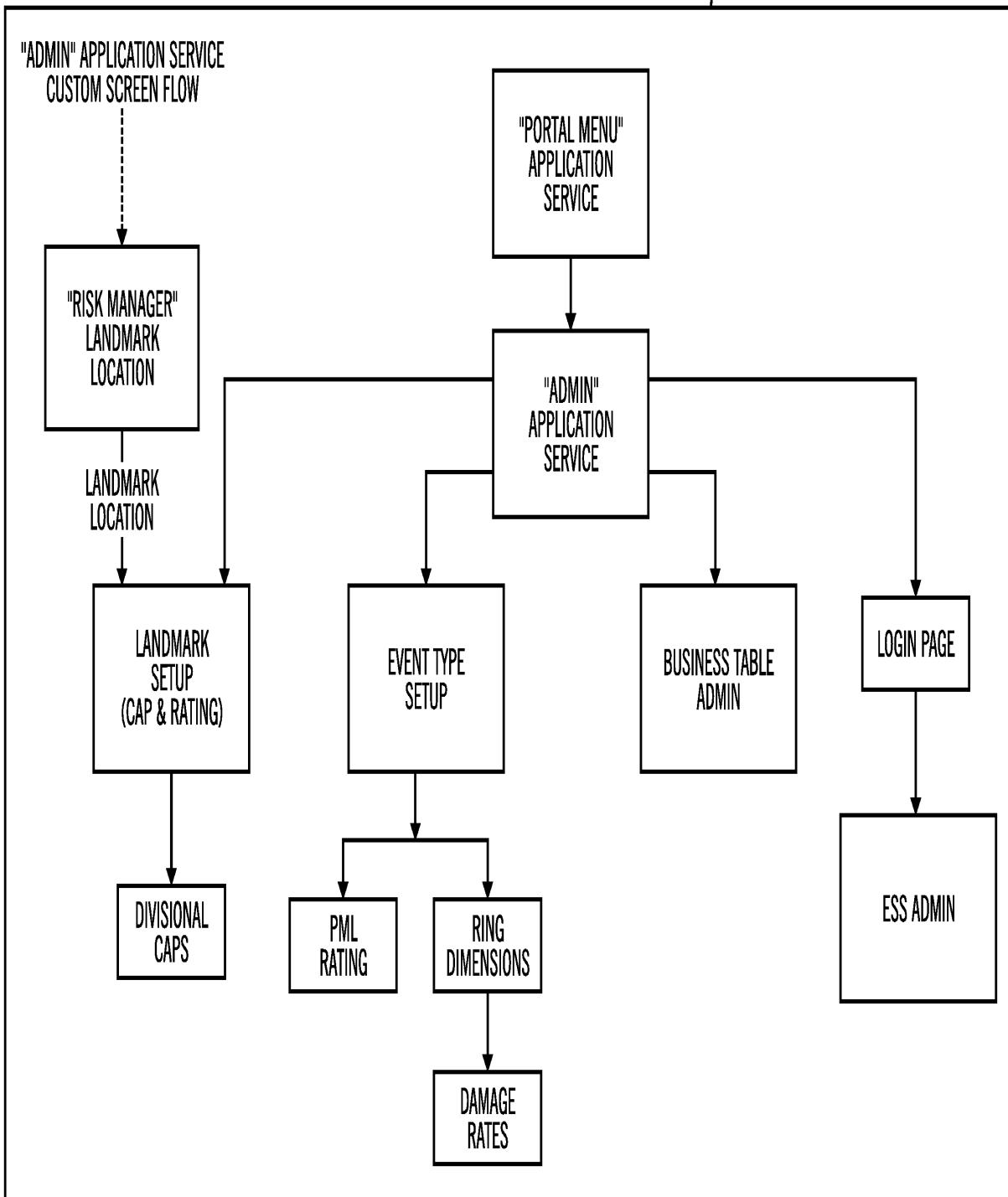


FIG. 144

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FIG. 145

14500

Risk Manager Application

Specify the Landmark name below.

Provide a name for the landmark in the space provided below.

Landmark Name:

Enable Landmark

Provide the location that defines the Landmark location.

Street 1:

Street 2:

City: St: ZIP:

Landmark Attributes

Provide the attribute data for the landmark in the spaces provided below.

CAP: \$

PML Adjustment:

CAP Breakout

Division 1	<input type="text"/> %
Division 2	<input type="text"/> %
Division 3	<input type="text"/> %
Division 4	<input type="text"/> %
Division 5	<input type="text"/> %
Division 6	<input type="text"/> %
Division 7	<input type="text"/> %
Division 8	<input type="text"/> %

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Q-02-02B

FIG. 146

14600

Risk Manager Application

Event Information

Provide a name for the event in the space provided below.

Event Name:

Pre-Calc.

Ring Information

Provide the default ring details that are associated with this event.

Enter the required ring information below.

Number of Rings:

Unit of Measurement:

Spacing from center:

Ring 1: <input type="text" value="49"/>	Ring 6: <input type="text" value="5280"/>
Ring 2: <input type="text" value="299"/>	
Ring 3: <input type="text" value="599"/>	
Ring 4: <input type="text" value="1319"/>	
Ring 5: <input type="text" value="2639"/>	

Damage Rate

Each ring will have a damage rate associated with it that is used to calculate the PML. Provide the damage rate for each ring in the spaces provided below.

	Ring 1:	Ring 2:	Ring 3:	Ring 4:	Ring 5:	Ring 6:
Coverage Type A:	<input type="text" value="1.0"/>					
Coverage Type B:	<input type="text" value="1.0"/>					
Coverage Type C:	<input type="text" value="1.0"/>					
Coverage Type D:	<input type="text" value="1.0"/>					
Coverage Type E:	<input type="text" value="1.0"/>					
Coverage Type F:	<input type="text" value="1.0"/>					
Coverage Type G:	<input type="text" value="1.0"/>					
Coverage Type H:	<input type="text" value="1.0"/>					
Coverage Type I:	<input type="text" value="1.0"/>					
Coverage Type J:	<input type="text" value="1.0"/>					
Coverage Type K:	<input type="text" value="1.0"/>					

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FIG. 147

14700

Risk Manager Application

PM Rating Table

Please provide the information that describes the behavior of the various PML ratings in the spaces provided below.

Rating	Description	Start Ring	Group Code	Group Code Description
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

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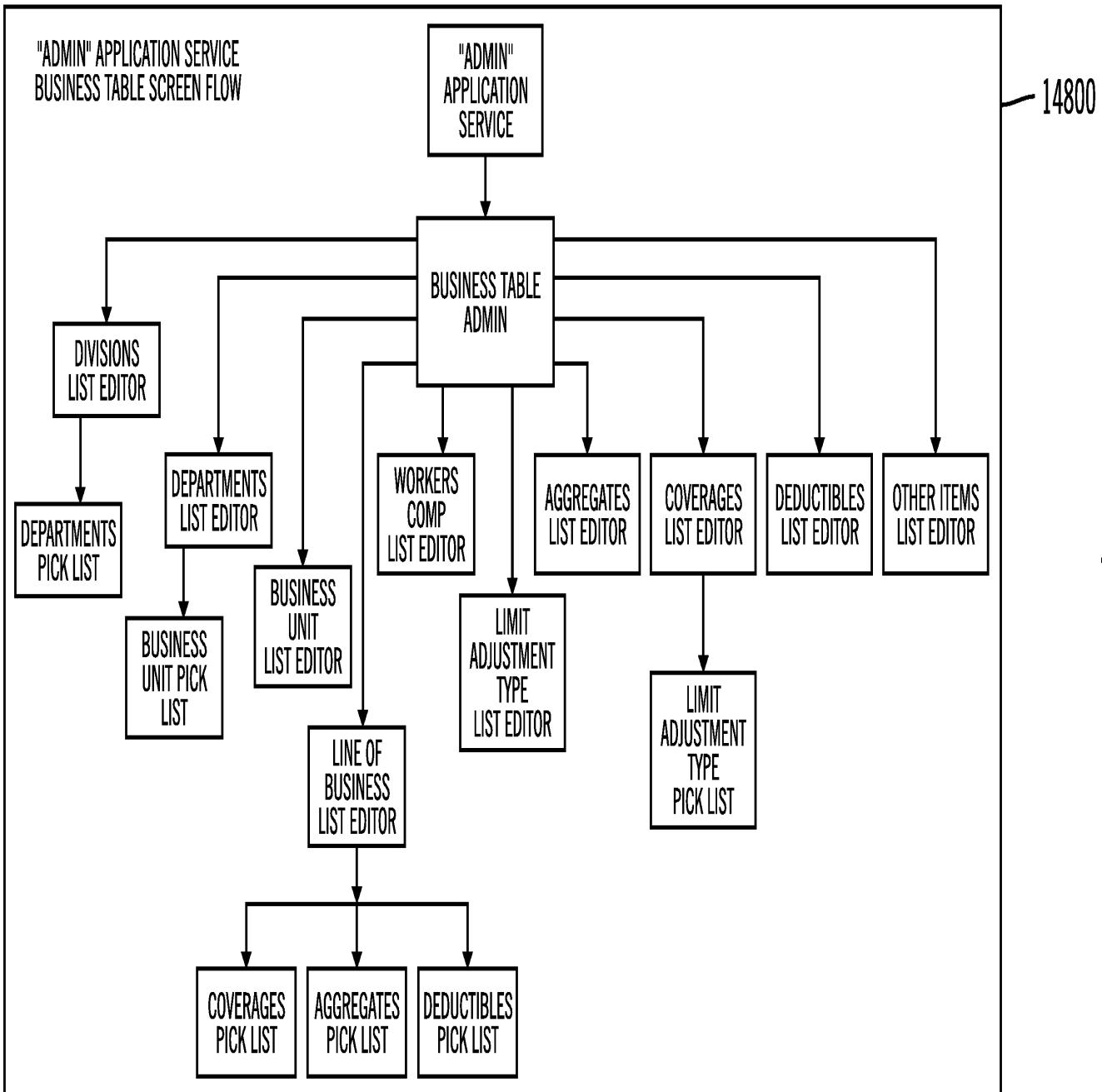


FIG. 148

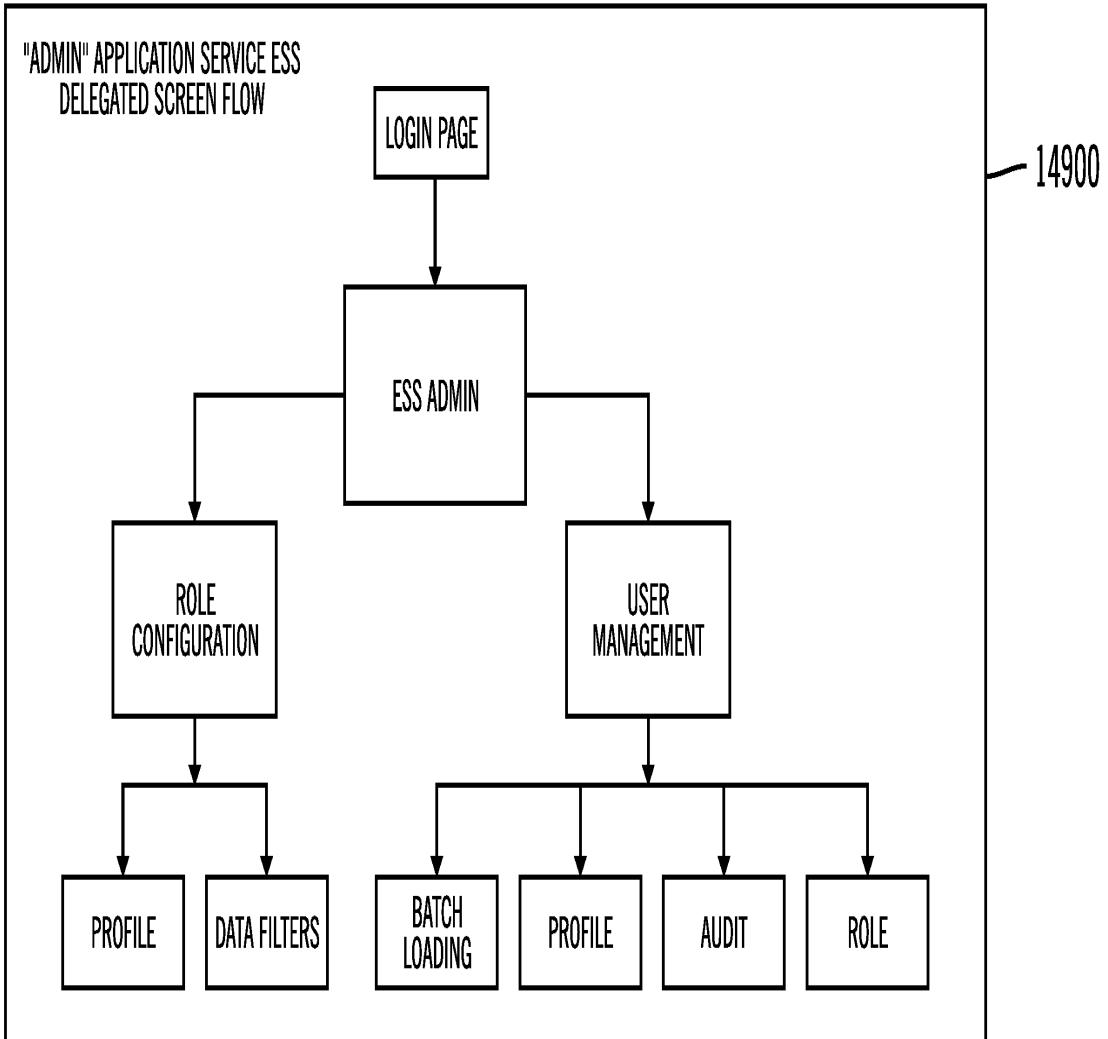


FIG. 149

+

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Corporate	Management	Underwriter	Division Access to Policy Location Detail
1	2	4	Personal Lines
		4	Business Insurance
		4	Specialty
		3	Client-specific

15000

FIG. 150

+

+

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Column Name	Column Size
DUNS	(CHAR(9))
business_name	(CHAR(120))
Cleansed_city	(CHAR(50))
Cleansed_state	(CHAR(10))

15100

FIG. 151

+

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15200

View	Table Joins	Search Keys	Selected Fields	application services Using View
landmark_location_view	Policy_batch_landmark_rtg landmark Pml_event_type_rtg		landmark.*	Risk Manager
policy_location_view	policy_location policy			Risk Manager

FIG. 152

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Physical Layer	Logical Layer	
landmark Locations	landmarks: All production landmarks in a single logical layer.	15300
policy locations	Current policy locations: policy locations from physical layer where batch # Current.	
	Aug '02 policy locations: policy locations from physical layer where batch # = Aug '02.	
	Nov '01 policy locations: policy locations from physical layer where batch # = Nov '01.	
	Gold policy locations: policy locations from physical layer where batch # = Gold. (Disable display post December launch; re-enable for validation testing).	

FIG. 153

1540

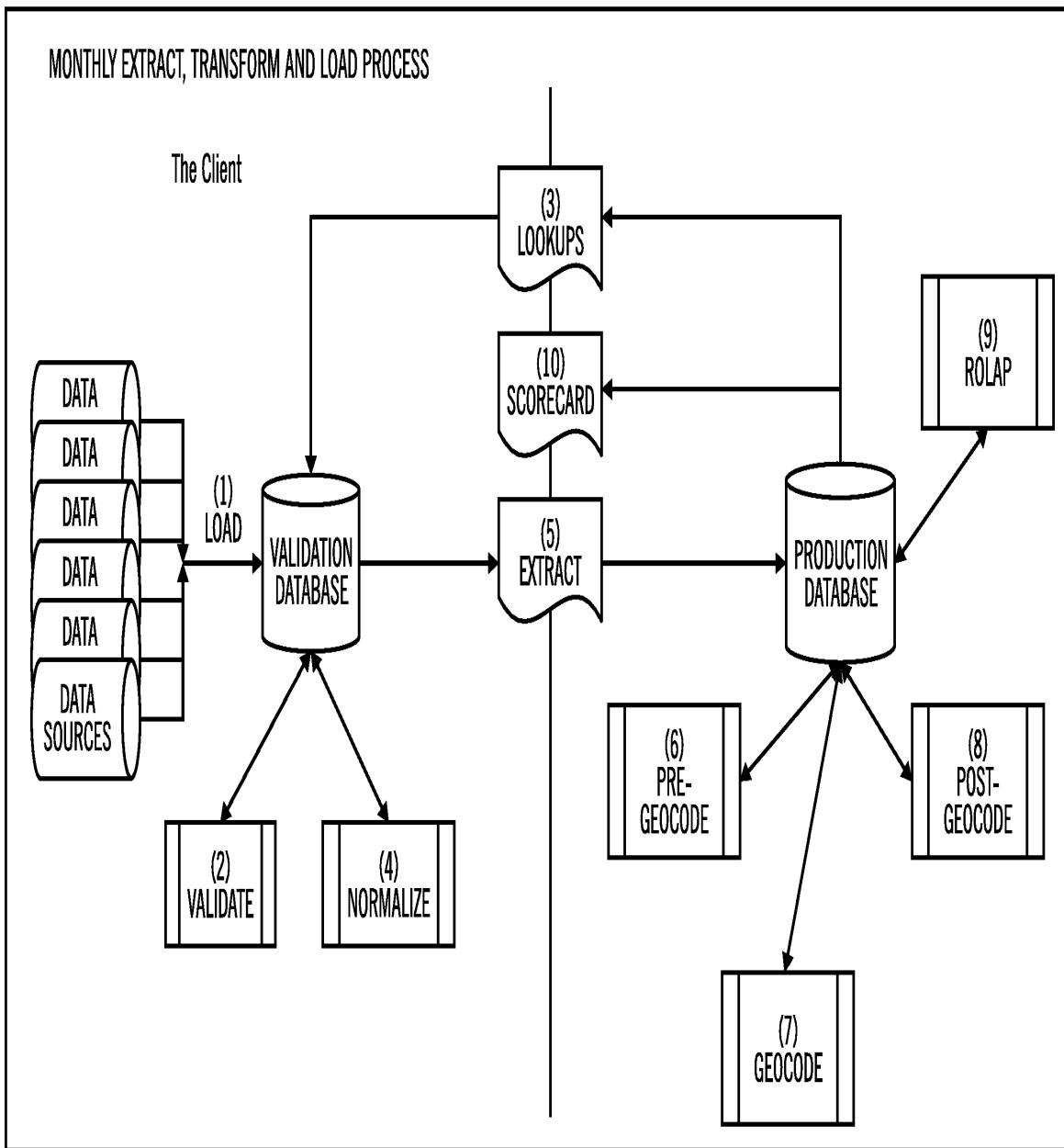


FIG. 154

Data Integration Services

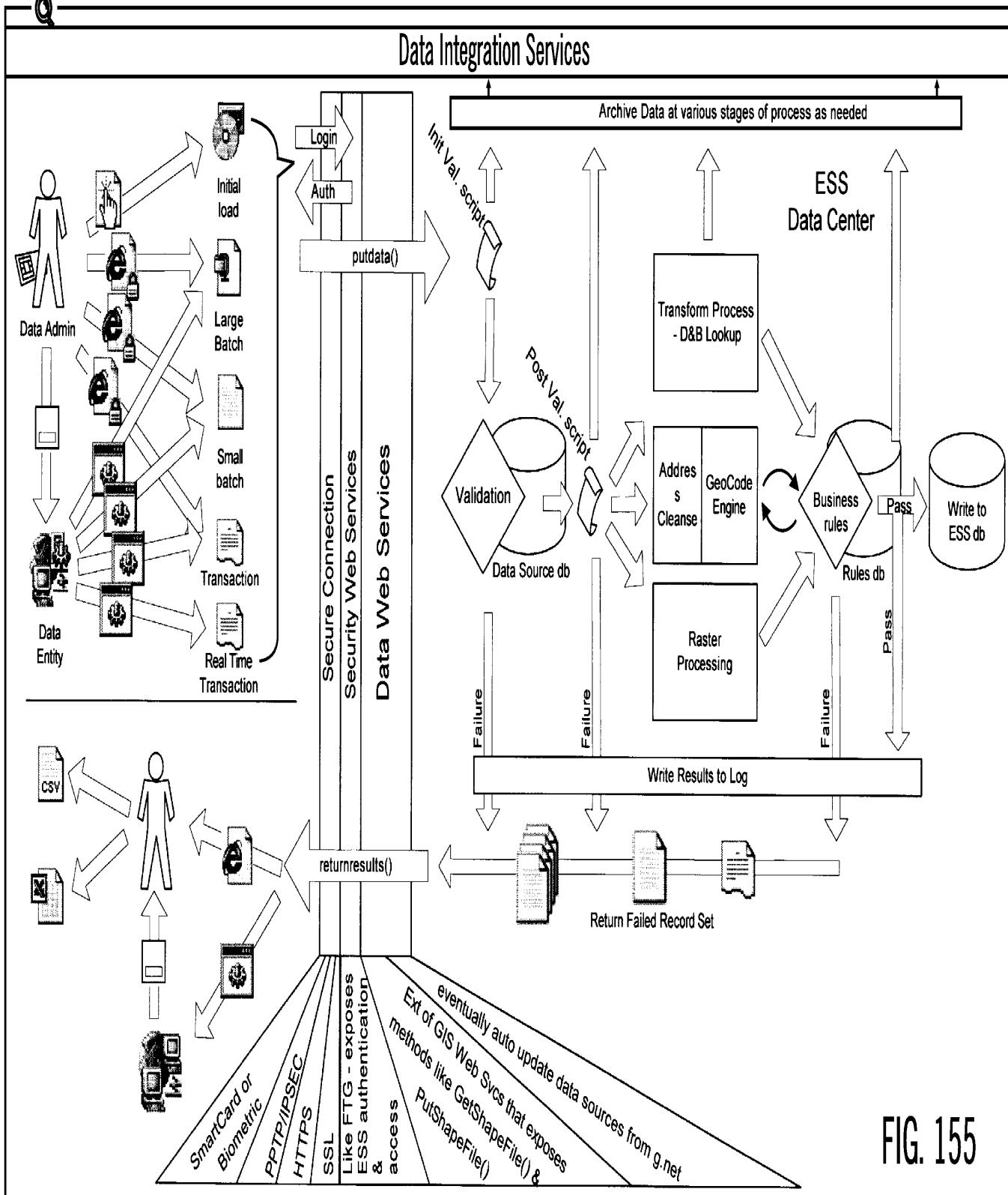


FIG. 155

Q-02-02B
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15600

Companies		Customer Details
<input type="checkbox"/> test	<input type="checkbox"/> Name: questerra	
<input type="checkbox"/> test	<input type="checkbox"/> Usage Limits: Type: TEST Project Cnt: 2 Ann. Crn: 10 Storage Limit: 0	
<input type="checkbox"/> test	<input type="checkbox"/> Group Status: Active	
<input type="checkbox"/> test	<input type="checkbox"/> Users:	
<input type="checkbox"/> test	<input type="checkbox"/> swilliams	
<input type="checkbox"/> test	<input type="checkbox"/> Roles:	
<input type="checkbox"/> test	<input type="checkbox"/> questerra	
<input type="checkbox"/> test	<input type="checkbox"/> testRole10	
<input type="checkbox"/> test	<input type="checkbox"/> Data Sources:	
<input type="checkbox"/> test	<input type="checkbox"/> - Prospect Import	
<input type="checkbox"/> test	<input type="checkbox"/> - Customer Import	
<input type="checkbox"/> test	<input type="checkbox"/> - New Data Source	
<input type="checkbox"/> test	<input type="checkbox"/> Company Resources:	
<input type="checkbox"/> test	<input type="checkbox"/> Advertising Companies	
<input type="checkbox"/> test	<input type="checkbox"/> Available Undeveloped Parcels	
<input type="checkbox"/> test	<input type="checkbox"/> Banking and Finance Companies	
<input type="checkbox"/> test	<input type="checkbox"/> Cajun Reports	
<input type="checkbox"/> test	<input type="checkbox"/> Census Tract Stats	
<input type="checkbox"/> test	<input type="checkbox"/> Cities	
<input type="checkbox"/> test	<input type="checkbox"/> Color Imagery	
<input type="checkbox"/> test	<input type="checkbox"/> DOQQ	
<input type="checkbox"/> test	<input type="checkbox"/> DRG	
<input type="checkbox"/> test	<input type="checkbox"/> DRG	
<input type="checkbox"/> test	<input type="checkbox"/> DemoReports	
<input type="checkbox"/> "Required Field"		
<input type="button" value="New Company..."/>		<input type="button" value="Update"/>

FIG. 156A

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Q-02-02B

15610

Prospect Import

Data Sources

Data Source Details

Prospect Import

Type: Batch

Source: MAS 90

Media: CSV file via web

Log File: \\server\folder\prospecting\log

Minimum Access Security: FTP

Pre-Validation Script: \\server\folder\validation\scriptpre.js

Post Validation Script: \\server\folder\script\prospectpost.js

Users

- Frank Davies
- Jane Jenkins
- Peter Johnson
- May McMurtry
- Eugene Norton
- Bob Smith

Metadata	Required	Type	Size	Business Rule
Name:	<input checked="" type="checkbox"/>	text	50	
Address1:	<input checked="" type="checkbox"/>	text	100	
Address2:	<input checked="" type="checkbox"/>	text	100	
City:	<input checked="" type="checkbox"/>	text	50	
State:	<input checked="" type="checkbox"/>	text	2	must be a valid state...
PostalCode:	<input checked="" type="checkbox"/>	numeric	10	
Type:	<input checked="" type="checkbox"/>	list		
Income:	<input checked="" type="checkbox"/>	numeric	10	
Expected Revenue:	<input checked="" type="checkbox"/>	numeric	10	
Expected Date:	<input checked="" type="checkbox"/>	date		

Save Cancel

FIG. 156B

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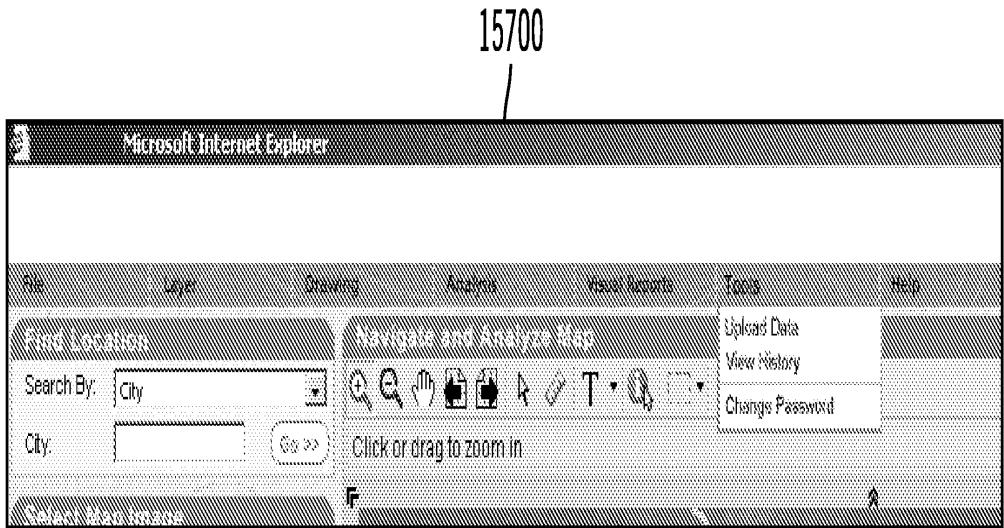


FIG. 157A

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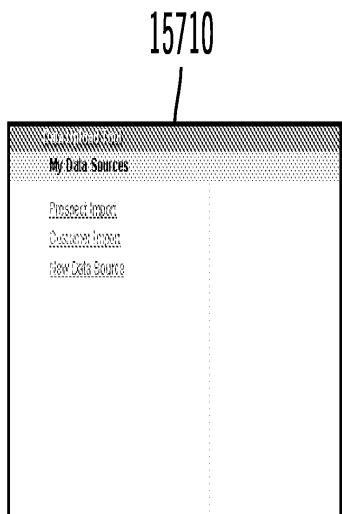


FIG. 157B

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15720

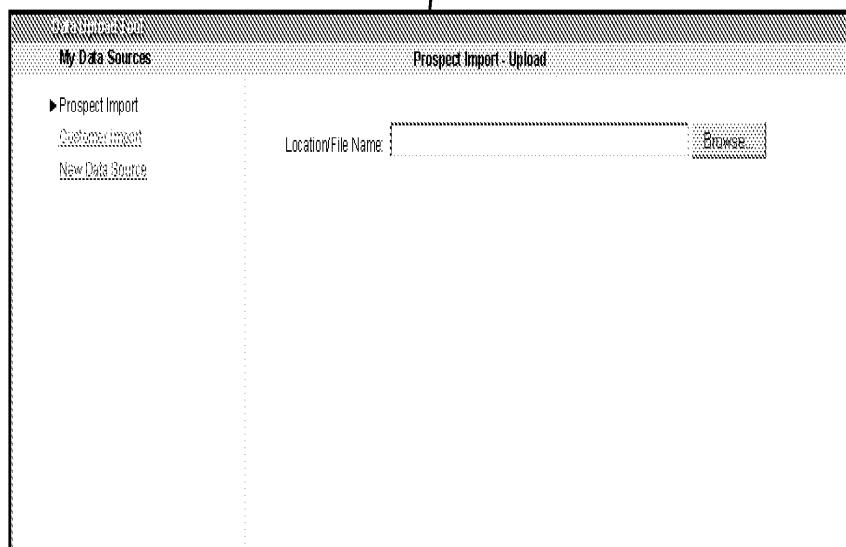


FIG. 157C

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15800

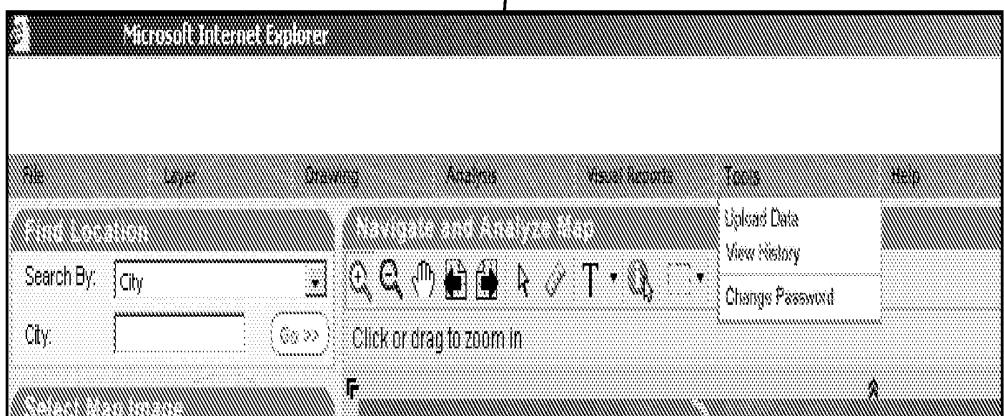


FIG. 158A

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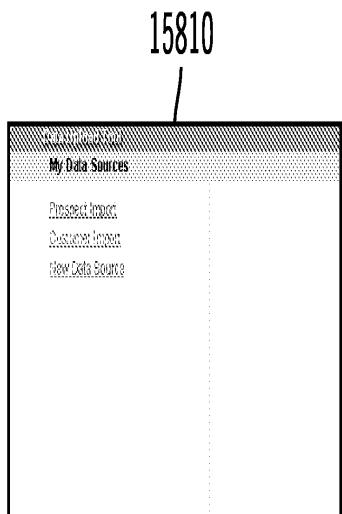


FIG. 158B

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15820

Customer Import - Submit

My Data Sources

Present (1)
► Customer Import
Import Sources

Name

Address 1

Address 2

City State Postal Code

Type

Income

Actual Revenue

Active As Of Date

FIG. 158C

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Q-02-02B

15900

Companies		Customer Details
test	Name: questerra	
test	Usage Limits: Type:TEST1 Project Cnt:2 Ann. Cnt:10 Storage Limit:0	
test	Group Status: Active	
newmedics	User: swilliams	
KEN'S TEST	Role: questerra	
new company	testRole10	
questerra	Data Sources	
client	- Prospect Import	
Danny's test	- Customer Import	
Eve's test	- New Data Source	
new developed company	Company Resources:	
test	Advertising Companies	
testmemo	Available Undeveloped Parcels	
verde	Banking and Finance Companies	
	Cajun Reports	
	Census Tract Stats	
	Cities	
	Color Imagery	
	DOQQ	
	DRG	
	DRG	
	DemoReports	
*Required field		
<input type="button" value="New Company"/>		<input type="button" value="Update"/>

FIG. 159

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Q-02-02B

16000

Customer Administration

questerra Data Sources

Data Source Details

Prospect Import
Customer Import
New Data Source

*Data Source Name: Prospect Import Version: 2
 *Type: Batch
 Source: MAS 90
 Media: CSV file via web
 Log File: \\server\folder\prospectlog.txt
 Minimum Access Security: PPTP
 Pre-Validation Script: \\server\folder\scripts\prospectpre.js
 Post Validation Script: \\server\folder\scripts\prospectpost.js

Users

- Frank Davies
- Janet Jenkins
- Peter Johnson
- Mary McMurtry
- Eugene Norton
- Bob Smith

Metadata	Required	Type	Size	Business Rule
Name:	<input checked="" type="checkbox"/>	text	50	
Address1:	<input checked="" type="checkbox"/>	text	100	
Address2:	<input checked="" type="checkbox"/>	text	100	
City:	<input checked="" type="checkbox"/>	text	50	
State:	<input checked="" type="checkbox"/>	text	2	must be a valid state...
PostalCode:	<input checked="" type="checkbox"/>	numeric	10	
Type:	<input checked="" type="checkbox"/>	list		
Income:	<input checked="" type="checkbox"/>	numeric	10	
Expected Revenue:	<input checked="" type="checkbox"/>	numeric	10	<0
Expected Date:	<input checked="" type="checkbox"/>	date		

Required field

[Back to Company Info](#) Save Cancel

FIG. 160

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Q-02-02B

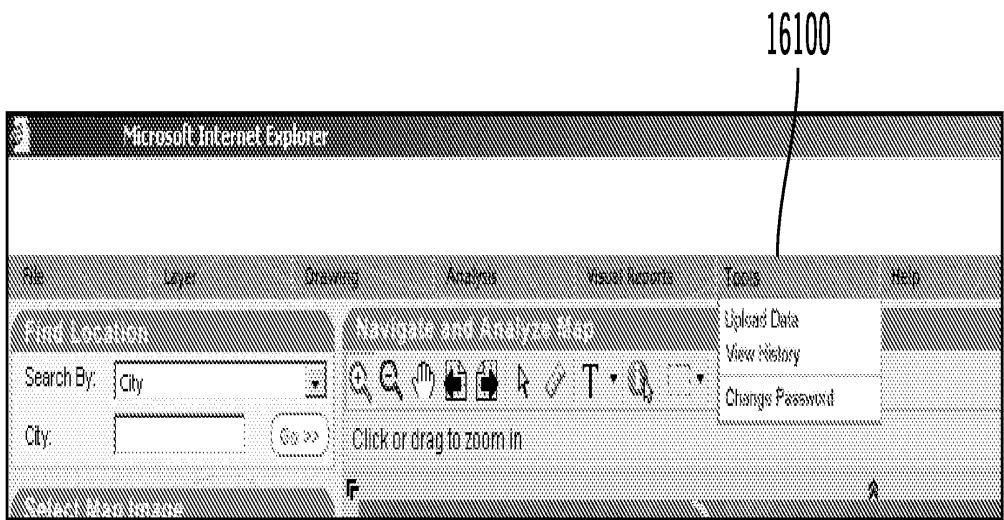


FIG. 161

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Q-02-02B

16200

The screenshot shows a software interface for 'Prospect Import - Upload'. At the top left, there is a sidebar with options: 'Prospect Import' (selected), 'Customer Import', and 'New Data Source'. The main area has a title 'Prospect Import - Upload' and a sub-section 'Location/File Name:' with a text input field and a 'Browse...' button. At the bottom, there is a note 'Required field' and a row of buttons: 'Upload File', 'Clear', and 'Cancel'.

FIG. 162

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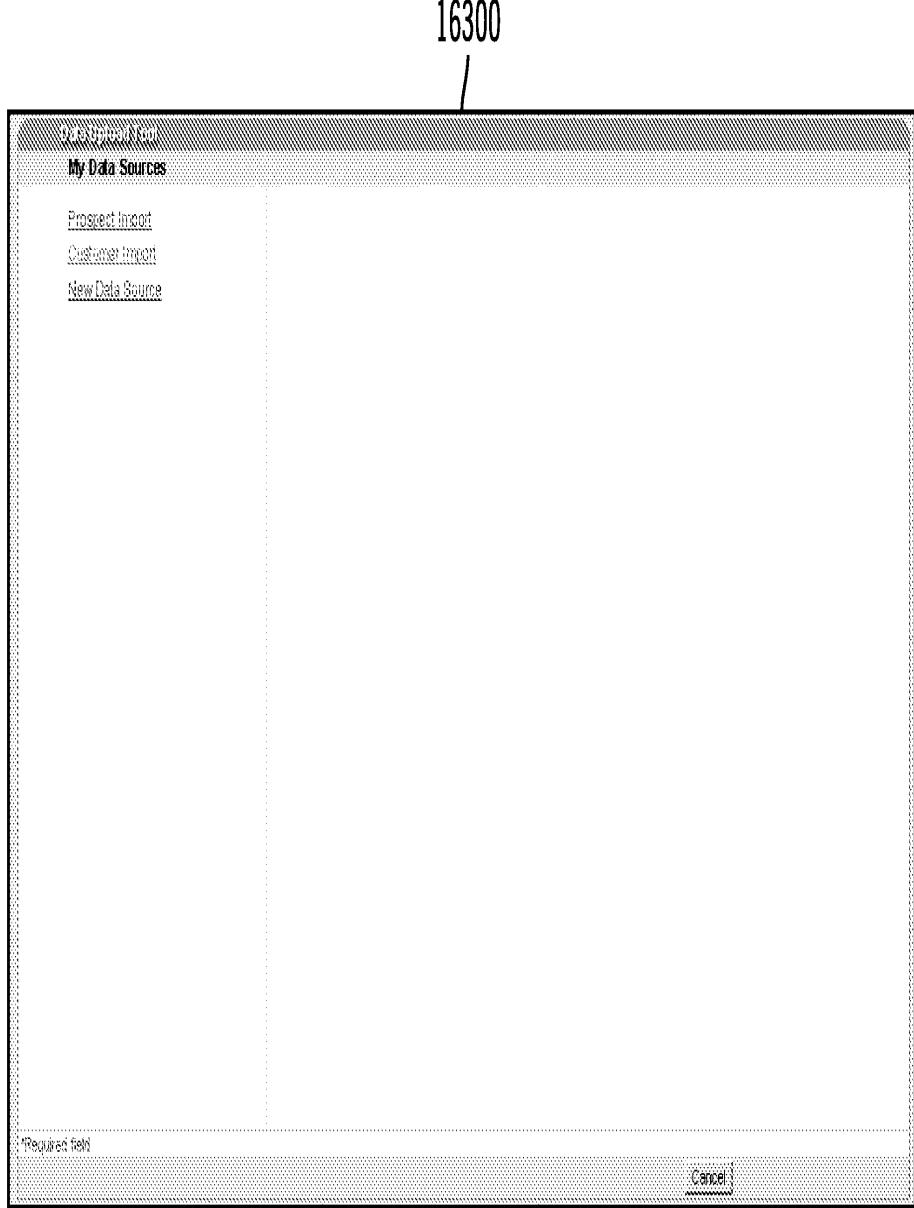


FIG. 163

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16400

Customer Import - Submit

My Data Sources

Project Import
Customer Import
New Data Source

Name: _____

Address 1: _____

Address 2: _____

City: _____ State: _____ Postal Code: _____

Type: _____

Income: _____

Actual Revenue: _____

Active: As Of Date: _____

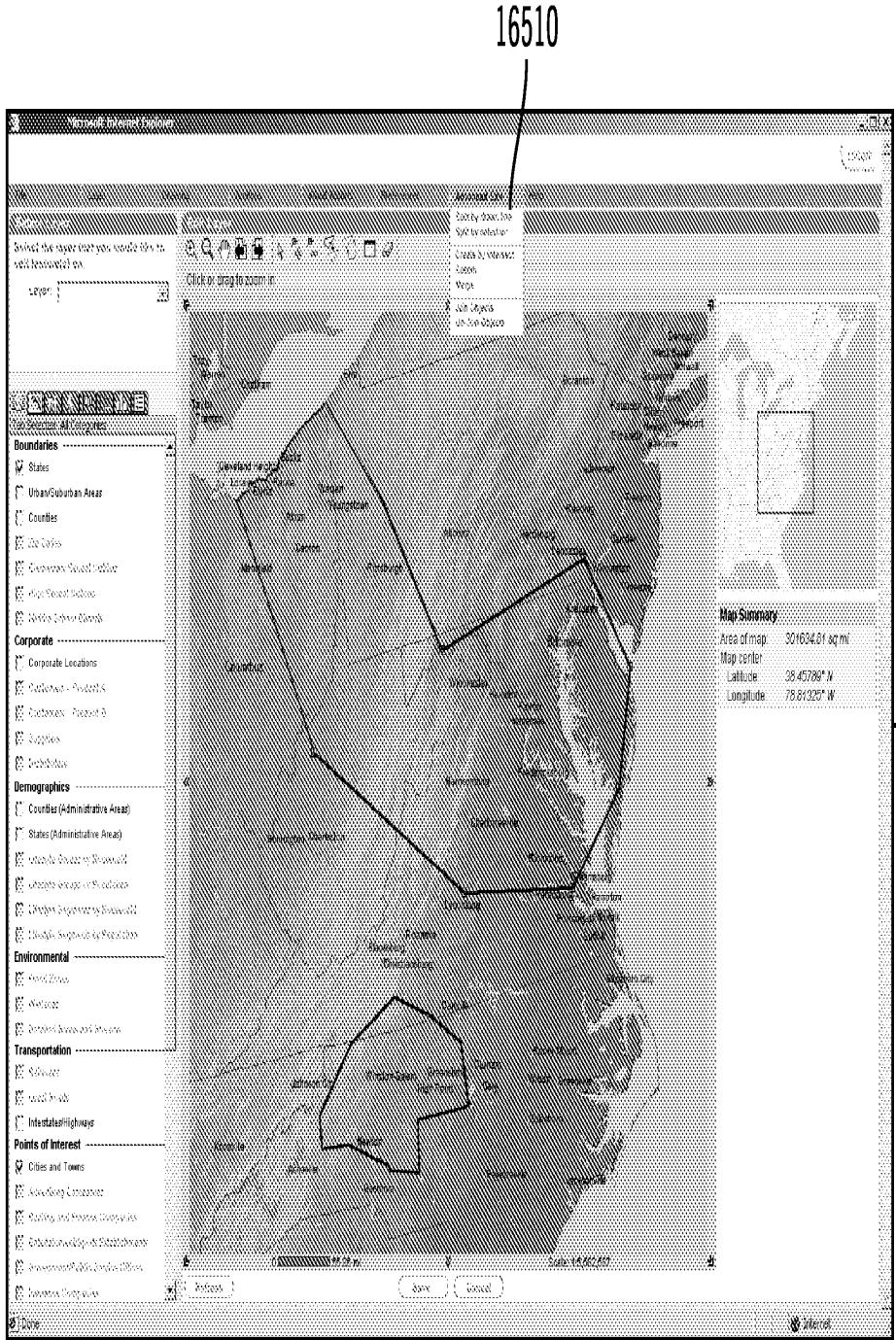
Required field

Submit Cancel

FIG. 164

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Q-02-02B

FIG. 165



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16600

OPERATION	SPECIAL HANDLING	CLIENT HANDOFF	HANOFF AT SAVE	CLIENT PROMPT	ATTRIBUTE ENTRY
ZOOM IN					
ZOOM OUT					
CLICK AND DRAG PAN					
BACK					
FORWARD					
SELECTION					
ADD VERTEX	YES		HANOFF		
ADD OBJECT	YES	HANOFF			SKIP
DELETE VERTEX	YES		HANOFF		
DELETE SELECTED OBJECT	YES	HANOFF			
MOVE VERTEX	YES		HANOFF		
MOVE OBJECT	YES		HANOFF		
LOAD OBJECT INTO EDIT					
LAYER					
SELECT EDIT LAYER					
EDIT ATTRIBUTES	YES	HANOFF			SKIP
CLEAR SELECTION					
SAVE OBJECT TO EDIT LAYER	YES	HANOFF			SKIP
SNAP TO	YES	HANOFF			
SPLIT BY DRAWN LINE	YES	HANOFF			SKIP
SPLIT BY SELECTION	YES	HANOFF			SKIP
CREATE BY INTERSECT	YES	HANOFF			SKIP
ABSORB	YES	HANOFF			
MERGE	YES	HANOFF			
JOIN OBJECTS	YES	HANOFF			
UN-JOIN OBJECTS	YES	HANOFF			SKIP
SAVE	YES	HANOFF			
DONE/EXIT					
HELP	YES	HANOFF			
REFRESH					
CANCEL					
MOVE TO BACK					

FIG. 166

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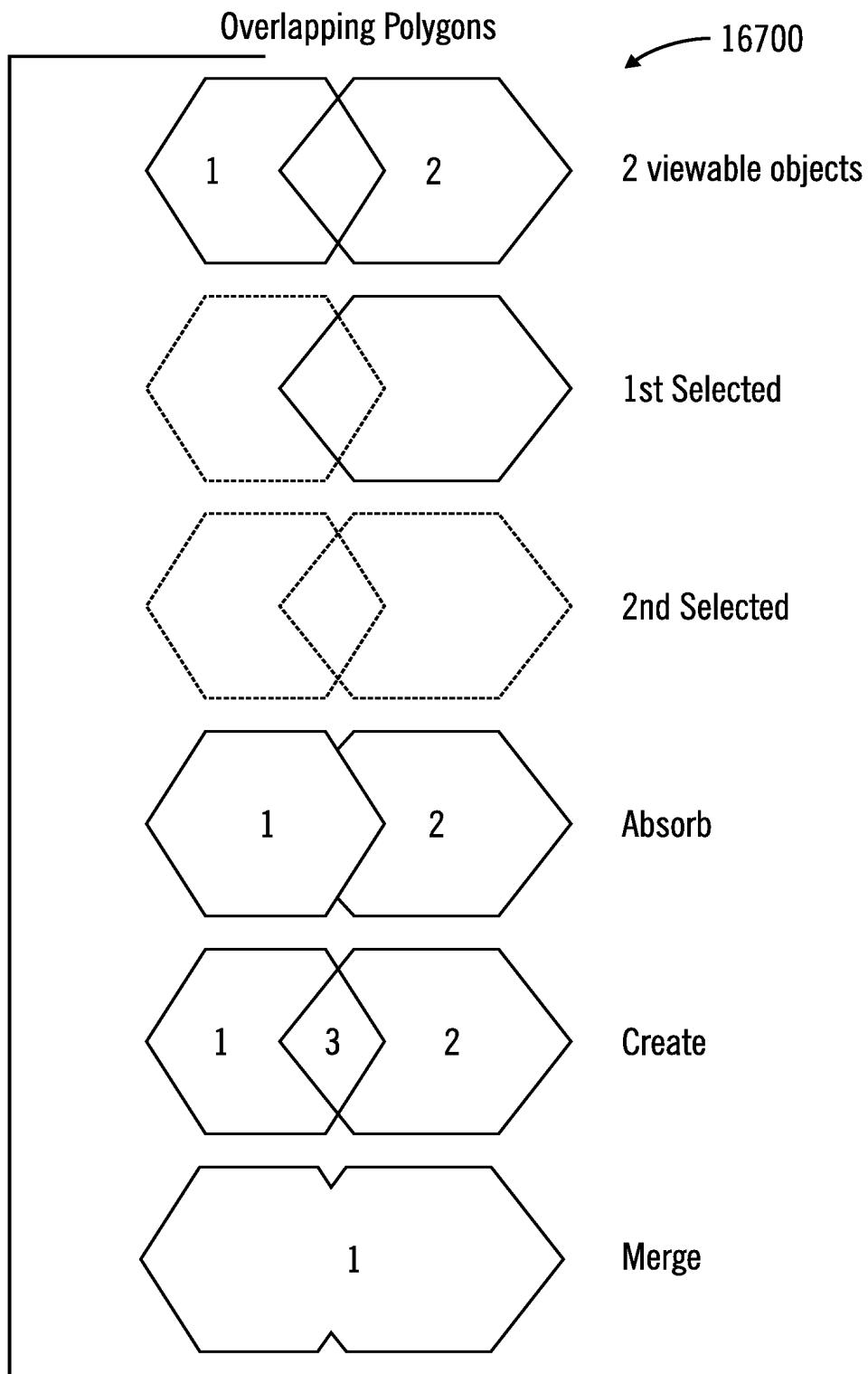


FIG. 167

+

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Split by Intersection

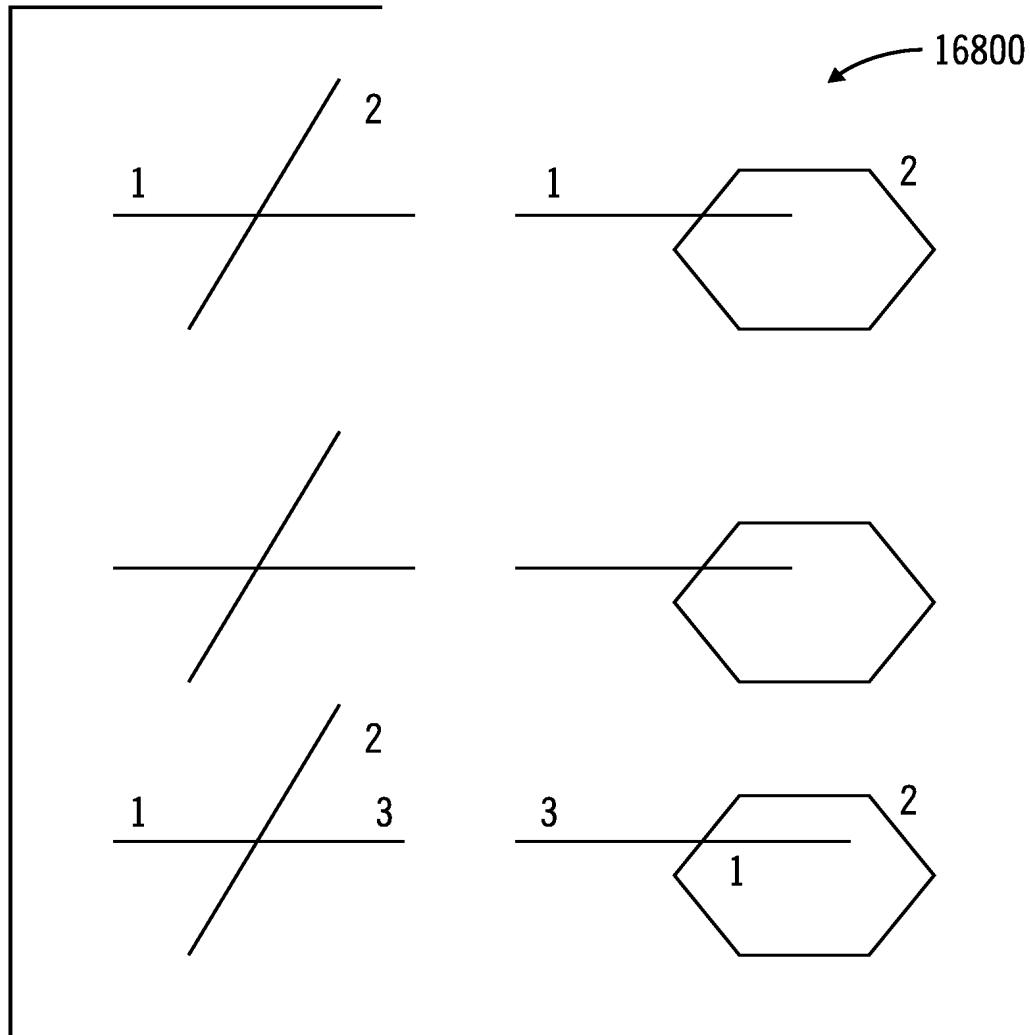


FIG. 168A

+

+

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Split by Intersection

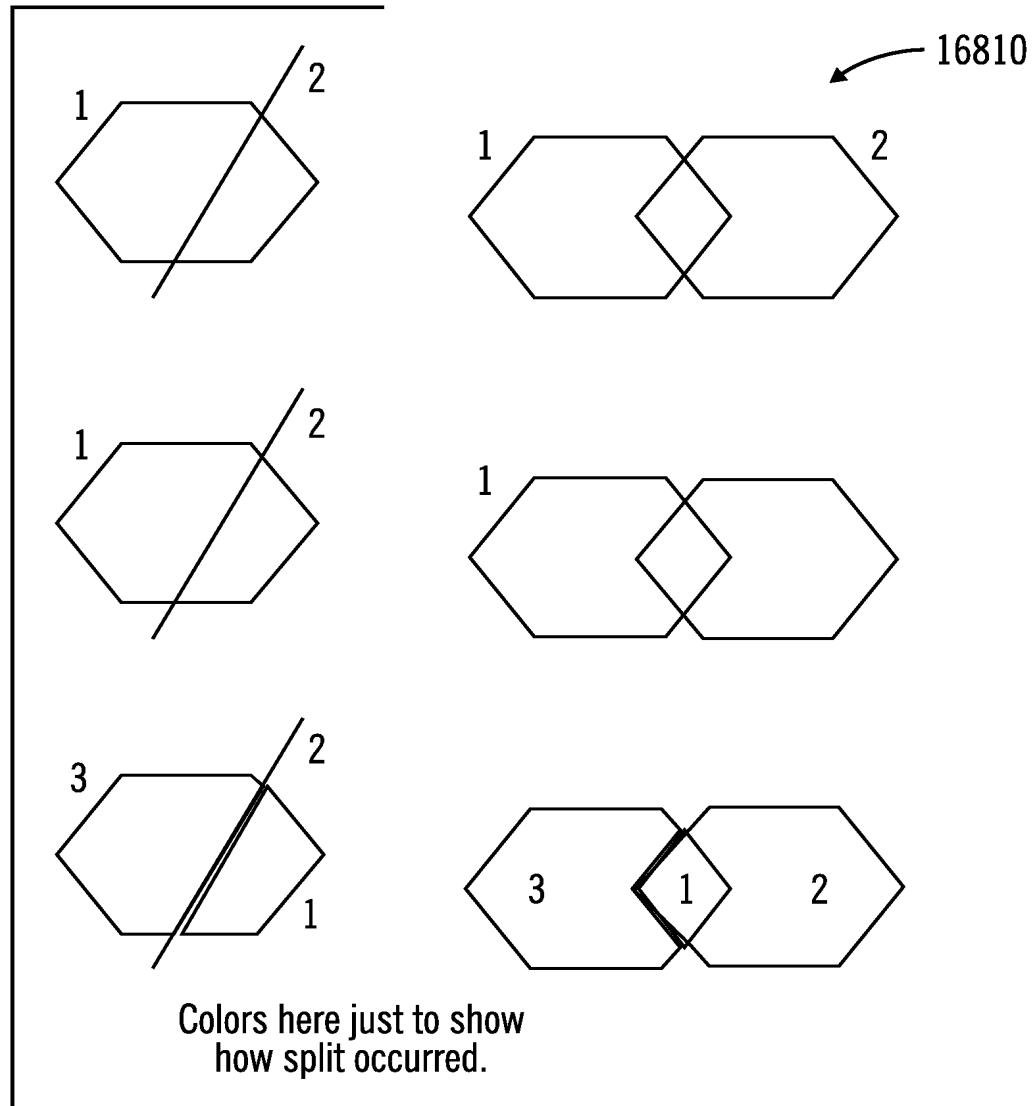


FIG. 168B

+

+

REPLACEMENT SHEET

Q-02-02B

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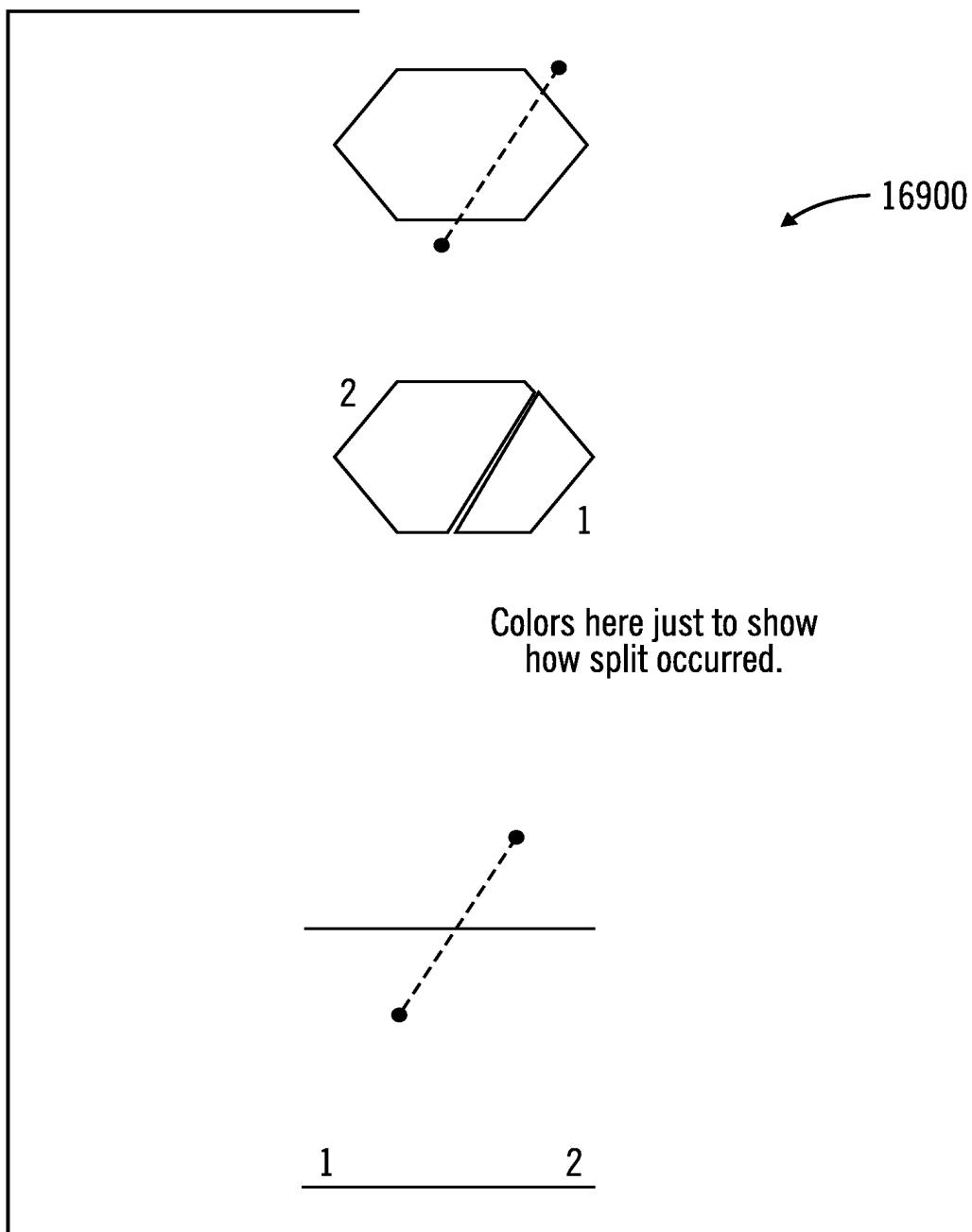


FIG. 169

+

+

REPLACEMENT SHEET

Q-02-02B

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17000

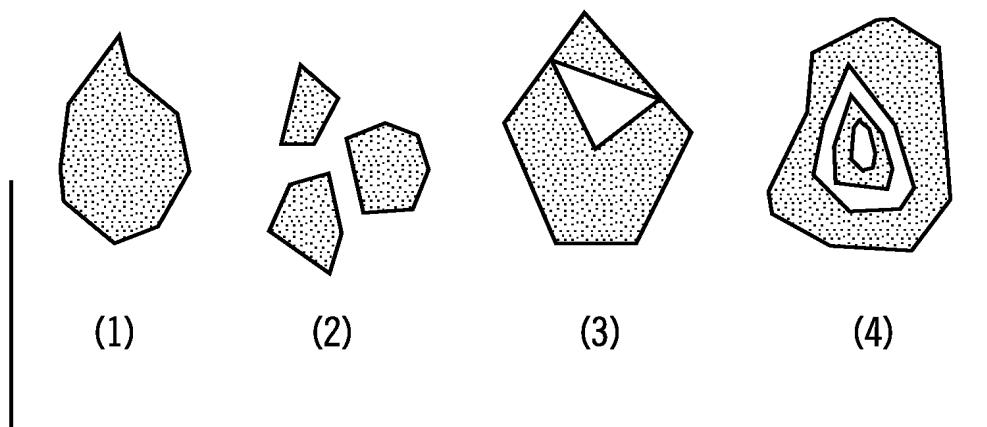


FIG. 170

+

+

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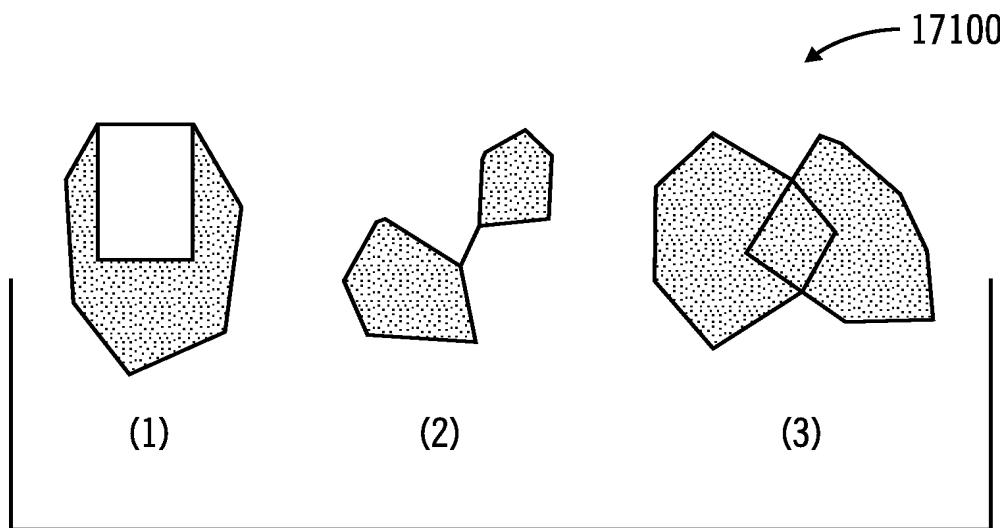


FIG. 171

+

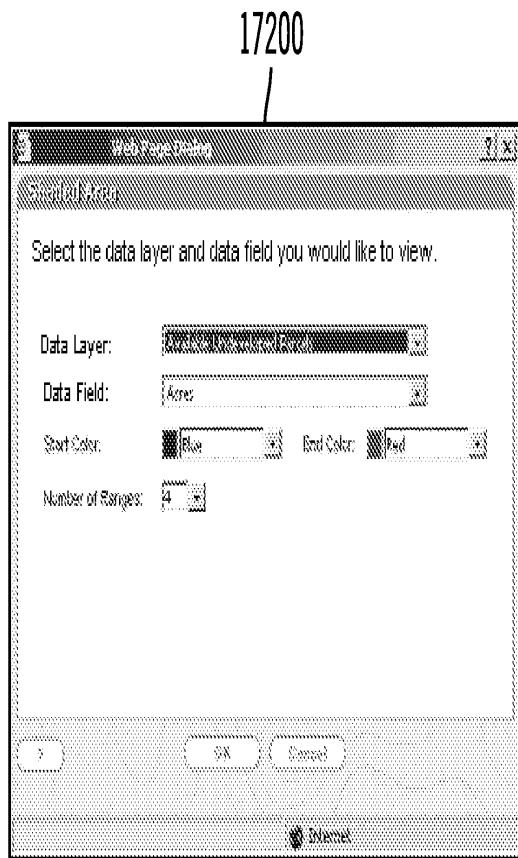
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FIG. 172

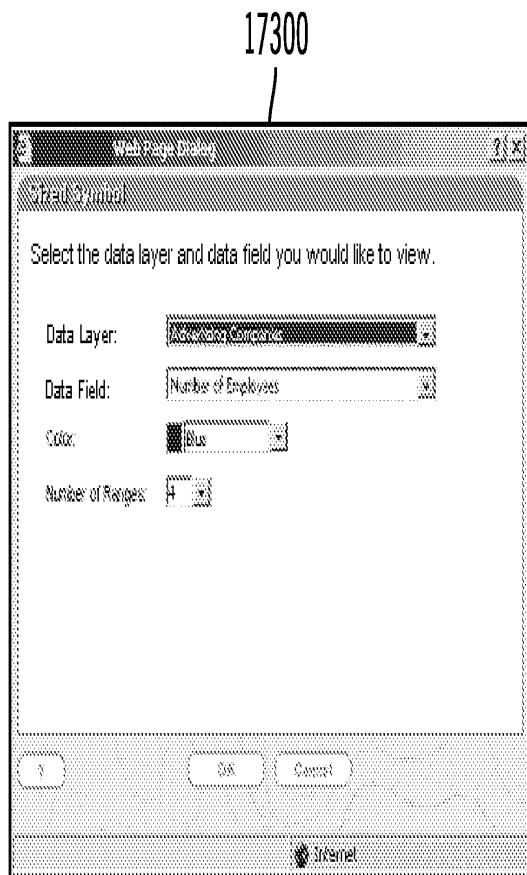
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Q-02-02B

FIG. 173

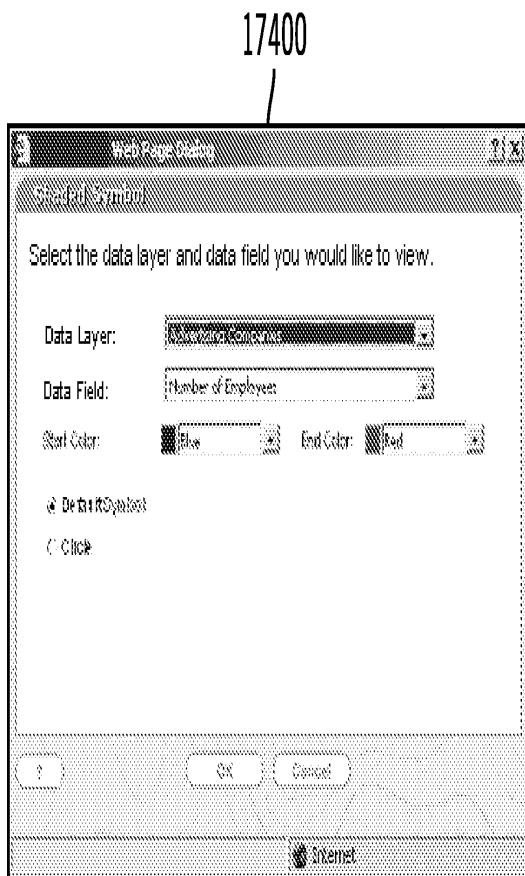
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Q-02-02B

FIG. 174

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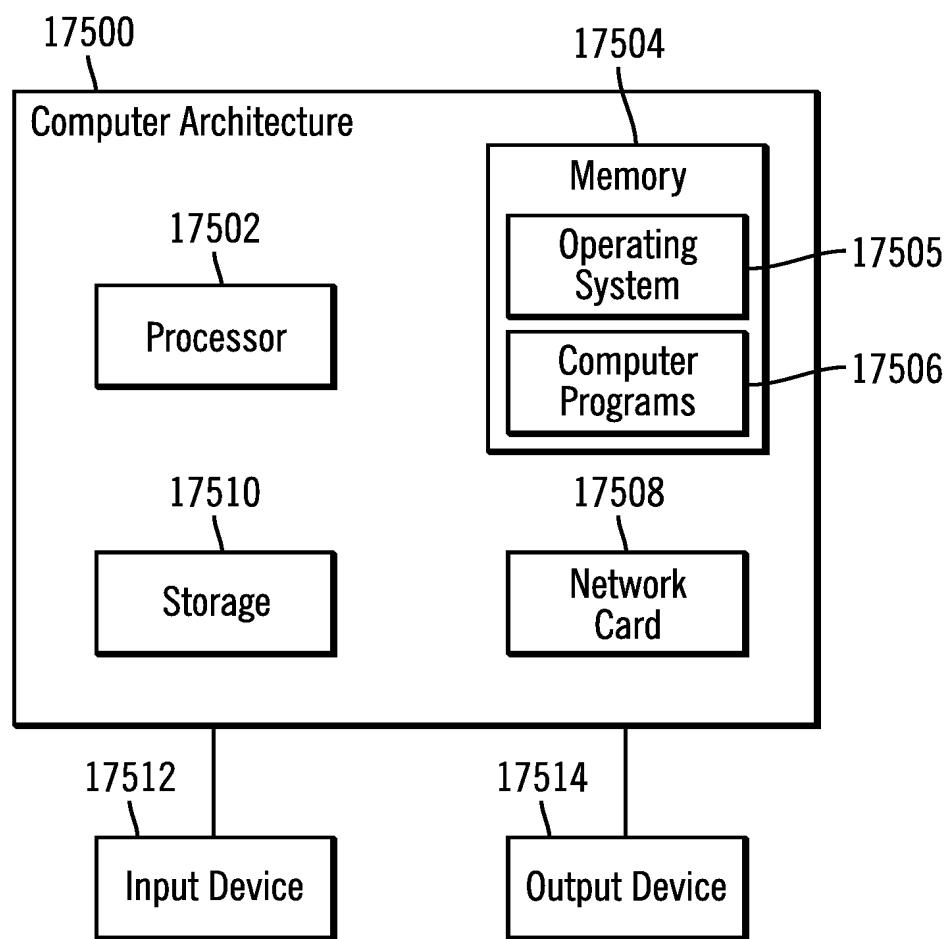


FIG. 175

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